

India Trade Promotion Organisation

(Figures in Lakh)

	Actual 2018-19			BE 2019-20			RE 2019-20			BE 2020-21		
	Income	Expenditure	Net	Income	Expenditure	Net	Income	Expenditure	Net	Income	Expenditure	Net
Foreign Fairs												
Foreign Fair- SELF FINANCED	1,962.97	1,775.22	187.75	1,462.75	1,275.19	187.56	1,516.48	1,286.37	230.11	1,384.29	1,209.94	174.35
Foreign Fair- UNDER GRANT	1,219.03	1,099.40	119.63	2,056.25	1,898.23	158.02	1,910.71	1,755.62	155.09	1,825.27	1,667.09	158.18
TOTAL- Activities Abroad	3,182.00	2,874.62	307.38	3,519.00	3,173.42	345.58	3,427.19	3,041.99	385.20	3,209.56	2,877.03	332.53
Domestic Activities												
INDIA INTERNATIONAL TRADE FAIR	2,052.19	489.98	1,562.21	6,625.00	1,278.25	5,346.75	2,174.00	600.75	1,573.25	6,800.00	1,500.00	5,300.00
Domestic Fairs Other than IITF	3,725.02	1,003.85	2,721.17	5,338.00	1,648.35	3,689.65	3,922.70	1,214.85	2,707.85	5,089.00	1,442.00	3,647.00
Third Party Fairs	8,500.48	350.02	8,150.46	9,850.00	550.00	9,300.00	9,850.00	475.00	9,375.00	12,500.00	575.00	11,925.00
F & B and others	545.96	166.69	379.27	405.00	150.00	255.00	355.00	150.00	205.00	600.00	300.00	300.00
TOTAL-Activities in India	14,823.65	2,010.54	12,813.11	22,218.00	3,626.60	18,591.40	16,301.70	2,440.60	13,861.10	24,989.00	3,817.00	21,172.00
EXPENSES & NON-OPERATING INCOMES												
EMPLOYEE COST		11,212.55	- 11,212.55		10,489.00	- 10,489.00		10,594.00	- 10,594.00		10,509.00	- 10,509.00
OFFICE EXPENSES		1,736.99	- 1,736.99		2,048.85	- 2,048.85		1,811.75	- 1,811.75		1,926.00	- 1,926.00
MAINTENANCE OF PRAGATI MAIDAN		1,456.13	- 1,456.13		5,270.00	- 5,270.00		1,705.00	- 1,705.00		2,890.00	- 2,890.00
INTEREST & DIVIDEND	6,211.34		6,211.34	2,800.00		2,800.00	2,000.00		2,000.00	1,600.00		1,600.00
FINANCIAL ADJUSTMENTS & OTHERS	2,829.96	232.92	2,597.04	255.00	147.00	108.00	890.00	107.00	783.00	720.00	172.00	548.00
TOTAL	9,041.30	14,638.59	- 5,597.29	3,055.00	17,954.85	- 14,899.85	2,890.00	14,217.75	- 11,327.75	2,320.00	15,497.00	- 13,177.00
EBITDA	27,046.95	19,523.75	7,523.20	28,792.00	24,754.87	4,037.13	22,618.89	19,700.34	2,918.55	30,518.56	22,191.03	8,327.53
Interest Cost		-	-		1,798.92	- 1,798.92		-	-		4,469.56	- 4,469.56
Cash Surplus			7,523.20			2,238.21			2,918.55			3,857.97
Depreciation		188.63	- 188.63		4,451.00	- 4,451.00		250.00	- 250.00		7,017.35	- 7,017.35
Net Surplus/ Loss	27,046.95	19,712.38	7,334.57	28,792.00	31,004.79	- 2,212.79	22,618.89	19,950.34	2,668.55	30,518.56	33,677.94	- 3,159.38
Operating Loss (as per DPE guidelines)									-221.45			-5,479.38