

INDIA TRADE PROMOTION ORGANISATION

BALANCE SHEET AS AT 31st MARCH, 2016

(All amounts in Rs.)

Particulars	Notes	As at 31.03.2016	As at 31.03.2015
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	3	25,00,000	25,00,000
(b) Reserves & Surplus	4	16,65,53,76,640	15,00,25,63,468
		16,65,78,76,640	15,00,50,63,468
(2) Non-Current Liabilities			
(a) Other Long Term Liabilities	5	9,33,39,236	5,20,58,299
(b) Long-Term Provisions	6	18,32,75,839	17,03,90,141
		27,66,15,075	22,24,48,440
(3) Current Liabilities			
(a) Trade Payables	7	-	-
- Total Outstanding Dues to Micro and Small Enterprises		-	-
- Total Outstanding Dues to creditors other than Micro and Small Enterprises		22,94,12,547	12,41,03,640
(b) Other Current Liabilities	8	61,25,42,039	56,52,85,297
(c) Short-Term Provisions	9	62,39,32,406	35,81,47,367
		1,46,58,86,992	1,04,75,36,304
Total		18,40,03,78,707	16,27,50,48,212
II. ASSETS			
(1) Non-Current Assets			
(a) Fixed Assets	10		
(i) Tangible Assets		43,32,75,428	46,29,39,443
(ii) Intangible Assets		-	-
(iii) Capital Work in Progress		6,17,91,635	5,59,47,755
(iv) Intangible Assets Under Development		-	62,00,000
		49,50,67,063	52,50,87,198
(b) Non-Current Investments	11	12,20,51,250	12,20,51,250
(c) Long-Term Loans and Advances	12	14,84,34,033	16,69,85,641
(d) Other Non-Current Assets	13	3,66,84,275	3,64,50,925
		30,71,69,558	32,54,87,816
(2) Current Assets			
(a) Current Investments	14	33,93,621	29,71,844
(b) Trade Receivables	15	9,92,27,395	6,88,17,800
(c) Cash and Cash Equivalents	16	14,26,63,49,203	12,45,92,41,637
(d) Short-Term Loans and Advances	17	2,72,13,92,010	2,38,95,61,668
(e) Other Current Assets	18	50,77,79,857	50,38,80,249
		17,59,81,42,086	15,42,44,73,198
Total		18,40,03,78,707	16,27,50,48,212

General Information

1

Significant accounting policies

2

The accompanying notes are an integral part of the financial statements.

(S.R.Sahoo)
Company Secretary

(D.M.Sharma)
Chief Financial Officer

(Shubhra Singh)
Executive Director

(L.C.Goyal)
Chairman &
Managing Director

As per our report annexed
For Grover, Lalla & Mehta,
Chartered Accountants

ERN - 002830N

(Ashok Grover)

Partner

M. No. : 081784

Place: New Delhi

Dated: 24.8.2016

INDIA TRADE PROMOTION ORGANISATION

STATEMENT OF INCOME & EXPENDITURE FOR THE YEAR ENDED 31st MARCH, 2016

(All amounts in Rs.)

	Particulars	Notes	For the year ended 31.03.2016	For the year ended 31.03.2015
I	Income			
	Revenue from Operations	19	2,45,02,88,667	2,45,92,79,804
	Other Income	20	1,31,49,01,870	1,35,94,92,780
	Total Income		3,76,51,90,537	3,81,87,72,584
II	Expenses			
	Employee Benefits Expenses	21	88,99,42,110	91,90,14,427
	Depreciation and Amortization Expenses	22	4,85,80,808	5,66,47,187
	Other Expenses	23, 24	95,51,83,609	82,48,31,720
	Total Expenses		1,89,37,06,527	1,80,04,93,334
III	Excess of Income over Expenditure before Exceptional, Extraordinary Items and Tax		1,87,14,84,010	2,01,82,79,250
	Exceptional Items	25	(21,86,70,838)	1,70,94,272
IV	Excess of Income over Expenditure before Extraordinary Items and tax		1,65,28,13,172	2,03,53,73,522
	Extraordinary Items		-	4,31,09,273
V	Excess of Income over Expenditure before tax		1,65,28,13,172	2,07,84,82,795
VI	Tax Expenses	31	-	-
VII	Excess of Income over Expenditure for the period		1,65,28,13,172	2,07,84,82,795
VIII	Earnings per equity share of Rs.100 each	26		
	(1) Basic		66,113	83,139
	(2) Diluted		66,113	83,139

General Information

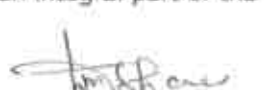
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Significant accounting policies

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The accompanying notes are an integral part of the financial statements.


(S.R.Sahoo)
Company Secretary


(D.M.Sharma)
Chief Financial Officer


(Shubhra Singh)
Executive Director


(L.C.Goyal)
Chairman &
Managing Director

As per our report annexed
For Grover, Lalla & Mehta,
Chartered Accountants

FRN - 002830N


(Ashok Grover)
Partner

M. No. : 081784

Place: New Delhi

Dated: 24/8/2016


CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2016


(All amounts in Rs.)

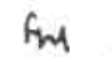
	For the Year ended 31st March 2016		For the Year ended 31st March 2015	
A CASH FLOW FROM OPERATING ACTIVITIES				
Excess of Income over expenditure before Tax and Extraordinary Items		1,65,28,13,172		2,03,53,73,522
Adjustments For:				
Depreciation and Amortisation Expenses	4,85,80,808		5,66,47,187	
Prior period Depreciation Written Back	(61,696)		-	
Profit on Sale of Fixed Assets	(34,983)		(27,160)	
Interest & Dividend Income	(1,21,45,96,800)		(1,18,49,28,353)	
Provisions	60,35,230		1,09,11,137	
Provisions/Liabilities No Longer Required	(1,38,29,162)		(1,70,94,272)	
Provision for Contribution to Pension Fund	23,25,00,000		-	
Subsidy given to Subsidiary Company in Earlier Years	-		4,31,09,273	
Other Expense	62,00,000		-	
Assets Written Off	5,26,284		-	
		(93,46,80,319)		(1,09,13,82,188)
		71,81,32,853		94,39,91,334
Operating Profit before working capital changes				
(Increase) Decrease in Other Long Term Liabilities	(4,12,80,937)		32,79,105	
(Increase) Decrease in Long Term Provisions	(1,28,85,698)		(3,11,35,862)	
(Increase) Decrease in Trade Payables	(10,53,08,907)		20,81,966	
(Increase) Decrease in Other Current Liabilities	(4,72,56,742)		6,45,29,335	
(Increase) Decrease in Short Term Provisions	(3,32,85,039)		(2,97,73,523)	
Increase (Decrease) in Long Term Loans & Advances	(1,85,48,608)		1,72,87,579	
Increase (Decrease) in Other Non-Current Assets	2,33,350		13,44,564	
Increase (Decrease) in Trade Receivables	3,38,04,362		(75,69,153)	
Increase (Decrease) in Short Term Loans & Advances	33,38,71,825		38,58,55,674	
Increase (Decrease) in Other Current Assets	44,95,588		(85,36,772)	
Provisions/Liabilities No Longer Required	(1,38,29,162)		(1,70,94,272)	
Less: Net Increase in Working Capital		10,00,10,032		38,02,68,641
Net cash from Operating Activities (A)		61,81,22,821		56,37,22,693
B CASH FLOW FROM INVESTING ACTIVITIES				
Purchase of Fixed Assets	(2,53,39,866)		(49,74,631)	
Sale of Fixed Assets	1,49,588		37,15,465	
Investments & Intercompany Deposits	(4,21,777)		(5,70,632)	
Interest & Dividend Income	1,21,45,96,800		1,18,49,28,353	
Net cash from Investing Activities (B)		1,18,89,84,745		1,18,30,98,555
C CASH FLOW FROM FINANCING ACTIVITIES (C)				
		NIL		NIL
Net Increase / Decrease in Cash and Cash equivalents (A+B+C)		1,80,71,07,566		1,74,68,21,248
Cash and Cash equivalents at the beginning of the year		12,45,92,41,637		10,71,24,20,389
Cash and Cash equivalents at the end of the year		14,26,63,49,203		12,45,92,41,637
Components of Cash and Cash Equivalents At The End of The Year				
Cash in Hand and Cash equivalents		13,85,076		1,14,27,909
Balance with Banks - in Current & Saving Accounts		28,49,74,127		28,78,13,729
Balance with Banks - in Term Deposit up to 3 months original maturity		-		-
Balance with Banks - in Deposit Accounts		13,97,99,90,000		12,15,99,99,999
		14,26,63,49,203		12,45,92,41,637

- Note:-
- Figures for previous year have been regrouped wherever considered necessary.
 - Cash and Cash equivalents include Cash in hand, Drafts/Cheques in hand, Bank Balances, Deposits with Banks and Short term Investments with an original maturity of 3 months or less.
 - Outflow from Operating Activities at 'A' includes Rs. 2,00,00,000 for expenditure on CSR Activities.


