



India Trade Promotion Organisation

Annual Report 2014-15

Papers to be laid on the table of
Lok Sabha/Rajya Sabha

AUTHENTICATED



38th Annual General Meeting of ITPO in Progress

Auditors

M/s Bansal & Co
Chartered Accountants

Main Bankers

Central Bank of India
Canara Bank
Union Bank of India



38th
**ANNUAL
REPORT**
2014-2015



India Trade Promotion Organisation



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BOARD OF DIRECTORS



Shri L.C. Goyal
Chairman & Managing Director
(w.e.f. 2.9.2015)



Smt. Rita Menon
Chairperson & Managing Director
(Upto 2-1-2015)



Shri J.S. Deepak
Chairman & Managing Director
(w.e.f. 3-1-2015 to 2-7-2015
21-8-2015 to 2-9-2015)



Shri Ajay Kumar Bhalla
Chairman & Managing Director
(w.e.f. 3-7-2015 to 20-8-2015)



Smt. Anita Agnihotri
Addl. Secretary and Financial Adviser
Ministry of Commerce & Industry
(Up to 4-6-2014)



Shri B.P. Pandey
Addl. Secretary & Financial Adviser
Ministry of Commerce & Industry
(Up to 12-8-2015)



Shri J.K. Dadoo
Addl. Secretary & Financial Adviser
Ministry of Commerce and Industry
(w.e.f. 13-8-2015)



Shri S.N. Tripathi
Addl. Secretary
Ministry of Micro Small & Medium Enterprises
(w.e.f. 23-9-2013)



Ms. Anita Praveen
Joint Secretary
Ministry of Commerce & Industry
(w.e.f. 24-7-2015)



Shri Prabhat Kumar
Joint Secretary (ES&ITP)
Ministry of External Affairs
(Up to 21-5-2014)



Shri Soumen Bagchi
Joint Secretary
Ministry of External Affairs
(Up to 6-7-2015)



Shri K. Nagaraj Naidu
Director (ITP)
Ministry of External Affairs
(w.e.f. 7-7-2015)



Shri Abhijit Basu
Director
(Up to 11-1-2015)



Shri S.M. Lodha
Director
(Up to 11-1-2015)



Shri D.S. Rawat
Director
(Up to 11-1-2015)



Shri Malay Shrivastava
Executive Director
(Up to 24-12-2014)

KEY EXECUTIVES

(As on date of AGM on 29.09.2015)



Smt. Meenakshi Singh
Officer on Special Duty



Ms. V. Meera
General Manager



Shri V. Kumar
General Manager



Shri Jayanta Das
General Manager



Shri J. Gunasekran
General Manager



Shri Ajay Kumar Vashist
General Manager



Shri D.M. Sharma
FA & CAO



Shri S.R. Sahoo
Company Secretary



India International Trade Fair

ITPO Offices in India





India Garment Fair
Osaka, Japan



ITPO OFFICES IN INDIA

Registered & Head Office

India Trade Promotion Organisation
Pragati Bhawan, Pragati Maidan, New Delhi-110001
Tel.: 91-11-23371540 (EPABX), Fax: 91-11-23371492/1493
E-mail: info@itpo.gov.in Website: www.indiatradefair.com
Trade Portal: www.tradeportalofindia.com
CIN: U74899DL1976NPL008453

REGIONAL OFFICES

Bengaluru

Flat No. MF-5/2, BDA-SFHS Flats,
2nd Main-2nd stage, BTM Layout,
Bannerghatta Road,
Bengaluru-560076
Tel: 080-26680040 / 26680250
Fax No: 080-2688888
E-mail: robangalore@itpo.gov.in

CHENNAI

Raja Annamalai Building, 2nd Floor,
72, Rukmani Lakshmipathi Road,
Egmore,
Chennai-600008
Tel: 91-44-28554655/28587297/28415416/28524655
Telefax: 91-44-28554740
E-mail: itpochn@md4.vsnl.net.in

KOLKATA

International Trade Facilitation Centre,
5th Floor, 1/1, Wood Street,
Kolkata-700016
Tel: 91-33-22825820, 22822904, 22828586
Fax: 91-33-22828269
E-mail: itpocal@cal3.vsnl.net.in

MUMBAI

7, Cooperage Road, 3rd Floor,
Jhansi Castle,
Mumbai-400001
Tel: 91-22-22026629/22021788/22044918/22021730
Fax: 91-22-22044922
E-mail: itpomumbai@gmail.com/itpoby@rediffmail.com



Aahar
The International Food &
Hospitality Fair

Chairman's Statement





CHAIRMAN'S STATEMENT 38TH ANNUAL GENERAL MEETING



Ladies & Gentlemen,

It is my proud privilege to extend a very warm welcome to you all to the 38th Annual General Meeting of ITPO.

The Directors Report and the Audited Accounts and Consolidated Accounts for the financial year 2014-15, along with the observations of Statutory Auditors and the Comments of the Comptroller & Auditor General of India have already been circulated. I am extremely delighted to mention that Annual Accounts of ITPO for the year 2014-15 have received 'Nil' comments from C&AG of India. With your permission, I take them as read.

Challenges and opportunities ahead

The exhibition industry is closely linked to sustained growth in economy and trade. The promotional events through exhibitions play a vital role in catalysing the trade. India is currently the 7th largest economy in terms of nominal GDP, 3rd largest economy by Purchasing Power Parity (PPP) and the world's fastest growing major economy with an expected annual growth rate of close to 8%. It has the potential and strength to become the world's 3rd largest economy by the next decade. According to the IMF, the Indian economy is the "bright spot" in the global landscape. In this backdrop, exhibition industry has a vast potential

in India. Further, strong performance will be seen in trade fair markets in India due to growing stature of India as one of the most favoured destinations for FDI under "Make in India" initiative of the Government under the dynamic leadership of the Hon'ble Prime Minister, Shri Narendra Modi.

Since exhibitions are a sector that creates mass employment opportunities, skill and training programmes are the need of the hour. To meet the needs of the MICE (Meetings, Incentives, Conventions and Exhibitions) participants, bureaus, industry organisations, corporates and education departments should develop courses to produce world class MICE professionals. The other key challenges in India comprise the state-of-the-art exhibition infrastructure, simplification in processes and procedures and ease in temporary imports for Expos.

