

**INDIA TRADE PROMOTION ORGANISATION
PRAGATI MAIDAN, NEW DELHI**

**INDIA INTERNATIONAL SECURITY EXPO, 2019, October 3-5, 2019
(Hall 12 and 12A, Pragati Maidan, New Delhi)**

EXPRESSION OF INTEREST

REQUEST FOR PROPOSAL

ITPO invites offer from reputed Agencies / Companies / Associations dealing in Homeland Security, Internal Security and Industrial Safety, Residential Security, etc. to enter into agreement with ITPO to mobilize participation of India International Security Expo, 2019 being held at Pragati Maidan, New Delhi from October 3-5, 2019, Hall No.12 and 12A., Pragati Maidan, New Delhi. IISE is India's oldest and most reputed exhibition on security equipment. Salient guidelines for Mobilisation proposal are as follows :

Disclaimer

1. ITPO invites this Expression of Interest solely for the purpose of mobilization partnership towards the organization of IISE, 2019.
2. ITPO does not bind itself towards qualification / claim of any or all of the applications for the purpose of proposed partnership. The terms and conditions are liable to change at any time as per the discretion of ITPO.
3. Acceptance of proposal will be the sole discretion of ITPO.

OBLIGATION OF Companies / Association / Agency

1. The company / Association / Agency will mobilize participation on behalf of ITPO for IISE, 2019. Minimum area for mobilization should be 250 sq.mtrs. for being eligible for getting commission in participation charges. However, there is no minimum space booking limit for being eligible for mobilising overseas exhibitors.
2. The commission will be payable at the bare space charges only.
3. The Company / Association / Agency will be responsible for depositing the full participation charges, as per rates applicable on bare/shell scheme area, with ITPO prior to possession of the stalls.
4. TDS certificates, if any, are also required to be submitted to ITPO before getting the commission on mobilization of the participation from ITPO.
5. An acceptance / confirmation is required to be signed before starting the work for ITPO and all participants mobilized by them will be duly recommended with company seal and stamp/signatures before submitting the applications of participants to ITPO.

OBLIGATIONS OF ITPO

ITPO will give permission to mobilize the participants for the Security Expo, 2019, on behalf of ITPO, at the following rates as commission:

- (A) For Indian Exhibitors - 8%
- (B) For Foreign Exhibitors - 15%

The Company / Association / Agency will be provided list of participants of IISE 2017 and IISE 2018. The Commission will be eligible on the participation of new companies other than the participants of IISE 2017 and IISE 2018.

The companies will be paid commission only after all the dues/participation charges/TDS certificates are deposited in ITPO for the area mobilized by them.

In case, one or more company / agency / association contribute towards mobilization on behalf of ITPO, the overall discounts / commission payable to each company will be finalized, on pro-rata basis, from the total budgeted amount of Rs.8 lakhs (Tentative), subject to approval by the management of ITPO.

Interested companies/ agencies / associations may send their offer to General Manager, Security, India Trade Promotion Organisation, Pragati Bhawan, Pragati Maidan, New Delhi – 110 001, latest by 30th June, 2019.