(S.R. Sahoo)
Company Secretary


(D.M. Sharma)
Chief Financial Officer


(Shubhra Singh)
Executive Director


(L.C. Roy)
Chairman &
Managing Director

As per our report annexed
For Grover, Lalla & Mehta,
Chartered Accountants

FRN - 002830N

(Ashok Grover)
Partner
M. No. - 081784

Place: New Delhi

Dated: 24/8/2016



1 GENERAL INFORMATION

The Company was incorporated u/s 25 of the Companies Act, 1956 (now Section 8 of Companies Act, 2013), on 30.12.1976 as Trade Fair Authority of India (TFAI) with the objective of promoting India's trade primarily through the medium of organising trade fairs and exhibitions in India and abroad. Subsequent to the merger of erstwhile Trade Development Authority of India with TFAI on 1.1.1992, the merged organisation was renamed as India Trade Promotion Organisation duly approved by Registrar of Companies on 16.04.1992. The Company is the apex trade promotion body of the Government of India and functions under the administrative control of the Department of Commerce in the Ministry of Commerce and Industry.

2 SIGNIFICANT ACCOUNTING POLICIES

2.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

- a The financial statements have been prepared under the historical cost convention in accordance with the generally accepted accounting principles and applicable Accounting Standards notified u/s 133 as well as other provisions of the Companies Act, 2013, subject to what is stated hereinafter.
- b The Company follows the accrual system of accounting and recognises significant items of income and expenditure on accrual basis with the exceptions stated below:-
 - i) Leave Travel Concession expenses are accounted for in the year in which LTC is availed.
 - ii) Remission of demurrage including those on behalf of other parties, on settlement.
 - iii) Claims for liquidated damages from contractors for delayed execution of work, when the amount is finally determined and agreed upon.
 - iv) Subscription fees from associate subscribers and service charges from regular subscribers on receipt basis. However, subscription fee received in advance is accounted for in the relevant year for which it pertains.

c GRANTS

Grants are taken to capital or revenue account as per nature of expenditure. Specific capital grants for fixed assets are reduced from the cost of specific fixed assets. Grants are recognised in the accounts when there is a reasonable assurance that Grants will be received.

2.2 REVENUE RECOGNITION

- a Expenditure/Income of Fairs/Exhibitions held in India and abroad, is accounted for in the year in which the event commences. However, in case of long term events having duration of three months or more, spread over two accounting periods, major period of which falls in the subsequent accounting period, the surplus/deficit of such event is accounted for in the year in which the event concludes.
- b Cost of exhibits of the Company and items of interior decoration displayed at fairs, are treated as revenue expenditure. However, new exhibits in stock for utilization in future fairs are treated as closing stock.
- c Provision for expenses is made on estimated basis, where bills are awaited and expenditure pertaining to the current year is yet to be incurred.
- d Expenditure incurred through CPWD on Civil, Electrical and Horticulture work, is accounted for on the basis of accounts rendered by them.
- e Income and Expenditure relating to earlier years, not exceeding Rs.10,000 in each case, are treated as pertaining to current year.



- f Income from dividend is accounted for as and when declared.
- g In cases where contracts with licensee(s) have expired, dues are accounted for provisionally on the basis of expired contracts/revised accords till final decision in the matter is reached/revised contracts executed.

2.3 FIXED ASSETS

Fixed Assets are stated at cost less accumulated depreciation, net of grant received and where applicable accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset.

2.4 IMPAIRMENT OF ASSETS

The carrying amount of assets are reviewed at each reporting date to determine whether there is any indication of Impairment. If any such indication exists, then the assets' recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or its cash generating unit exceeds its estimated recoverable amount. Impairment losses are recognised in the Statement of Income & Expenditure.

2.5 DEPRECIATION

- a Assets costing Rs.5,000 or less individually are depreciated @ 100%.
- b Depreciation is calculated on the straight line method on pro-rata basis from/up to the month of addition/deletion based on useful life of the assets determined by the management considering the activities of the organisation. The useful life of the assets is not higher than the useful life prescribed in Schedule II of the Companies Act, 2013.
- c Leasehold land acquired on perpetual lease basis is not amortized.

2.6 INTANGIBLE ASSETS

Intangible assets are stated at cost less accumulated amortisation and net of impairments, if any. The cost of the Softwares acquired or developed internally are written off equally over a period of three years from the year in which the software is available for use.

2.7 INVESTMENTS

Current Investments are carried at the lower of the cost or market value. Long term Investments are stated at cost. Provision for diminution in the value of long term investments is made only if decline in value is other than temporary in the opinion of the management.

2.8 EMPLOYEES' BENEFITS

The liability for Gratuity and Leave Encashment is provided for on the basis of actuarial valuation made at the end of the year, keeping in view the rules of the organisation on the subject.



2.9 CURRENT ASSETS

- a Sundry debtors and advances are stated net of provisions for doubtful debts in respect of dues outstanding for more than three years, or otherwise except cases where the Company is hopeful of recovery.
- b Inventories are valued at lower of the cost or net realizable value.

2.10 FOREIGN CURRENCIES

- a Assets and Liabilities denominated in Foreign Currency are translated at the rate of exchange prevalent on the date of balance sheet and the resultant difference is accounted for as gain or loss in exchange.
- b Items of income and expenditure relating to foreign currency transactions are accounted for at the average rate of remittances abroad.
- c The fixed assets are accounted at the average rate of remittance(s) in the year of acquisition. In case previous funds are utilised, average rate of the previous remittance(s) is taken for the purpose of conversion.

2.11 CASH AND CASH EQUIVALENTS

Cash and cash equivalents include Cash in hand, Drafts/Cheques in hand, Bank Balances, Deposits with Banks and Short term Investments with an original maturity of 3 months or less.

3 SHARE CAPITAL

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
Authorised 50,000 Equity Shares of Rs. 100 each	50,00,000	50,00,000
Issued, Subscribed & Fully paid-up 25,000 Equity Shares of Rs. 100 each fully paid up	25,00,000	25,00,000
	25,00,000	25,00,000

a. Reconciliation of shares outstanding at the beginning and at the end of the reporting period

	As at 31.03.2016	
	No. of shares	(Rs.)
Equity Shares: At the beginning of the period	25,000	25,00,000
Issued during the year	-	-
Outstanding at the end of the period	25,000	25,00,000



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b. Terms / Rights attached to Equity Shares

The Company has only one class of equity shares having a par value of Rs.100 per share. Each holder of equity share is entitled to one vote per share. Since the Company is incorporated u/s 25 of Companies Act, 1956 (now Section 8 of Companies Act, 2013), it is prohibited from distribution of surplus, if any, or other income of the Company to its members by way of dividend, bonus shares or otherwise.