Your Company is poised to take up the challenges and opportunities and will contribute immensely to the growth of economy by showcasing India's potential through trade fairs/exhibitions in India and abroad. ITPO has taken up the theme "Make in India", during IITF, 2015 (14-27 November), to contribute towards the mission where all States and Government Organisations will showcase their capabilities to give boost to the mission which will not only improve

the economic growth, but also generate ample employment opportunities.

FINANCIAL PERFORMANCE

I am happy to mention that in spite of one of the major events with an expected revenue of Rs. 40 crore shifted from Pragati Maidan and continuing global economic slowdown, your company during 2014-15 has achieved a surplus of Rs. 207.84 crore as compared to Rs.180.01 crore in the preceding year registering an increase of 15.46%. The total income generated by the Company during the year is Rs. 387.90 crore compared to Rs. 351.86 crore in the previous year which shows an increase of 10.24%.

MAJOR ACHIEVEMENTS OF ITPO

Restoration of Income Tax Exemption

The Hon'ble High Court delivered its judgment in favour of ITPO and the Income Tax Department has accordingly restored the income tax exemption. As a result of the same, the income tax liability of about Rs. 450 crore will not devolve on ITPO.

Mini-Ratna Category-I Status

On fulfilling the prescribed eligibility criteria of the financial and non-financial parameters laid down by DPE, the Competent Authority has conferred the Categorisation of ITPO as Mini-Ratna Category-I Status.

Performance rating under MoU

ITPO has achieved MOU "Excellent" rating for the years 2011-12, 2012-13 and 2013-14. The journey of "Excellence" is continuing in both Financial & Non-Financial targets since MOU rating has been "Excellent", as per self-evaluation, for the year 2014-15 also.

During the year, the following initiatives and improvements were taken for the benefit of all the stakeholders:-

- Letters to concerned Embassies and Indian Missions requesting them to have a proactive role to showcase the recent Govt. initiative of "Make in India" campaign.
- 25 countries participated in IITF 2014 as against 20 in IITF 2013.

- Exclusive Women Entrepreneur Pavilion was set up with participation charges almost half of the normal rates.
- An increase in Capacity utilization, net area sold, footfalls, exhibitors in IITF 2014 as compared to IITF 2013.
- Providing/ replacement of energy efficient fittings/ fixtures in Administration Building and in all exhibitions/stalls during exhibitions/ events organized by ITPO and third party organizers.
- The Online Ticket Booking system was accomplished successfully during the New Delhi World Book Fair.
- In IITF Chennai 2015, Mobile App was launched to inform visitors/exhibitors about fair facilities, floor plans, profiles, etc.
- To make Pragati Maidan as the most preferred destination for organizers, the following steps were taken:
 - Categorization of halls into three categories based on demand and utilization pattern to get more 3rd party events at Pragati Maidan.
 - Introduction of policy of differential rentals for set-up / dismantling and exhibition period.
 - Time Gap Policy between two fairs of similar product profile done away with to facilitate better participation by organizers.

PARTICIPATION IN FAIRS HELD ABROAD

During the year 2014-15, the company organized India's national level participation in 22 overseas trade fairs including two Mini India shows in Osaka (Japan), one India Sourcing Fair, Santiago (Chile).

Some of the major events included Africa's Big Seven, Johannesburg (South Africa), Summer Fancy Food Show, New York(USA), SIAL, Paris(France), India Garment Fair & India Home Furnishing Fair, Osaka(Japan), AAPEX, Las Vegas(USA), MEDICA, Dusseldorf (Germany), Saudi Agro Food, Riyadh(Saudi Arabia), and AFL' Artigiano in Fiera –International handicrafts fair, Milan(Italy).

The 35th and 25th (Silver Jubilee edition) of its long established India Garment Fair and India Home Furnishing Fair, respectively in Osaka (Japan) was highly successful. These two events together generated



business worth US \$ 37.81 million and attracted 2642 business visitors. IGA Perth Royal Show (Guest Nation status), Perth (Australia) generated business worth Rs.142.93 lakhs and hosted 1.75 lakhs visitors. India Sourcing Fair, Santiago (Chile) generated business US\$ 5.71 lakhs and attracted 51000 visitors to the show.

DOMESTIC FAIRS

During 2014-15, 12 national and international trade fairs/ exhibitions were organized in India by your Company. Out of these, 7 were organized in Delhi and 5 in other cities. The events organized in Pragati Maidan during the year included 4th Edition of India International Leather Fair, July 3-5, 2014; 34th India International Trade Fair (IITF 2014), November 14-27, 2014; 30th edition of Aahar – The International Food & Hospitality Fair, March 10-14, 2015; India International Security Expo, Sept 25-28, 2014; and Nakshtra Feb.14-22, 2015.

HIGHLIGHTS OF FAIRS HELD AT PRAGATI MAIDAN, NEW DELHI

India International Trade Fair, 2014

The 34th India International Trade Fair, 2014 (IITF, 2014) was held during November 14-27, 2014 in Pragati Maidan. The Theme of the Fair was "Women Entrepreneurs". The fair was inaugurated by the Hon'ble President of India, Shri Pranab Mukherjee. South Africa was "Partner Country", "Thailand" was the Focus Country and Delhi was the "Focus State" of IITF, 2014.

As many as 6,800 exhibitors participated in IITF, 2014. About 282 overseas exhibitors from 25 countries displayed their exhibits in the fair. 15 countries, viz. Afghanistan, Iran, South Africa, South Korea, Kuwait, Thailand, Indonesia, China, Kyrgyzstan, Cuba, Tibet, Pakistan, Bangladesh, Sri Lanka and Japan had set up their national pavilions. .

Giving the Fair a pronounced business dimension, entry to the Fair in the first five days viz. November 14-18, 2014 was exclusively reserved for business and trade visitors. More than 15 Lakh visitors including about 45,000 business visitors visited the fair during November 14-27, 2014. In addition, 369 foreign delegates from 41 countries including 63 business delegations visited the fair.

30th Aahar – The International Food & Hospitality Fair, 2015, Delhi

The company organized the 30th edition of Aahar – The International Food & Hospitality Fair depicting two concurrent exhibitions, namely, "Food India" and "Hospitality India" during March 10-14, 2015 in Pragati Maidan. As in the past, the event was organized with the support of the Ministry of Food Processing Industries and other Associates. The show was organized in a gross area of 44,877 sq.mtrs. where a total of 863 exhibitors including 38 overseas exhibitors participated from 22 countries.