In the event of winding up or dissolution of the Company, if there remains, after the satisfaction of all the debts and liabilities and return of original capital to the Government, any property whatsoever, the same shall not be distributed amongst the members of the company but shall be given or transferred to such other company having objects similar to the objects of the company to be determined by the members of the company at or before the time of dissolution or in default thereof, by the High Court of Judicature that has or may acquire jurisdiction in the matter.

c. Details of Shareholders holding more than 5% shares in the Company

	As at 31.03.2016	
	No. of shares	% age
Equity Shares of Rs. 100 each fully paid Government of India	25,000	100

4 RESERVES AND SURPLUS

	As at 31.03.2016	As at 31.03.2015
	(Rs.)	(Rs.)
Capital Reserves		
(a) Capital Grant from Government of India (Fully Utilised)#		
-Balance as per the last financial statement	62,90,83,618	62,90,83,618
-Additions during the Year	-	-
-Adjustments/deductions	-	-
Closing Balance	62,90,83,618	62,90,83,618
(b) Other Reserves ##		
-Balance as per the last financial statement	92,32,821	71,21,985
-Additions during the Year	-	21,10,836
-Adjustments/deductions	-	-
Closing Balance	92,32,821	92,32,821
Surplus/ deficit as per Income and Expenditure Account		
Balance as per the last financial statement	14,36,42,47,029	12,29,05,67,252
Less: Appropriations relating to Fixed Assets (Refer Footnote 4 to Note 10)	-	48,03,018
Add: Surplus for the year	1,65,28,13,172	2,07,84,82,795
Closing Balance	16,01,70,60,201	14,36,42,47,029
	16,65,53,76,640	15,00,25,63,468

Includes unspecified grant of Rs.49,65,61,618 received in earlier years from the Administrative Ministry for creation of infrastructural facilities at Pragati Maidan Complex.

##Represents excess of assets over liabilities of organisations merged with the Company and excess of amounts realised on sale of assets over their acquisition cost, etc.



5 OTHER LONG TERM LIABILITIES

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
Others		
Income Received in Advance	9,33,39,236	5,20,58,299
	9,33,39,236	5,20,58,299

6 LONG TERM PROVISIONS

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
Provision for Employees' Benefits -Leave Encashment (Refer Note 35)	18,32,75,839	17,03,90,141
	18,32,75,839	17,03,90,141

7 TRADE PAYABLES

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
Total Outstanding Dues to Micro and Small Enterprises #	-	-
Total Outstanding Dues to creditors other than Micro and Small Enterprises	22,94,12,547	12,41,03,640
	22,94,12,547	12,41,03,640

DUES TO MICRO, SMALL & MEDIUM ENTERPRISES

There are no Micro, Small & Medium Enterprises to whom the Company owes dues as at 31st March 2016. This information, as required to be disclosed under the Micro, Small and Medium Enterprises Development Act 2006, has been determined on the basis of information available with the Company.

8 OTHER CURRENT LIABILITIES

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
Income Received in Advance	25,97,83,950	22,11,62,830
Security Deposits	5,72,14,164	3,30,37,214
Advance Payments and Deposits	23,41,90,936	25,74,91,104
Employees' Benefits Payable	2,46,33,347	3,00,97,351
Statutory Dues	1,86,99,263	1,22,42,364
Other Payables	1,80,20,379	1,12,54,434
	61,25,42,039	56,52,85,297



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9 SHORT TERM PROVISIONS

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
(a) Provision for Employees' Benefits		
-Gratuity (Refer Note 35)	2,40,20,492	3,32,24,606
-Leave Encashment (Refer Note 35)	4,79,90,805	1,89,01,652
-Performance Related Pay/ Performance Incentive #	30,80,00,000	29,46,00,000
-Pension Fund (Refer Note 36)	23,25,00,000	-
(b) Others		
-Provision for Refund of Contingency Charges	1,14,21,109	1,14,21,109
	62,39,32,406	35,81,47,367

The Provision is in accordance with the guidelines of the Department of Public Enterprises (DPE) on the subject. During the year 2012-13, the Member Audit Board (MAB) had observed that as per the DPE Guidelines dated 26.11.2008, the Performance Related Pay (PRP) Scheme is not applicable to the Company as ITPO is incorporated u/s 25 of the Companies Act, 1956, which prohibits distribution of profits. On the basis of draft audit Para, the Department of Commerce (DOC) vide Office Memorandum (OM) dated 30.09.2013 conveyed that ITPO, being a Section 25 Company, is ineligible for PRP.

The Company clarified to MAB & DOC that the DPE Guidelines on revision of pay scales w.e.f. 1.1.2007, which inter-alia includes payment of PRP, are applicable to all profit generating PSEs and the guidelines nowhere state that these are not applicable to PSEs incorporated u/s 25 of the Companies Act, 1956 (now section 8 of Companies Act 2013). The MAB vide letter dated 28.04.2014 has conveyed that it has been decided not to pursue the draft audit Para any further by their office.

However, during the year 2015-16, the DPE had communicated vide OM dated 5.11.2015 that the matter regarding PRP to the employees of the CPSEs registered under section 25 of the Companies Act 1956 (now section 8 of Companies Act 2013) shall be placed before the 3rd Pay Revision Committee for CPSE employees as and when it is set up. The matter was placed before the Remuneration Committee of the company in meeting held on 29.12.2015 where in it was recommended to pursue the matter with DOC/DPE. The DOC/DPE were requested to withdraw the OM dated 30.9.2013 and 5.11.2015 stating that the recommendations of the 3rd Pay Revision Committee would have prospective effect and not retrospective effect. The replies are awaited. As the company is hopeful that the approval to PRP for the employees shall be granted by the DOC/DPE, provision as per DPE Guidelines has been made in the accounts for 2015-16.

Pending formulation of the PRP/Performance Incentive scheme, ad-hoc payments amounting to Rs. 16,17,58,116 (Previous Year Rs. 13,94,84,131) have been released to the employees till 31.3.2016 as 'Interest free advances' on the undertaking from them that the amounts released would be recovered or adjusted as per the decision on the subject.