20th Delhi Book Fair, 2014

The 20th edition of Delhi Book Fair was organised by ITPO during August, 23-31, 2014 at Pragati Maidan. There were 227 exhibitors from India and abroad who participated in this Fair in a gross area of 14000 sq.mts. 'Literature in cinema' was chosen as the theme for the event.

16th Stationary & Office Automation Fair, 2014

The 16th edition of Stationary Fair was organised by ITPO from August, 23-31, 2014 at Pragati Maidan coinciding with Delhi Book Fair. A total of 40 participants exhibited their products in a gross area of 1700 sq. mts. in the Fair.

India International Security Expo, 2014

The 17th edition of India International Security Expo (IISE) was organized by ITPO at Pragati Maidan during September 25-28, 2014 in a gross area of 9000 sq. mtrs. with the support of the Ministry of Home Affairs, CISF and other Government agencies and with Security Promotion Group of India as the co-organizer. There were 104 companies which displayed their products in the exhibition. This year's event attracted prominent companies such as Godrej, ECIL, BEL, IJS, Robocam India, etc. The theme pavilion "Made in India" that showcased completely indigenous products featured 15 India companies.

India International Leather Fair (IILF), 2014, Delhi

The third edition of International Leather Fair (IILF) was organized at Pragati Maidan from July 03-05, 2014 in

a gross area of 9000 sq.mtr. There were 116 exhibitors including 30 from overseas mainly from China, Taiwan, France, Iran and Turkey.

FAIRS HELD OUTSIDE DELHI

Auto Ancillary Show, Pune

The Auto Ancillary Show, 3rd in series, was held at Auto Cluster Exhibition Complex, Pune from October 10-13, 2014. The Automotive Component Manufacturers' Association and Auto Cluster Development & Research Institute (ACDRI), were the co-organisers of the Show. AAS, 2014 was supported by the Ministry of Heavy Industries and Public Enterprises/ Ministry of Commerce and Industry/ Ministry of Micro, Small & Medium Enterprises, Govt. of India, and the Automotive Research Association of India. 63 companies participated from Corporate Sector, Government Sector, SMEs, etc. and 1950 trade visitors visited the event. The State of Jharkhand was the "Focus State".

India International Leather Fair (IILF), 2015, Chennai

30th edition of India International Leather Fair (IILF) was organized in Chennai during February 1- 3, 2015 in a covered gross area of 20000 sqm. 11455 registered business visitors including 375 overseas buyers from various countries visited the fair. The number of visitors to IILF Chennai 2015 grew by 14.91% over the 2014 edition.

20th India International Leather Goods Fair (ILGF), 2015, Kolkata

India International Leather Fair (IILF) in its 20th edition, was organized during March 13 - 15, 2015 at Milan Mela Complex, Kolkata in collaboration with the Council for Leather Exports (CLE) and Indian Leather Products Association (ILPA). The gross area of the event was 1100 sq. mtr. The fair was also actively supported by Indian Footwear Components Manufacturers Association (IFCOMA) and the Government of West Bengal. A total of 56 leading Indian companies from different parts of the country participated. 21 overseas buyers also visited the fair.

6th East Himalayan Expo, 2014, West Bengal

6th East Himalayan Expo was organized in Siliguri, West Bengal during 7-15 December, 2014. ITPO put up an attractive large size Colorful façade of Assam, Arunachal Pradesh, Meghalaya, Manipur, Mizoram, Tripura, Nagaland, Sikkim depicting Tourism, Trade and unexplored natural Beauty with slogan "Nature at its Pristine best" which was highly appreciated and the Expo was successful.

EVENT MANAGER FOR MICE (MEETINGS, INCENTIVES, CONVENTIONS & EXHIBITIONS)

ITPO, as Event Manager organized "Innovation in Science Pursuits in Inspired Research (INSPIRE)" by the Ministry of Science & Technology in the month of October, 2014. This event was aimed to build required critical human resource pool for strengthening and expanding the science and technology system and R&D base in the country.

OTHER EVENTS

There were 75 third party events in Pragati Maidan during 2014-15. Some of the popular business events organized during the year were Aquatech, PowerGen, Heimtextile India and Ambiente India, India International Garment Fair, Light India, LED Expo, ET Acetech, IFSEC India, Rubber Expo, New Delhi World Book Fair, Medical Fair etc. A fair for promotion of Indian system of medicine named as "Arogya/ World Aryurveda Congress" was also held which was inaugurated by Hon'ble Prime Minister of India. Successful arrangement of the show of , i.e., "Aap Ki Adalat" celebrated completion of 21 years, where the President of India, Prime Minister, Cabinet Ministers, and other eminent personalities/dignitaries including from Bollywood were present during this special kind of event held in Pragati Maidan for the first time.

OTHER TRADE PROMOTIONAL ACTIVITIES

A total of 665 Trade visitors visited various other Trade Fairs organized by ITPO during 2014-15 to explore the possibility of collaboration in trade promotion efforts. Delegation from different countries visited IITF to source their products of interest.

ITPO has been actively participating in Asian Trade promotion Forum (ATPF), a gathering of Trade Promotion



Organisations (TPOs) since the very beginning. ITPO has become the Member of UFI – The Global Association of the Exhibition Industry, France, an Organisation for promoting the Exhibition Industry.

FUTURE EXPANSION /REDEVELOPMENT PLAN

With the objective of meeting new business challenges, maintaining growth of the organisation, supporting G2G, G2B and B2B exhibitions and conventions, ITPO is contemplating an ambitious future expansion/redevelopment project which has been long pending, in spite of many efforts, for one or other reasons. A serious attempt will be done in the coming year to take this project forward. ITPO's focus would also be to improve public perception about the organisation and Pragati Maidan, with better delivery of services and higher level of customer satisfaction.

IT INITIATIVES

During 2014-15, Company's Information Technology capabilities were further strengthened, aiming at enhanced web applications for operational excellence. E-governance activities were implemented aiming at enhanced transparency, accuracy and reliability.

The inaugural function, all State Day Functions / Celebrations and Cultural Programmes in connection with IITF 2014 held at Hamsadhvani Theatre and Lal Chowk Theatre were covered through webcasting, which could be viewed through ITPO's Corporate website and IITF 2014's website.

HINDI RAJ BHASHA

To ensure proper implementation of the Official Language Policy of the Govt. of India in ITPO, Hindi workshops are being organized every year to help create a proper atmosphere for executing the official work in Hindi

SUBSIDIARY COMPANIES:

Tamilnadu Trade Promotion organisation (TNTPO)

TNTPO continues to perform well, during 2014-15, the Company organised 116 exhibitions in the Exhibition Halls of Chennai Trade Centre with 95 events taking place in the Convention Centre.

TNTPO earned a total income of Rs. 43.55 crore as compared to Rs. 40.02 crore in the previous year. The net surplus is Rs.23.43 crore as against Rs.27.48 crore in the previous year.

Karnataka Trade Promotion Organisation (KTPO):

During 2014-15, 35 events were held in Trade Centre, Bangalore and the total income was Rs.15.35 crore as compared to Rs 8.24 crore in the previous year. The net surplus is Rs.12.46 crore as against Rs.4.64 crore in the previous year.

HUMAN RESOURCE MANAGEMENT

Guidelines on reservation were compiled with within ITPO. Liaison Officers have been nominated to look after the interests of SCs/STs & OBC. All the guidelines in respect of SC/ST and minority categories, the provisions contained in Persons with Disabilities (Equal Opportunities, Protection of Rights and Full participation) Act 1995 regarding reservation in posts/services for disabled persons, on Sexual harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 have been complied with.

VRS Scheme 2014-15 was introduced. Targets of training set under MoU for Skill upgradation of engineering officials and Training on Project Management were achieved. For development of human resources, in-house training programmes in areas of Skill Upgradation, IT Skills, Risk Management, Training to engineering personnel and training to Security personnel were given to the officers/officials .

CORPORATE SOCIAL RESPONSIBILITY (CSR)

Under the CSR Initiative for the year 2014-15, ITPO contributed towards "Swachh Bharat Kosh" of the Govt. of India and also provided CSR support to small artisans of leather goods in the form of free space to display their products in the India International Leather Fair 2014, Delhi. The unspent amount for the year 2014-15 which could not be spent for various reasons has been carried forward and initiatives have been taken to spend the statutory amounts in the year 2015-16 for the development of the weaker and under-privileged sections of the society.

SUSTAINABLE DEVELOPMENT

All efforts are made towards sustainable development and conservation of energy/water etc. These include saving in water consumption of around 10%; saving in electric energy consumption of 10% by encouraging usage of LED/CFL light and other measures, providing/replacement of energy efficient electrical fittings/fixtures in Office Blocks.

CORPORATE GOVERNANCE

Your company complies with the best Corporate Governance practices in true letter and spirit. The Company submitted each of the four Quarterly Reports on Compliance on Corporate Governance to the Department of Commerce during 2014-15, within the specified timelines and reported to qualify for "Excellent Grade".

CODE OF CONDUCT

The Code of Conduct formulated for the Board members & Senior Management Personnel has been duly complied with. The confirmation of compliance of the same has been obtained from all concerned as per the DPE guidelines and the declaration has been placed as part of the Directors' Report.

ACKNOWLEDGEMENTS

I take this opportunity to thank all the Members of Company for their continued and unstinted support as well as the confidence reposed in the Management. I wish to extend my sincere thanks to the Department of Commerce for the wholehearted and continued support. I am also thankful to other Ministries/Embassies and offices of Central and State Governments and particularly the Ministry of Urban Development, Ministry of External Affairs, including the Indian Missions, for their continued guidance and assistance. We are also grateful to the CPWD, MCD, Delhi Police, MTNL and other agencies and individuals for co-operation extended to ITPO.

On behalf of ITPO, I seek support from all stakeholders and assure to continue more quality services as has been done in the past. My sincere thanks to all my colleagues on the Board, Auditors and to all the employees of ITPO for their discipline, devotion, dedication and hard work through which the company could continue excellent performance. I am sure that with this support and trust, ITPO will achieve many more milestones and newer heights ahead in the future and together we can take ITPO to the next level.

Jai Hind.

Sd/-

(L.C. Goyal)

Chairman and Managing Director
India Trade Promotion Organisation

Place: New Delhi

Date : 29.09.2015



India International
Leather Fair

Notice of Annual General Meeting





Nakshatra



NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN THAT THE 38TH ANNUAL GENERAL MEETING OF THE MEMBERS OF M/S INDIA TRADE PROMOTION ORGANISATION WILL BE HELD ON TUESDAY THE 29TH DAY OF SEPTEMBER, 2015 AT 12:30 PM AT THE REGISTERED OFFICE OF THE COMPANY AT PRAGATI BHAWAN, PRAGATI MAIDAN, NEW DELHI - 110001 TO TRANSACT THE FOLLOWING BUSINESS:

ORDINARY BUSINESS

To receive, consider, approve and adopt the Standalone Audited Annual Accounts and Consolidated Accounts as at 31st March, 2015 and the Statement of Income & Expenditure for the financial year ended on that date together with the report of Directors and the Auditors' Report thereon

**BY ORDER OF THE BOARD OF DIRECTORS
INDIA TRADE PROMOTION ORGANISATION**

Sd/-
(S.R. Sahoo)
Company Secretary

Place : New Delhi
Dated : 10-09-2015



NOTES

1. **A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ALSO ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE AT THE MEETING ON A POLL INSTEAD OF HIMSELF/HERSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE INSTRUMENT OF APPOINTING PROXIES SHALL HOWEVER BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 (FORTY-EIGHT) HOURS BEFORE THE COMMENCEMENT OF THE MEETING.**
2. Proxy form is enclosed herewith.

**BY ORDER OF THE BOARD OF DIRECTORS
INDIA TRADE PROMOTION ORGANISATION**

Sd/-
(S.R. Sahoo)
Company Secretary

Place : New Delhi
Dated : 10-09-2015

**INDIA TRADE PROMOTION ORGANISATION
REGD. OFFICE-PRAGATI BHAWAN, PRAGATI MAIDAN, NEW DELHI-110001**

PROXY FORM

I/we _____ of _____
in the district of _____ being a member of the above named
company, hereby appoint _____ of _____ in the
district of _____ of failing him _____ of _____ in the district
of _____ as my/our proxy to vote for me/us on my/our behalf at the Annual General Meeting of the Company
to be held on _____, the _____ at _____ AM/PM at
the Registered Office of the Company and at any adjournment thereof.