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10 FIXED ASSETS

PARTICULARS OF ASSETS	USEFUL LIFE (YEARS)	GROSS BLOCK AT COST			DEPRECIATION			NET BLOCK AS AT	
		AS AT 31.03.2015	ADDITIONS DURING THE YEAR	DEDUCTIONS / ADJUSTMENT	AS AT 31.03.2016	UPTO 31.03.2015	DURING THE YEAR	AS AT 31.03.2016	AS AT 31.03.2018
(A) TANGIBLE ASSETS									
LAND FOR STAFF QUARTERS (ON PERPETUAL LEASE)		78,75,528			78,75,528			78,75,528	
FRAGATI MAIDAN COMPLEX (LEASE HOLD)		1			1			1	
BUILDINGS (ON LEASE HOLD LAND)									
A CLASS	40	72,39,56,484		(9,62,474)	32,50,34,010	18,70,41,835	78,39,448	19,07,05,488	15,99,54,649
B CLASS	20	1,99,69,785	5,98,508		2,01,68,744	1,32,21,072	8,53,077	70,03,695	73,48,714
C CLASS	10	1,30,00,296			1,30,06,296	60,42,714	9,69,133	50,97,449	60,83,982
ANARKALI FOOD PLAZA		1			1			1	
RESIDENTIAL / OFFICE FLATS									
(I) FREE HOLD	40	2,19,58,078		(70,319) *	2,19,25,998	70,15,610	5,21,431	1,44,38,114	1,49,00,408
(II) ON PERPETUAL LEASE		39,02,071			39,02,071	28,72,888	92,074	9,36,511	10,23,185
WATER SUPPLY & DRAINAGE	10	21,41,705	14,71,320	(4,56,780)	31,56,739	20,34,024	69,912	14,08,150	1,07,081
ELECTRIC INSTALLATIONS/ FITTINGS	10	12,40,04,718	72,78,645	(11,46,201)	14,01,37,362	11,91,67,031	27,83,335	2,32,75,883	1,78,37,687
AIR CONDITIONING PLANTS	8	88,57,850			88,57,850	42,07,956	4,38,306	19,31,358	23,43,694
AIR CONDITIONING PLANTS	15	28,09,30,306			28,09,30,306	8,93,07,468		17,30,21,650	19,16,22,038
AIR CONDITIONING/ AIR VENTILATION PLANTS	10	37,75,529			37,75,529	35,86,781		1,88,778	1,89,778
FURNITURE & FUTURE	10	2,36,28,287	30,801		2,36,59,084	2,04,00,446	5,72,051	20,00,597	32,27,847
VEHICLES	5	2,06,30,785	10,26,430		2,21,57,215	1,89,83,412		27,56,167	15,47,373
AUDIO VISUAL EQUIPMENTS	5	4,25,23,578			4,25,23,578	2,73,73,014		86,34,164	1,51,50,582
FIRE HYDRANT & FIRE FIGHTING SYSTEMS	10	2,45,48,235			2,45,48,235	1,70,21,120	22,68,940	1,52,28,175	1,75,27,115
OFFICE EQUIPMENTS / OTHER MISCELLANEOUS ASSETS	5	6,36,87,762	21,70,489	(26,000)	6,58,34,351	5,43,94,018		63,87,225	92,93,744
SERVERS & NETWORKS	8	1,33,20,181			1,33,20,181	1,11,50,569	3,53,031	18,16,561	21,69,592
COMPUTERS ETC	3	5,13,27,904	26,42,138		5,39,70,042	4,58,62,840		63,31,182	56,63,054
SOLAR INSTALLATION	15		38,73,505		38,73,505		77,562	35,95,853	
SUB TOTAL (A)		1,06,93,22,829	1,94,95,946	(26,62,680)	1,08,61,55,135	60,53,83,085	4,85,19,112	43,32,75,428	48,39,39,443
(B) INTANGIBLE ASSETS - COMPUTER SOFTWARES	3	45,39,040			45,39,040				
SUB TOTAL (B)		1,07,38,61,879	1,94,95,946	(26,62,680)	1,09,08,25,185	61,09,22,436	4,85,19,112	43,32,75,428	48,39,39,443
(C) CAPITAL WORK IN PROGRESS		5,59,47,755	69,50,580	(11,56,700)	6,17,91,638			6,17,91,638	5,59,47,755
(D) INTANGIBLE ASSETS UNDER DEVELOPMENT		62,00,000		(62,00,000)					62,00,000
GRAND TOTAL		1,13,50,09,634	2,64,46,566	(99,49,380)	1,15,24,56,820	61,09,22,436	4,85,19,112	49,30,67,063	53,50,87,198
PREVIOUS YEAR FIGURES		(1,16,11,58,618)	(40,74,631)	(-3,01,22,615)	(1,13,60,09,634)	(57,80,18,377)	(5,66,47,187)	(52,59,87,198)	
Adjusted for WDV of Rs. 22,863 in respect of Plant at Mumbai under redevelopment									

(CONTD.)



- i. Depreciation includes Rs. 68,809 (Previous Year Rs. 75,529) in respect of each asset costing Rs. 5,000 or less, depreciated at the rate of 100%.
- ii. The physical verification of Fixed Assets was conducted by a professional firm as on 31.3.2016. The Report on the physical verification was received in June 2016. Reconciliation in respect of discrepancies reported in the physical verification and the book balances is being carried out. As such, the resultant financial impact, if any, is not ascertainable at this stage.
- iii. Based on a study carried out by a professional firm, no case of impairment of assets exists as at 31st March, 2016 under the provisions of Accounting Standard - 28 on Impairment of assets.
- iv. During the year 2014-15, the useful life of Office Equipments & Computers was revised to 5 years and 3 years, as against 10 years and 6 years respectively, to bring them at par with the Companies Act 2013. Consequently, the written down value of those items, whose lives had expired as at 1st April 2014, was adjusted in the opening balance of Income & Expenditure Account to the extent of Rs. 48,03,018.

11 NON-CURRENT INVESTMENTS (AT COST)

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
(a) Trade Investments		
Unquoted		
2,00,000 equity shares of Rs.100 each fully paid in National Centre for Trade Information (Joint Venture Company)	2,00,00,000	2,00,00,000
51 equity shares of Rs.1,000 each fully paid in Tamilnadu Trade Promotion Organisation (Subsidiary Company)	51,000	51,000
1,02,000 (previous year 2550) equity shares of Rs.1,000 each fully paid in Karnataka Trade Promotion Organisation (Subsidiary Company)	10,20,00,000	25,50,000
99,450 equity shares of Rs.1,000 each in Karnataka Trade Promotion Organisation (Subsidiary Company), application money pending allotment	-	9,94,50,000
	12,20,51,000	12,20,51,000
(b) Others		
Unquoted		
5 shares of Rs.50 each in Sea Glimpse Cooperative Housing Society, Mumbai	250	250
	12,20,51,250	12,20,51,250

(i) Aggregate amount of Unquoted Investments

12,20,51,250

12,20,51,250

(ii) Aggregate provision for diminution in value of investments

Nil

Nil



12 LONG-TERM LOANS AND ADVANCES (UNSECURED, CONSIDERED GOOD, UNLESS STATED OTHERWISE)

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
Capital Advances	19,29,616	22,93,428
Loans & Advances		
Advance to TNTPO - Subsidiary Company	1,07,77,313	2,15,54,633
Advance to KTPO - Subsidiary Company [Refer Note 29 (a)]	7,73,76,950	7,73,76,950
Other Loans & Advances		
Advances to Employees #	4,20,61,009	4,96,39,086
Prepaid Expenses	1,45,244	7,926
Sundry Deposits	1,73,69,537	1,73,36,254
Less: Provision for Doubtful Sundry Deposits	-12,25,636	-12,22,636
	1,61,43,901	1,61,13,618
	14,84,34,033	16,69,85,641

Includes

a) Due from Directors	Nil	Nil
b) Due from officers in the nature of loan	5,32,375	10,82,325
c) Fully secured/secured against personal guarantee	1,89,86,268	1,98,47,928

13 OTHER NON-CURRENT ASSETS (SECURED, CONSIDERED GOOD, UNLESS STATED OTHERWISE)

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
Others		
Interest Accrued on Advances to Employees	3,66,84,275	3,64,50,925
	3,66,84,275	3,64,50,925

14 CURRENT INVESTMENTS

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
Quoted (at cost)		
2,20,781 (previous year 2,05,383) units of Rs. 10 each in UTI-Balance Fund Scheme under reinvestment plan	33,93,621	29,71,844
	33,93,621	29,71,844

(i) Market value of quoted investments	58,44,690	60,72,025
(ii) Aggregate provision for diminution in the value of investments	Nil	Nil



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15 TRADE RECEIVABLES (UNSECURED, CONSIDERED GOOD, UNLESS STATED OTHERWISE)

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
Outstanding for a period exceeding six months from the date they became due for payment		
-Considered Good	3,86,28,623	1,98,28,505
-Considered Doubtful	14,54,74,239	14,64,00,370
	18,41,02,862	16,62,28,875
Less: Provision for Doubtful Receivables	(14,54,74,239)	(14,64,00,370)
	3,86,28,623	1,98,28,505
Outstanding for a period less than six months from the date they became due for payment		
-Considered Good	6,05,98,772	4,89,89,295
-Considered Doubtful	-	45,65,501
	6,05,98,772	5,35,54,796
Less: Provision for Doubtful Receivables	-	(45,65,501)
	6,05,98,772	4,89,89,295
	9,92,27,395	6,88,17,800