Signed this _____ day of _____ 2015

AFFIX
REVENUE
STAMP

Note : The Proxy Form duly completed must be deposited at the registered office Pragati Bhawan, Pragati Maidan, New Delhi-110001 not less than 48 hours before the time for holding the meeting. A proxy need not be a member.



India International
Security Expo

Directors' Report





DIRECTORS' REPORT

To the Members,

Year 2014-15 continued to be a challenging year for Indian economy. Growth rate was around 7%. There was considerable Global economic slowdown during the year. In spite of this background, your Company was able to achieve significant growth both in terms of revenues and in surplus. Directors have pleasure in presenting the Company's 38th Annual Report and Audited Statement of Accounts for the financial year ended on 31st March, 2015.

1. FINANCIAL HIGHLIGHTS

The performance of your Company was exceptionally well compared to the previous year in spite of worldwide economic slowdown and some major events which were biennial and triennial in nature did not fall/held in the year 2014-15. During the year 2014-15, your Company has earned a surplus of Rs.207.84 crore compared to Rs.180.01 crore in the preceding year. The total income generated by the Company during the year is Rs.387.90 crore compared to Rs.351.86 crore of the previous year.

The Company is registered under section 25 of the Companies Act, 1956 (now Section 8 of the Companies Act, 2013) and as per relevant provisions under this Section as applicable to the Company, declaration of dividend is prohibited. Consequently, the excess of income over expenditure has been retained and transferred to reserve and surplus account.

Restoration of Income Tax Exemption

ITPO had filed a writ petition in the Hon'ble Court of Delhi against the withdrawal of exemption u/s 10 (23c)(iv) of the Income Tax Act from the assessment year 2009-10 and onwards. The Hon'ble High Court delivered its judgment on 22nd January, 2015 in favour of ITPO and the Income Tax Department has restored the income tax exemption vide order dated 2nd March, 2015. By virtue of Hon'ble High Court judgment in ITPO's favour, the income tax liability of Rs. 450 crore will not devolve on ITPO.

Mini-Ratna Category-I Status

On fulfilling the prescribed eligibility criteria of the financial and non-financial parameters laid down

by DPE, the Competent Authority has conferred the Categorisation of ITPO as Mini-Ratna Category-I Status.

2. BOARD OF DIRECTORS

Shri J.S. Deepak, Additional Secretary, Ministry of Commerce & Industry took over the charge of Chairman & Managing Director w.e.f. 21.8.2015, in addition to his charge as Additional Secretary in DoC. Shri Ajay Kumar Bhalla, Additional Secretary, Ministry of Commerce was Chairman and Managing Director, ITPO from 3rd July, 2015 to 20th August, 2015. Shri J.S Deepak, Additional Secretary, Ministry of Commerce & Industry was Chairman & Managing Director, ITPO w.e.f. 3rd January, 2015 till 2nd July, 2015 and Smt. Rita Menon was the Chairperson and Managing Director of the Company w.e.f. 3rd January, 2012 till 2nd January, 2015. Shri Malay Shrivastava was Executive Director w.e.f. 24th January, 2013 till 24th December, 2014. The other non-whole time Directors on the Board of the Company are enumerated below:

Sl. No.	Name of Director	From	To
1.	Shri J.S. Deepak Additional Secretary, Ministry of Commerce & Industry, New Delhi	18.08.2010	06.07.2015
2.	Shri B.P. Pandey, AS&FA, Department of Commerce Udyog Bhawan, New Delhi	4.6.2014	12.8.2015
3.	Shri J.K. Dadoo AS&FA, Department of Commerce Udyog Bhawan, New Delhi	13.8.2015	Continuing
4.	Shri S.N.Tripathi Additional Secretary Ministry of Micro Small & Medium Enterprises (MSME), New Delhi	23.09.2013	Continuing
5.	Shri. Sudhanshu Pandey Joint Secretary, Ministry of Commerce & Industry, New Delhi	07.07.2015	23.07.2015
6.	Ms. Anita Praveen Joint Secretary, Ministry of Commerce & Industry, New Delhi	24.07.2015	Continuing

7.	Shri Soumen Bagchi Joint Secretary (ES&ITP) Ministry of External Affairs, New Delhi	04.06.2014	06.07.2015
8.	Shri K. Nagaraj Naidu Director (ITP) Ministry of External Affairs, New Delhi	07.07.2015	Continuing
9.	Shri Abhijit Basu Former Addl. Controller General of Defence Accounts, Gurgaon	12.01.2012	11.01.2015
10.	Shri S.M. Lodha Former CEO, Mumbai	12.01.2012	11.01.2015
11.	Shri D.S. Rawat Secretary General, ASSOCHAM, New Delhi	12.01.2012	11.01.2015
12.	Ms. Anita Agnihotri Additional Secretary & Financial Adviser Ministry of Commerce & Industry New Delhi	18.06.2012	04.06.2014
13.	Shri Prabhat Kumar Joint Secretary (ES&ITP) Ministry of External Affairs, New Delhi	24.07.2012	21.5.2014

There were 6 Meetings of the Board held during the year 2014-15. Directors are appointed by the administrative Ministry as per the Govt. of India Policies in this regard. The remuneration of Independent Directors which is sitting fee only is determined by the Board.

3. KEY MANAGERIAL PERSONNEL

As per Section 2(51) of the Companies Act, 2013, the following Key Managerial Personnel of ITPO were appointed/relinquished/continuing the respective offices:-

- Smt. Rita Menon, CMD, ITPO – from 3.1.2012 to 2.1.2015
- Shri J.S. Deepak, CMD, ITPO – from 3.1.2015 to 2.7.2015 and continuing w.e.f. 21.8.2015
- Shri Ajay Kumar Bhalla, CMD w.e.f. 3.7.2015 to 20.8.2015
- Shri Malay Shrivastava, ED, ITPO – from 24.01.2013 to 24.12.2014
- Shri B.L. Meena, CFO – From 23.4.2014 to 4.5.2014

- Shri R.K. Singh, CFO, ITPO – From 5.5.2014 to 7.12.2014
- Shri V. Kumar, CFO From 8.12.2014 to 30.7.2015
- Shri D.M. Sharma, CFO continuing w.e.f. 31.7.2015
- Shri S.R.Sahoo, Company Secretary continuing w.e.f. 27.8.2013

4. MEMORANDAM OF UNDERSTANDING (MoUs)

The Company signs MoU with its Administrative Ministry namely, Ministry of Commerce & Industry, Government of India every financial year. Accordingly, the MoU for the year 2015-16, was signed on 27th March 2015.



Shri Rajeev Kher, Commerce Secretary and Shri J.S. Deepak, CMD, ITPO on the occasion of signing of MOU-2015-16

Your Company has achieved MOU "Excellent" rating for three consecutive years i.e. 2011-12, 2012-13 and 2013-14. For the year 2014-15, as per self-evaluation, the MOU rating is also likely to be "Excellent".

In the MoU 2015-16 "Excellent Financial Target for Gross Sales has been fixed at Rs. 257.00 Crore and for EBITDA (Earnings before Interest, Taxes, Depreciation, and Amortization) at Rs.168.00 crore.

The other important non-financial targets fixed in the MoU are Development of Convention Centre, ERP Implementation, Cadre Review and Expenditure on CSR activities as per DPE Guidelines.

5. FOREIGN FAIRS

During the year 2014-15, the company organized India's national level participation in 22 overseas trade



fairs including two Mini India shows in Osaka (Japan), one India Sourcing Fair, Santiago (Chile). Of these 22 events, 6 were held in Europe, 6 in Africa/WANA, 5 in NAFTA/LAC, 4 in Asia, & 1 in CIS region. Out of total 22 events, 10 were General Fairs & 12 were specialized Fairs.

Some of the major events included Africa's Big Seven, Johannesburg (South Africa), Summer Fancy Food Show, New York(USA), SIAL, Paris(France), India Garment Fair & India Home Furnishing Fair, Osaka(Japan), AAPEX, Las Vegas(USA), MEDICA, Dusseldorf (Germany), Saudi Agro Food, Riyadh(Saudi Arabia), and AFL' Artigiano in Fiera –International handicrafts fair, Milan(Italy).

The 35th and 25th (Silver Jubilee edition) of its long established India Garment Fair and India Home Furnishing Fair, respectively in Osaka (Japan) was highly successful. These two events together generated business worth US \$ 37.81 million and attracted visits by 2642 business visitors.



India Garment Fair and India Home Furnishing Fair, Japan-2014

IGA Perth Royal Show (Guest Nation status), Perth (Australia) generated business worth Rs.142.93 lakhs and attended 1.75 lakhs visitors.

India Sourcing Fair, Santiago (Chile) generated business US\$ 5.71 lakhs and attracted 51000 visitors to the show.

The Company is a designated Marketing Development Assistance (MDA) Grantee Organisation by the Department of Commerce (DOC) for disbursement of Grant under MDA Scheme to exporters who are members of other Export Promotion Councils etc. and are participating in those overseas fairs through the Company which are approved by DOC.

6. FAIRS IN INDIA

During 2014-15, 12 national and international trade fairs/ exhibitions were organized in India by your Company. Out of these, 7 were organized in Delhi and 5 in other cities. The events organized in Pragati Maidan during the year included 4th Edition of India International Leather Fair, July 3-5, 2014; 34th India International Trade Fair (IITF 2014), November 14-27, 2014; 30th edition of Aahar – The International Food & Hospitality Fair, March 10-14, 2015; India International Security Expo, Sept 25-28, 2014; and Nakshtra Feb.14-22, 2015.

I. MAJOR FAIRS HELD AT PRAGATI MAIDAN, NEW DELHI

India International Trade Fair, 2014

The 34th India International Trade Fair, 2014 (IITF, 2014) was held during November 14-27, 2014 in Pragati Maidan. The Theme of the Fair was "Women Entrepreneurs". The fair was inaugurated by the Hon'ble President of India, Shri Pranab Mukherjee. South Africa was "**Partner Country**", "Thailand" was the Focus Country and Delhi was the "**Focus State**" of IITF, 2014.

As many as 6,800 exhibitors participated in IITF, 2014. About 282 overseas exhibitors from 25 countries displayed their exhibits in the fair. 15 countries, viz. Afghanistan, Iran, South Africa, South Korea, Kuwait, Thailand, Indonesia, China, Kyrgyzstan, Cuba, Tibet, Pakistan, Bangladesh, Sri Lanka and Japan had set up their national pavilions. .



India International Trade Fair-2014

Giving the Fair a pronounced business dimension, entry to the Fair in the first five days viz. November 14-18, 2014 was exclusively reserved for business and trade visitors. More than 15 Lakh visitors including about 45,000 business visitors visited the fair during November 14-27, 2014. In addition, 369 foreign delegates from 41 countries including 63 business delegations visited the fair.



India International Trade Fair-2014

Alongside the event, a number of seminars and conferences on topical interests were also organized. This visitor profile included industry leaders, wholesalers, retailers, exporters, importers, overseas business delegations and buyers, manufacturers, suppliers, marketing and direct selling companies, government agencies, service agencies, general public, bureaucrats and policy makers besides media persons.

30th Aahar – The International Food & Hospitality Fair, 2015, Delhi

The company organized the 30th edition of Aahar – The International Food & Hospitality Fair depicting two concurrent exhibitions, mainly “Food India” and “Hospitality India” during March 10-14, 2015 in Pragati Maidan. As in the past, the event was organized with the support of the Ministry of Food Processing Industries and other Associates.

The fair was inaugurated by Smt. Harsimrat Kaur Badal, Hon’ble Minister of Food Processing Industries. All supporting Organisations / Co-Associates were also present. The products on display included Fruits and Vegetables, Dairy Products, Bakery & Confectionery Products and equipments, Organic and Health

Products, Meat and Poultry Products, Processed Foods, Food Ingredients, Food Processing, Packaging Equipment and Machinery, etc. Culinary Show at the fair was the centre of attraction.



AAHAR - The International Food & Hospitality Fair-2015

The show was organized in a gross area of 44,877 sq.mtrs. where a total of 863 exhibitors including 38 overseas exhibitors participated from 22 countries. Overseas exhibitors were from countries such as Afghanistan, Australia, Canada, China, Denmark, France, Germany, Indonesia, Italy, Japan, Korea, Kyrgyzstan, Malaysia, Poland, Saudi Arabia, Spain, Sweden, Thailand, Tunisia, Turkey, UAE and USA.