16 CASH & CASH EQUIVALENTS

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
Cash & Cash Equivalents		
-Drafts /Cheques on Hand	-	1,09,43,520
-Cash on Hand	13,17,019	2,60,518
-Postage Imprest	68,057	2,23,871
-Balances with Banks #		
--- Current & Savings account	28,49,74,127	28,78,13,729
--- Term Deposit up to 3 months original maturity	-	-
	28,63,59,203	29,92,41,638
Other Bank Balances		
-Bank Deposits with more than 3 months but up to 12 months original maturity	13,92,99,90,000	10,06,99,99,999
-Bank deposits with original maturity for more than 12 months	5,00,00,000	2,09,00,00,000
	14,26,63,49,203	12,45,92,41,637

Includes

(i) Lying in foreign countries

15,94,467

16,29,806

(ii) Out of (i) above, unconfirmed on the date of the Balance Sheet

7,32,752

6,71,383



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17 SHORT-TERM LOANS AND ADVANCES (UNSECURED, CONSIDERED GOOD, UNLESS STATED OTHERWISE)

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
Loans & Advances to Subsidiaries		
-TNTPO	1,10,99,245	1,10,03,027
-KTPO	65,81,789	64,78,379
Others		
Advances to Employees #	19,80,48,797	18,11,01,837
Advances to Parties	8,60,59,873	5,82,25,532
Less: Provision for Doubtful Advances	(81,54,354)	(78,53,446)
	7,79,05,519	5,03,72,086
Service Tax Recoverable	10,96,16,491	9,52,27,908
Income Tax / TDS Recoverable	1,58,30,97,156	1,31,82,48,615
Less: Provision for Doubtful Recovery of TDS	(3,26,34,827)	(3,10,40,768)
	1,55,04,62,329	1,28,72,07,847
Prepaid Expenses	40,97,392	46,36,793
Sundry Deposits	1,38,19,421	37,67,495
Less: Provision for Doubtful Sundry Deposits	(2,38,973)	(2,33,704)
	1,35,80,448	35,33,791
Inter-Corporate Deposits	75,00,00,000	75,00,00,000
	2,72,13,92,010	2,38,95,61,668

Includes

a) Due from Directors / Ex-Directors

85,691

85,691

b) Due from Officers in the nature of loan

6,32,250

10,46,700

c) Fully secured/secured against personal guarantee

79,52,991

89,89,596

18 OTHER CURRENT ASSETS (UNSECURED, CONSIDERED GOOD, UNLESS STATED OTHERWISE)

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
Grant recoverable from Government of India	2,77,34,431	4,97,04,539
Less: Provision for Doubtful Recovery of Grant	(1,47,686)	(3,63,05,110)
	2,75,86,745	1,33,99,429
Interest Accrued on Saving Bank Accounts / Deposits	47,28,99,038	48,41,13,254
Interest Accrued on Advances to Employees	60,12,005	48,41,362
Consumable Stores (valued at cost)	10,18,368	8,19,976
Due from Indian Missions Abroad	2,63,701	1,33,591
Due from parties in respect of Deposit Works	44,47,477	44,71,820
Less: Provision for Doubtful Dues	(44,47,477)	(38,99,183)
	-	5,72,637
	50,77,79,857	50,38,80,249



19 REVENUE FROM OPERATIONS

	For the year ended 31.03.2016 (Rs.)	For the year ended 31.03.2015 (Rs.)
Space Rent (Net) #	2,18,30,20,167	2,19,78,38,622
Revenue Grant from Government	6,13,44,403	3,96,17,409
Sale of Entry Tickets / Seasonal Passes	8,09,04,635	8,68,92,321
Sale of Publications	6,10,320	7,02,200
Advertisement (Publications)	33,79,478	30,53,126
Hoardings	-	95,29,194
Subscription Fee	6,18,355	12,14,324
Recovery for Various Services Provided	2,44,47,742	2,70,52,151
Recovery of Electricity & Water Charges	9,59,63,567	9,33,80,457
	2,45,02,88,667	2,45,92,79,804

Does not include space rent income from two Government Departments which is being contested by them. The cumulative amount of Rs 86,89,40,898 (previous year Rs 29,98,12,148) is not being considered in the books in accordance with AS-9, as the realisation of the same is not certain. During the year, it has been decided to adopt area under occupation of the Government Department as 22,390 sqm instead of 3945 sqm w.e.f. 1981-82, on the basis of a joint survey by L&DO in an earlier year. There is no change in area under the other department. In case the previous practice of using area of 3945 sqm was adopted for 2015-16 also, the contested dues kept out of books would be Rs 32,38,91,148.

20 OTHER INCOME

	For the year ended 31.03.2016 (Rs.)	For the year ended 31.03.2015 (Rs.)
Interest on		
-Bank Deposits	1,14,02,35,252	1,08,11,89,023
-Income Tax Refunds	-	2,60,28,042
-Advances to Staff	74,10,757	72,96,855
-Others	6,65,29,014	6,98,43,801
	1,21,41,75,023	1,18,43,57,721
Dividend from UTI	4,21,777	5,70,632
Profit on Sale of Assets	34,983	27,160
Miscellaneous Income #	10,02,70,087	17,45,37,267
	1,31,49,01,870	1,35,94,92,780

Does not include penalty charges of Rs. 22,47,936 (Cumulative up to 31.03.2016 - Rs. 7,77,56,845) due to cancellation of events by the third party organisers as the penalty amount works out to more than the amount deposited by the parties / credit available with the company. As the chances of realisation of the balance penalty of Rs. 22,47,936 are doubtful of recovery, the same shall be accounted for in accordance with the AS-9 as and when the amount is recovered/adjusted.



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21 EMPLOYEES' BENEFITS EXPENSES

	For the year ended 31.03.2016 (Rs.)	For the year ended 31.03.2015 (Rs.)
Salaries, Wages & Allowances #	56,42,49,888	58,37,25,916
Other Perks & Allowances	10,11,20,772	11,79,61,717
Medical Expenses	2,82,12,618	29,38,449
Performance Related Pay / Performance Incentive (Refer footnote to Note 9)	1,34,00,000	2,19,00,000
Contribution to Provident & Other Funds	5,78,22,409	5,66,48,094
Gratuity (Refer Note 35)	2,40,20,492	3,31,69,412
Leave Encashment (Refer Note 35)	8,25,54,270	7,69,86,404
Staff Welfare	67,08,648	77,60,703
Compensation against Employment-Deceased Employees	88,63,149	1,42,24,835
Other Costs	29,89,864	36,98,897
	88,99,42,110	91,90,14,427

Includes Rs. 66,54,836 (Previous Year Rs. 2,06,24,669) on account of ex-gratia under the Voluntary Retirement Scheme.

22 DEPRECIATION AND AMORTISATION EXPENSES

	For the year ended 31.03.2016 (Rs.)	For the year ended 31.03.2015 (Rs.)
Depreciation #	4,85,80,808	5,53,80,316
Amortisation of Intangible Assets	-	12,66,871
	4,85,80,808	5,66,47,187

Includes Rs. 61,696 (net) pertaining to prior period for the year.