20th Delhi Book Fair, 2014

The 20th edition of Delhi Book Fair was organised by ITPO during August, 23-31, 2014 at Pragati Maidan. There were 227 exhibitors from India and abroad who participated in this Fair in a gross area of 14000 sq.mts. ‘Literature in cinema’ was chosen as the theme for the event. Seminars, painting competition & book launches were also organised during the event. Awards of excellence in displays were distributed in 3 categories viz. Hindi, English and regional Languages/ Govt. Sector.

16th Stationary & Office Automation Fair, 2014

The 16th edition of Stationary Fair was organised by ITPO from August, 23-31, 2014 at Pragati Maidan coinciding with Delhi Book Fair. A total of 40 participants exhibited their products in a gross area of 1700 sq. mts. in the Fair. Awards for excellence in displays were given. The Fair complemented the Delhi Book Fair with its product profile.



India International Security Expo, 2014



India International Security Expo-2014

The 17th edition of India International Security Expo (IISE) was organized by ITPO at Pragati Maidan during September 25-28, 2014 in a gross area of 9000 sq.mtrs. with the support of Ministry of Home Affairs, CISF, Security Promotion Group of India as co-organizer & other Govt. Agencies. The event was inaugurated by the DG, CISF. There were 104 companies which displayed their products in the exhibition. This year's event attracted prominent companies such as Godrej, ECIL, BEL, IJS, Robocam India etc. The theme pavilion "Made in India" that showcased completely indigenous products featured 15 India companies.

India International Leather Fair (IILF), 2014, Delhi

The third edition of International Leather Fair (IILF) was organized at Pragati Maidan from July 03-05, 2014. It covered a gross area of 9000 sq.mtr. There were 116 exhibitors including 30 from overseas mainly from China, Taiwan, France, Iran and Turkey.

A comprehensive range of products and services relating to leather industry – Finished Leather, Synthetic Materials, Footwear, Footwear Components, Machinery & Equipment, Chemicals and Software were on display at the Fair. Pavilion and trend walls based on the latest trends in leather were set up in collaboration with CSIR-CLRI.

2771 business visitors visited the fair, out of which 52 were overseas business visitors from 16 countries. The visitors were from countries like Austria, Bangladesh, Brazil, China, Colombia, Egypt, France, Italy, Japan, Nepal, Russia, Spain, Taiwan, UAE, UK and USA.

Nine booths of 9 sqm each were allotted to Rural Non-Farm Development Agency (RUDA), Jaipur as a part of ITPO's Corporate Social Responsibility (CSR) Scheme. This helped promote artisans from economically weaker sections of the society.

II. FAIRS HELD OUTSIDE DELHI

Auto Ancillary Show, Pune

The Auto Ancillary Show, 3rd in series, was held at Auto Cluster Exhibition Complex, Pune from October 10-13, 2014. The Automotive Component Manufacturers' Association and Auto Cluster Development & Research Institute (ACDRI) were the co-organisers of the Show.

AAS, 2014 was supported by Ministry of Heavy Industries and Public Enterprises/Ministry of Commerce and Industry/ Ministry of Micro, Small & Medium Enterprises, Govt. of India, and the Automotive Research Association of India.

63 companies participated from Corporate Sector, Government Sector, SMEs etc. and 1950 trade visitors visited the event. Government of Jharkhand was the "Focus State".

India International Leather Fair (IILF), 2015, Chennai

30th edition of India International Leather Fair (IILF) was organized in Chennai during February 1- 3, 2015. Shri J.S. Deepak, CMD, ITPO inaugurated the Fair.

The fair covered a gross area of 20000 sqm. There were 444 exhibitors including 144 from 23 overseas countries namely Australia, Bangladesh, Brazil, China,



India International Leather Fair-2015

France, Germany, Iran, Italy, Lithuania, Mexico, Portugal, Russia, Saudi Arabia, Singapore, Spain, Sri Lanka, Sweden, Switzerland, Taiwan, Thailand, The Netherlands, Turkey, UAE, and United Kingdom. Group participation from Brazil, China, France, Germany and Italy was also a major attraction.

ITPO-CLE-CLRI in association with the Indian Leather Sector presented "Spring Summer 2016" season through a Theme Pavilion "Futuristic Nostalgia" at the India International Leather Fair 2015.

11455 registered business visitors including 375 overseas buyers from various countries visited the fair. The number of visitors to IILF Chennai '2015 grew by 14.91% over the 2014 edition. IILF Chennai 2015 Mobile App was launched to inform visitors / exhibitors about fair facilities, floor plan, profiles etc.

20th India International Leather Goods Fair (ILGF), 2015, Kolkata

India International Leather Fair (IILF) in its 20th edition was organized by India Trade Promotion Organisation (ITPO) during March 13-15, 2015 at Milan Mela Complex, Kolkata in collaboration with Council for leather Exports (CLE) and Indian Leather Products Association (ILPA). The fair was also actively supported by Indian Footwear Components Manufactures Association (IFCOMA) and Government of West Bengal.

A total of 56 leading Indian companies from different parts of the country participated. The gross area of the event was 1100 sq.mtr, 21 overseas buyers had visited the fair.

6th East Himalayan Expo, 2014, West Bengal

6th East Himalayan Expo was organized in Siliguri, West Bengal during 7-15 December, 2014. The major participants in the expo were Tea Board, Coffee Board, Spices Board, National Jute Board, Khadi & Village Industries Commission, Fisheries Dept., Ministry of Social Justice and Empowerment. ITPO put up an attractive large size Colorful façade of Assam, Arunachal Pradesh, Meghalaya, Manipur, Mizoram, Tripura, Nagaland, Sikkim depicting Tourism, Trade and unexplored natural Beauty with slogan "Nature at its Pristine best".

III. FAIRS ORGANISED BY OTHERS AT PRAGATI MAIDAN, NEW DELHI

Besides ITPO's fairs, exhibition halls and conference facilities are provided to other exhibitions/event organizers on payment of licence fee for organising specialized as well as general trade fairs/exhibitions in Pragati Maidan. There were 75 third party events in Pragati Maidan during 2014-15. Some of the popular



Aap ki Adalat event-2014

business events organized during the year were Aquatech, PowerGen, Heimtextile India and Ambiente India, India Warehousing Show, India International Garment Fair, Wills Lifestyle Fashion Week, Light India, LED Expo, ET Acetech, IFSEC India, Rubber Expo, New Delhi World Book Fair, Medical Fair etc. A fair for promotion of Indian system of medicine named as "Arogya/World Aryurveda Congress" was also held. The popular TV Show programme – "Aap Ki Adalat" organized its 21st years' celebrations in Pragati Maidan.