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23 OTHER EXPENSES

	For the year ended 31.03.2016 (Rs.)	For the year ended 31.03.2015 (Rs.)
Participation Charges	18,11,92,382	17,08,51,529
Construction & Interior Decoration	11,64,11,026	8,91,31,643
Publicity	4,80,57,096	3,76,96,612
Freight, Packing & Handling	14,84,463	20,24,147
Cultural Programmes & Fashion Shows	9,08,590	16,50,931
Travelling & Conveyance [Includes Rs. 12,57,703 (Previous Year Rs. 2,543,657) in respect of Directors]	2,44,70,136	2,71,09,686
Postage, Telegrams & Telephones	57,79,234	51,20,457
Entertainment [includes through Directors Rs. 1,08,735 (Previous Year Rs. 308,896)]	49,76,374	40,49,259
Maintenance of Pragati Maidan -Civil [includes Repairs to Buildings Rs. 45,17,632 (Previous Year Rs.2,034,537)]	2,98,13,721	2,32,69,379
-Electrical	8,85,93,847	8,05,57,399
-Horticulture	1,36,31,204	1,70,17,294
-Conservancy Arrangements	2,90,66,859	2,83,96,643
Electricity & Water Charges	15,90,72,411	14,69,19,325
Repairs, Renewals & Maintenance	3,59,71,493	3,66,83,091
Security Expenses	6,64,54,223	4,14,66,909
Rates & Taxes	2,32,28,915	2,29,85,890
Less: Recoveries	(16,50,064)	(16,02,434)
	2,15,78,851	2,13,83,456
Books & Periodicals	17,67,981	14,37,713
Printing & Stationery	88,02,563	95,34,655
Rent	9,38,661	11,71,104
Less: Recoveries	(1,39,800)	(1,39,800)
	7,98,861	10,31,304
Vehicle Maintenance	26,08,434	22,06,868
Less: Recoveries	(4,200)	(60,744)
	26,04,234	21,46,124
Insurance	9,28,067	6,80,242
Advertisement Expenses	55,00,894	44,29,187
Commission	2,33,34,085	1,65,56,815
Foreign Delegation	18,25,143	7,86,732
Difference in Exchange (net)	8,17,911	13,35,197
Legal & Professional Charges	1,55,49,594	61,35,990
Seminar & Training	12,55,019	7,21,767
Interest	3,48,074	29,05,154
Corporate Social Responsibility Expenses (Refer Note 33)	4,07,21,760	43,03,373
Provisions/Write Offs	65,64,818	1,11,23,925
Other Miscellaneous Expenses	1,41,64,097	1,35,75,464
Sitting Fees to Directors	-	2,71,000
Auditor's Remuneration		
-Audit Fee	4,02,000	5,00,000
-Tax Audit Fee	1,00,500	1,00,000
-Other Expenses	51,294	42,915
Prior Period Adjustments (Net)-Refer Note 24	21,84,804	1,38,86,403
	95,51,83,609	82,48,31,720



24 PRIOR PERIOD ADJUSTMENTS

	For the year ended 31.03.2016		For the year ended 31.03.2015	
	Debit (Rs.)	Credit (Rs.)	Debit (Rs.)	Credit (Rs.)
Construction and Interior Decoration			7,71,234	
Depreciation		61,696		
Entertainment			1,20,219	
Maintenance of Pragati Maidan-Civil Works	2,35,353			
Miscellaneous Expenses	77,553		3,02,225	
Participation Charges	5,00,717		48,786	
Printing & Stationary			34,880	
Publicity Expenses		1,71,268	13,58,252	
Repairs Renewals & Maintenance		11,97,129	14,30,974	
Medical Expenses	55,989			
Maintenance of Pragati Maidan-Electrical Works		15,92,000		
Professional Charges	46,599			
Commission	1,20,000			
Interest	1,28,006			
Other Income	51,42,680			
Revenue Grant from Government		11,00,000	1,00,72,555	
Salary & Allowances			21,978	
Sale of Entry Tickets/ Passes				9,86,820
Space Rent (Net)			68,095	
Staff Welfare			48,400	
Travelling & Conveyance			5,93,098	
Vehicle Maintenance			2,527	
Total	63,06,897	41,22,093	1,48,73,223	9,86,820
Net	Dr. 21,84,804		Dr. 1,38,86,403	



(Signature)

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2016
(Contd.)

25 EXCEPTIONAL ITEMS

	For the year ended 31.03.2016 (Rs.)	For the year ended 31.03.2015 (Rs.)
Liabilities / Provisions no longer required	86,60,209	1,22,56,330
Provision for Doubtful Debts/ Advances Written Back	51,68,953	18,419
Provision for Doubtful Recovery of TDS Written Back	-	48,19,523
Provision for Contribution to Pension Fund	(23,25,00,000)	-
	(21,86,70,838)	1,70,94,272

26 EARNINGS PER EQUITY SHARE

	As at 31.03.2016	As at 31.03.2015
Net Surplus after tax (Rs.)	1,65,28,13,172	2,07,84,82,795
Equity Shares (Nos.)	25,000	25,000
Nominal Value per Equity Share (Rs.)	100	100
Basic & Diluted Earnings per Share (Rs.)	66,113	83,139

27 EXPENDITURE IN FOREIGN EXCHANGE

	For the year ended 31.03.2016 (Rs.)	For the year ended 31.03.2015 (Rs.)
Foreign Travel	95,09,195	75,17,961
Fairs and Exhibitions	19,13,92,393	17,97,51,097
	20,09,01,588	18,72,69,058

28 EARNINGS IN FOREIGN EXCHANGE

	For the year ended 31.03.2016 (Rs.)	For the year ended 31.03.2015 (Rs.)
Space Rent	13,42,95,157	12,96,53,663
Other Receipts	12,31,860	12,75,389
	13,55,27,017	13,09,29,052



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29 SUBSIDIARY COMPANIES

(a) Karnataka Trade Promotion Organisation (KTPO) was promoted by ITPO in December, 2000 u/s 25 of the Companies Act 1956 (now Section 8 of Companies Act, 2013), in collaboration with Karnataka Industrial Area Development Board (KIADB), with an authorized share capital of Rs. 50,00,000 out of which the Company's share is 51%. In accordance with MOU with KIADB, ITPO contributed an exhibition hall to KTPO at a total cost of Rs. 17,93,76,950 against which the Department of Commerce provided a grant of Rs. 13,25,22,000 to ITPO.

The authorised share capital of KTPO was enhanced to Rs. 20,00,00,000 by their Board of Directors on 9.9.2004 and it was also decided that ITPO's contribution of the exhibition hall to the extent of Rs. 10,20,00,000 be treated as its capital contribution to KTPO. During the year, share Certificate for Rs. 9,94,50,000 was issued by KTPO in favour of the company. As such, the company has received Share Certificates for its entire 51% equity in KTPO i.e. Rs. 10,20,00,000.

The amount of Rs. 77,376,950 spent on construction of exhibition hall, over and above Rs. 10,20,00,000, was to be treated as non-interest bearing subordinate debt to KTPO, to be refunded subject to annual review and cash flow situation of KTPO. Accounting entries as per the above were carried out in earlier years. As the subordinate debt was not being realised, it has been proposed to enhance share capital of KTPO with a view to convert full/ part of the subordinate debt into ITPO's equity contribution. Approval of the other co-promoter viz. KIADB is awaited. Accounting entries, shall be carried out as and when the revised arrangement is approved/ implemented.

(b) Tamil Nadu Trade Promotion Organisation (TNTPO) was promoted by ITPO in November 2000 u/s 25 of the Companies Act, 1956 (now Section 8 of Companies Act, 2013), in collaboration with Tamil Nadu Industrial Development Corporation (TIDCO) with an Authorized Share Capital of Rs. 50,00,000 of which ITPO's share is 51%. The issued capital of TNTPO is Rs. 1,00,000 of which the Company has paid Rs. 51,000.

In accordance with MOU with TIDCO, ITPO contributed an exhibition hall to TNTPO at a cost of Rs. 16,37,48,414 against which the Department of Commerce provided a grant of Rs. 12,06,39,141 to ITPO. The balance amount of Rs. 4,31,09,273 was charged off in ITPO's books as "Subsidy to TNTPO" in earlier years.

The Board of Directors of TNTPO in its 44th meeting held on 3.12.2014 under the Chairmanship of CMD -ITPO, decided to reimburse the expenditure of Rs. 4,31,09,273 incurred by ITPO from its own resources in 16 quarterly equal installments of Rs. 26,94,330 each from the year 2014-15. Accordingly, the amount of Rs. 4,31,09,273 was shown as recoverable from TNTPO in ITPO's books in 2014-15 by treating the same as "Extraordinary Items - subsidy given to subsidiary company in earlier years recovered". Against this, Rs. 2,15,54,640 (Previous Year Rs 1,07,77,320) comprising of 8 installments has been received from TNTPO till 31.3.2016.



30 CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS (TO THE EXTENT NOT PROVIDED FOR)

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
(a) Contingent Liabilities -Claims against the Company not acknowledged as debts (amount deposited with authorities in two cases is Rs.9,81,30,922)	76,84,84,361	86,65,91,281
(b) Capital Commitments Estimated amount of contracts remaining to be executed on Capital Account (net of advances)	48,72,500	8,45,08,760

31 INCOME TAX MATTERS

The Director General of Income Tax (Exemptions) had withdrawn the Income Tax Exemption granted to the ITPO u/s 10(23C)(iv) of the Income Tax Act, 1961 from the Assessment Years 2009-10 and onwards as per the amended proviso of Section 2(15) of the Income Tax Act, 1961 effective from 1.4.2008.

The company had contested the withdrawal of exemption in the Hon'ble High Court of Delhi. The Hon'ble High Court delivered its judgment on 22.1.2015 in favour of the company and accordingly the Chief Commissioner of Income Tax(Exemptions) vide order dated 2nd March 2015 restored the income tax exemption u/s 10(23C)(iv) of the Income Tax Act, 1961 w.e.f. Assessment Years 2009-10 and onwards.

Pending restoration of the exemption the Income Tax Department had completed assessments for the Assessment Years 2009-10 to 2011-12 and raised total demands of Rs. 1,55,89,86,000 against which Rs.13,19,00,000 was paid under protest and TDS refunds of Rs 64,64,63,679 due up to AY 2013-14 were adjusted.

In addition, the appeals filed by the company with CIT(Appeals) against the demands raised by the Income Tax Department were also set aside. However, the Income tax department has filed appeals in Income Tax Appellate Tribunal Delhi for the Asst Years 2009-10 and 2011-12 against the orders of CIT(Appeals) in favour of the company.

The Income Tax Department has filed a Special Leave Petition SLP(C) CC 5899 of 2016 in the Hon'ble Supreme Court against the order of the Hon'ble Delhi High Court. The prayer of the Income tax Department for interim relief/stay of operation of the judgment passed by the Hon'ble Delhi High Court was not accepted. The matter has been tagged with other SLPs and will come up hearing in due course.

As the exemption has been restored by the Hon'ble Delhi High Court, no provision for tax has been made. The adjustment of TDS refunds and amounts paid by the company, amounting to Rs 77,83,63,679 (Rs 13,19,00,000 and Rs 64,64,63,679) has been reflected in the accounts under the head "Income Tax Recoverable".



32 SERVICE TAX MATTERS

(a) Demand of Rs. 10,87,94,894 for the period 2006-07 to 2009-10 comprising of Service Tax of Rs. 10,64,27,051 and interest of Rs. 23,67,843 was raised on the company by The Commissioner of Service Tax. The demand was contested and The Commissioner of Customs and Central Excise vide order dt. 22.01.2015 (received on 03.02.2015) revised the demand of Service Tax to Rs. 4,10,40,683 alongwith penalty of Rs. 4,10,40,683 plus Rs. 10,000 & interest till the date of payment with the condition that penalty amount would stand waived by 75% in case payment is made within 30 days.

The company paid Rs. 8,81,30,922 on 25.02.2015 comprising of Service Tax of Rs. 4,10,40,683 alongwith penalty of Rs. 1,02,70,171 and interest of Rs. 36,820,068 under protest. An Appeal against the order dt. 22.01.2015 has been filed with CESTAT on 24.04.2015.

(b) In addition the company had been served the following demands cum show cause notices by the Service Tax Department for the various periods as under:

Sr. No.	Amount (Rs.)	Remarks
i	42,77,135	For the period 2011-12 - excluding interest and penalties, if any, amount not quantified.
ii	51,68,167	For the period 2012-13 excluding interest and penalties, if any, amount not quantified.
iii	46,68,575	For the period 2013-14 excluding interest and penalties, if any, amount not quantified.
Total	1,41,13,877	

As per the expert opinion, the services under Sr. No. (a) and (b) (i to iii) above on which the demands/demand-cum-show cause notices were served, do not fall within the ambit of Service Tax. The demands have been contested by the company with the respective authorities.

No provision for the demand of Rs. 10,22,44,799 (Rs. 8,81,30,922 plus Rs. 1,41,13,877) has accordingly been made in the accounts. The demand of Rs. 10,22,44,799 is, however, included as a Contingent Liability at Note No. 30.

The amount of Rs. 8,81,30,922, paid under protest with the Service Tax Department has been reflected in the accounts under the head "Service Tax Recoverable".

33 CORPORATE SOCIAL RESPONSIBILITY

A. Gross amount required to be spent by the company during the year as per Section 135 of the Companies Act 2013 - Rs. 3,60,10,296 (2% of average surplus of last 3 financial years). In addition, company decided to carry over the unspent amount of Rs. 3,00,52,443 of previous year 2014-15.

B. Amount spent during the year :

		In Cash	Yet to be paid in Cash	Total
(i)	Construction/ acquisition of any assets	-	-	-
(ii)	On purposes other than (i) above	Rs. 2,00,00,000	Rs. 2,07,21,760	Rs. 4,07,21,760

C. Amount unspent: Rs. 2,53,40,979 (Rs. 3,60,10,296 plus 3,00,52,443 less 4,07,21,760)



34 CONFIRMATION OF BALANCES

Amounts due to/from various parties are subject to confirmation, reconciliation and adjustments, if any.

35 DISCLOSURE AS PER AS-15 ON EMPLOYEES' BENEFITS

General description of various defined employee benefit schemes are as under:-

a. Provident Fund

The Company pays its contribution relating to the Provident Fund of its employees, at the prescribed rates to the ITPO Employees' Contributory Provident Fund Trust which invests the funds in permitted securities. The contribution for the year is recognized as expense and is charged to the statement of income and expenditure. The Company is also under obligation to make good the shortfall of the trust, if any, and recognises such shortfall as its expense.

b. Leaves

The scheme of leave encashment is unfunded. It is recognized in the books of the Company on the basis of actuarial valuation. The encashment of Earned Leave (EL) and Half-Pay Leave (HPL) benefits to the employees of the Company accrue annually at the rate of 30 days and 20 days respectively. While in service, EL is encashable subject to a maximum of 60 days once in a calendar year leaving minimum balance of 30 days. However, employees within one year of their superannuation are allowed encashment of EL twice in a calendar year subject to the proviso that 30 days EL should be in credit at all times. EL is also encashable subject to a maximum of 300 days on superannuation / death / resignation etc. HPL is encashable only on superannuation / death / resignation etc. up to a maximum of 300 days as per the Rules of the Company. An overall ceiling of encashment of EL and HPL for 300 days is prescribed at the time of superannuation / death / resignation, etc.

i. Expenses recognized in the statement of Income and Expenditure

	2015-16 (Rs.)	2014-15 (Rs.)
Interest cost	1,51,43,343	1,26,78,959
Current service cost	84,82,786	79,17,888
Net actuarial (gain)/loss recognised in the period	5,66,38,771	5,62,60,638
Expenses recognised in the statement of Income and Expenditure #	8,02,64,900	7,68,57,485

ii. The amount recognized in the Balance Sheet

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
Present value of the obligation at end of the year	22,89,77,274	18,92,91,793
Net liability/(assets) recognised in Balance Sheet and related analysis	22,89,77,274	18,92,91,793
Unfunded Status	(22,89,77,274)	(18,92,91,793)



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iii. Changes in the present value of the Present Value of Obligations:

	2015-16 (Rs.)	2014-15 (Rs.)
Present value of the obligation at the beginning of the period	18,92,91,793	15,84,86,987
Interest cost	1,51,43,343	1,26,78,959
Current service cost	84,82,786	79,17,888
Benefits paid (if any)	(4,05,79,419)	(4,60,52,679)
Actuarial (gain)/loss	5,66,38,771	5,62,60,638
Present value of the obligation at the end of the year	22,89,77,274	18,92,91,793

iv. The assumptions employed for the calculations are tabulated

	As at 31.03.2016	As at 31.03.2015
Discount rate	7.79% per annum	8.00% per annum
Salary Growth Rate	5.00% per annum	5.00% per annum
Mortality	IALM 2006-08 Ultimate	IALM 2006-08 Ultimate
Withdrawal rate (Per Annum)	2.00% per annum	2.00% per annum

Rs. 8,25,54,270 recognised in the Statement of Income & Expenditure as benefits of Rs. 22,89,370 paid during F.Y. 2016-17 for employees retired/ expired up to 31st March 2016.

c. Gratuity

The Company has a defined benefit gratuity scheme. The Scheme is funded. A separate ITPO Employees Gratuity Fund Trust manages the affairs of the trust. The funds of the trust are managed by LIC. It is recognized in the books of the Company on the basis of actuarial valuation. Every employee who has rendered continuous service of 5 years or more is entitled to get gratuity at the rate of 15 days salary $[15/26 \times (\text{last drawn basic salary} + \text{dearness allowance})]$ for each completed year of service, subject to a maximum of Rs.10,00,000.

i. Expenses recognized in the statement of Income and Expenditure

	2015-16 (Rs.)	2014-15 (Rs.)
Interest cost	3,37,26,941	3,23,87,788
Current service cost	1,51,18,678	1,67,09,407
Expected return on plan asset	(3,23,53,518)	(3,51,52,249)
Net actuarial (gain)/loss recognised in the period	(14,14,459)	1,92,79,660
Expenses recognised in the statement of Income & Expenditure Account #	1,50,77,642	3,32,24,606

ii. The amount recognized in the Balance Sheet

	As at 31.03.2016 (Rs.)	As at 31.03.2015 (Rs.)
Present value of the obligation at end of the year	43,80,19,868	42,15,86,761
Fair value of plan assets at end of period	42,12,23,994	38,76,13,952
Net liability/(assets) recognised in Balance Sheet and related analysis	1,67,95,874	3,39,72,809
Funded Status	(1,67,95,874)	(3,39,72,809)



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iii. Changes in the Present Value of Obligations:

	2015-16 (Rs.)	2014-15 (Rs.)
Present value of the obligation at the beginning of the period	42,15,86,761	40,48,47,345
Interest cost	3,37,26,941	3,23,87,788
Current service cost	1,51,18,678	1,67,09,407
Benefits paid (if any)	(3,18,04,955)	(5,16,37,439)
Actuarial (gain)/loss	(6,07,557)	1,92,79,660
Present value of the obligation at the end of the year	43,80,19,868	42,15,86,761

iv. Changes in the Fair Value of Planned Assets:

	2015-16 (Rs.)	2014-15 (Rs.)
Fair Value of Plan Assets at the beginning of the period	38,76,13,952	38,16,35,475
Expected return of Plan Assets	3,23,53,518	3,51,52,249
Contributions	3,32,54,577	2,24,63,667
Benefits paid	(3,28,04,955)	(5,16,37,439)
Actuarial gain/(loss) on Plan Assets	8,06,902	-
Actual Return on Plan Assets	3,31,60,420	3,51,52,249
Fair Value of Plan Assets at the end of the period	42,12,23,994	38,76,13,952

v. The assumptions employed for the calculations are tabulated below:

	As at 31.03.2016	As at 31.03.2015
Discount rate	8.00% per annum	8.00% per annum
Salary Growth Rate	5.00% per annum	5.00% per annum
Mortality	IALM 2006-08 Ultimate	IALM 2006-08 Ultimate
Expected Rate of Return	8.00% per annum	9.00% per annum
Withdrawal rate (Per Annum)	2.00% per annum	2.00% per annum

#Rs. 2,40,20,492 recognised in the statement of Income & Expenditure as benefit of Rs 89,42,850 paid during F.Y. 2016-17 for employees retired/ expired up to 31st March 2016.

36 PENSION FUND

The pay scales of the employees were revised w.e.f. 01.01.2007 in accordance with DPE guidelines. These guidelines also provided for a Pension Scheme for the employees under the Superannuation Benefits. During the year, the Board of Directors have granted in principle approval to the Pension Scheme in the company w.e.f. 01.01.2007. Pending approval of the scheme by the Administrative Ministry, a provision of Rs 23,25,00,000 has been made in the accounts during the year.



37 Segment reporting for the year ended 31st March 2016

(1) Information about Primary Geographical Segments

	Trade promotion Activities in India	Trade promotion Activities Abroad	Unallocated	Total
Revenue-External	2,24,00,28,590 (2,32,78,23,133)	30,34,05,399 (29,66,50,353)		2,54,34,33,989 (2,62,44,73,486)
Inter-segment				
Total revenue	2,24,00,28,590 (2,32,78,23,133)	30,34,05,399 (29,66,50,353)		2,54,34,33,989 (2,62,44,73,486)
Result				
Segment result	65,02,78,122 (1,00,06,75,694)	(8,89,88,837) (-41,06,70,85)	(11,33,24,351) (-18,64,40,44)	44,79,64,933 (94,09,64,565)
Interest/Dividend income			1,20,70,33,043 (1,15,14,04,633)	1,20,70,33,043 (1,15,14,04,633)
Surplus before taxation and Prior Period Adjustment(Net)				1,65,49,97,976 (2,09,23,69,198)
Prior Period Adjustment(Net)				(21,84,804) (1,38,86,403)
Excess of income over expenditure				1,65,28,13,172 (2,07,84,82,795)
Other information				
Segment assets	87,93,25,526 (88,00,93,325)	8,46,04,537 (5,06,43,985)	17,43,64,48,644 (15,34,43,10,902)	18,40,03,78,707 (16,27,50,48,212)
Segment liabilities	81,59,18,019 (61,78,02,016)	6,76,64,368 (7,36,02,844)	85,89,19,680 (57,85,79,884)	1,74,25,02,067 (1,26,99,84,744)
Capital expenditure	2,64,46,566 (49,74,631)			2,64,46,566 (49,74,631)
Depreciation & Amortisation	4,85,80,808 (5,66,47,187)			4,85,80,808 (5,66,47,187)
Non-cash expenses other than depreciation				

(2) The company does not have secondary segment.

- NOTE:**
- (a) The unallocated expenditure includes 10% of establishment and office expenses. The balance is apportioned among the segments on the basis of their respective revenues.
 - (b) The unallocated assets and liabilities include those which are not possible to be appropriately identified to a specific segment.
 - (c) Figures in brackets in the Segment Report relate to the previous year.



(Signature)

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2016

38 Interest in Joint Ventures

The Company has only one Joint Venture namely National Centre For Trade Information (incorporated in India) in which it holds 50% of share capital as on 31st March, 2016.

Company's proportionate share in the Assets, Liabilities, Income and Expenditure of the Joint Ventures is given below:

	31.03.2016	31.03.2015
A. Assets		
- Non Current Assets	2,42,046	3,28,263
- Current Assets	2,62,30,031	2,53,51,293
Total		
B. Liabilities		
- Non Current Liabilities	29,32,895	27,99,486
- Current Liabilities	41,81,138	19,08,864
Total		
C. Contingent Liabilities	-	-
D. Capital Commitments	-	-
	2015-16	2014-15
E. Income	45,32,827	46,22,460
F. Expenses	61,51,906	72,65,910

39 PREVIOUS YEAR FIGURES

The Previous year's figures have been regrouped/ reclassified/ recast, wherever considered necessary.


(S.R.Sahoo)
Company Secretary


(D.M.Sharma)
Chief Financial Officer


(Shubhra Singh)
Executive Director


(L.C.Goyal)
Chairman &
Managing Director

As per our report annexed
For Grover, Lalla & Mehta,
Chartered Accountants

FRN - 002830N


(Ashok Grover)
Partner

M. No. : 081784

Place: New Delhi

Dated: 24/8/2016