World Ayurveda Congress (WAC)-2014



The event was attended by Hon'ble President of India, Hon'ble Prime Minister of India, Cabinet Ministers, dignitaries/personalities from Bollywood and eminent personalities of the country. This was one of its kinds of event in Pragati Maidan. This high profile event was organized in Pragati Maidan without any hold-ups.

Further, the halls rentals were rationalized during the year. Halls were also classified in three categories depending upon the facilities/utility of the space available to the fair organizers. This has resulted in positive signal among the exhibition industry. It is anticipated that due to above rationalization, there would be more/ additional events in Pragati Maidan in coming years.

7. MAJOR INITIATIVE OF ITPO AS AN EVENT MANAGER FOR MICE (MEETINGS, INCENTIVES, CONVENTIONS & EXHIBITIONS)

ITPO, as Event Manager organized "Innovation in Science Pursuits in Inspired Research (INSPIRE)" by Ministry of Science & Technology in the month of October, 2014.



INSPIRE-2014

This event was aimed to build required critical human resource pool for strengthening and expanding the science and technology system and R&D base in the country.

8. INITIATIVES AND IMPROVEMENTS TAKEN IN VARIOUS SEGMENTS FOR ALL STAKEHOLDERS

- In IITF Chennai 2015, Mobile App was launched to inform visitors/exhibitors about fair facilities, floor plan, profiles etc.

- ITPO took a strategy of convergence with EPCs/ Trade Bodies for organizing major overseas trade shows.
- Letters to concerned Embassy and Indian Mission to have a proactive role & improvement of Indian Missions to showcase the recent Govt. initiative of "Make in India" campaign.
- In the East Himalayan Expo, 2014, West Bengal, first time, colorful façade of all North Eastern states depicting picturesque magnificent natural sceneries covering salient features of the states were shown for the unity, integrity and beautiful presentation of the expo.
- "Aap Ki Adalat" celebrated completion of 20 years. The President of India, Prime Minister, Cabinet Ministers, and other eminent personalities/ dignitaries including from Bollywood were present during this special kind of event held in Pragati Maidan for the first time. All logistics arrangements were made by ITPO successfully.
- 25 countries participated in IITF 2014 as against 20 in IITF 2013.
- Exclusive Women Entrepreneur Pavilion outside Hall no 7 in IITF 2014 was set up with participation charges almost half of the normal rates.
- A new theatre "Abhivyakti" was set up for cultural performances during IITF 2014.
- An increase in Capacity utilization, net area sold, footfalls, exhibitors in IITF 2014 as compared to IITF 2013.
- 97 CISF personnel were inducted from 01.06.14 by which overall security environment of Pragati Maidan has considerably improved and both the visitors and exhibitors are happy with the discipline and disposition of CISF Jawans.
- Providing/ replacement of energy efficient fittings/ fixtures in Administration Building and in all Exhibitions / Stalls during Exhibition organized by ITPO and Third Party Organizers.
- The Online Ticket Booking system was accomplished successfully during the New Delhi World Book Fair. The system was seamlessly

integrated with online payment gateway for booking of tickets with facility of e-mailing the ticket on the visitor's e-mail account.

- Webcast services for Live Video Streaming were successfully done during "INSPIRE". LED screens were set up during important fairs to display important events, products, brand/styles etc.
- Frequent meetings of Business Development Committee for prompt disposal of requests for booking of space at Pragati Maidan.
- Meetings with Resident Commissioners & their officers for their feedback and suggestions for the fairs/exhibitions.
- To make Pragati Maidan as most preferred destination for organizers, the following steps were taken:
 - a) Categorization of halls into three categories based on demand and utilization pattern to get more 3rd party events at Pragati Maidan.
 - b) Policy of differential rentals for set-up / dismantling and exhibition period has also been introduced.
 - c) Time Gap Policy between two fairs of similar product profile has also been done away to facilitate the organizers.

9. FUTURE EXPANSION PLAN

With the objective of meeting new business challenges, maintaining growth of the organisation, supporting G2G, G2B and B2B exhibitions and conventions, ITPO has taken up an ambitious future expansion project. To begin with, the objective will be met by developing a state-of-the-art convention centre of international standard in Pragati Maidan.

The Board of Director of ITPO has approved phase-I A of the integrated Exhibition-cum-Convention Complex (IECC) project using ITPO's own funds for developing a world class convention centre. Efforts are being made for obtaining necessary approvals in the matter. The completion of the phase-IA is expected by October, 2017. Phase-IB and Phase-2 of the project involving development of the exhibition complex would follow subsequently which is a part of the envisaged future plan.

10. TRADE DELEGATIONS

A total of 665 Trade visitors visited various Trade Fairs organized by ITPO during 2014-15 to explore the possibility of collaboration in trade promotion efforts. Major delegations included a four member delegation from Taipei Economic and Cultural Centre for participation in Fairs organized by Taiwan External Trade Development Council, Taiwan, Three Member Delegation from IE Singapore, Three Member Delegation from Hong Kong Trade Development Council, Hong Kong. A 30-Member Delegation from Sri Lanka, 25-Member Delegation from China were among the major delegations that visited IITF looking for companies to source their products of interest.

11. COOPERATION WITH OTHER TRADE PROMOTION ORGANISATION

ITPO has been actively participating in Asian Trade promotion Forum (ATPF), a gathering of Trade Promotion Organisations (TPOs) since very beginning. All the activities of ATPF are coordinated by Japan External Trade Organisation (JETRO). ITPO also participates in the activities organized by the India Convention Promotion Bureau (ICPB).

ITPO has become the Member of UFI – The Global Association of the Exhibition Industry, France, an Organisation for promoting the Exhibition Industry.

12. TRADE INFORMATION RELATED ACTIVITIES

ITPO provide a package of services to exporters who are enrolled as Members. These services include trade enquiries received from Indian Missions abroad, market reports, details of importers and arranging meetings with visiting delegations during Trade Fairs & Exhibitions organized by ITPO. Trade information related to overseas tenders and trade fairs& exhibitions organized by ITPO and overseas agencies are also published in the Indian Export Bulletin.

With a view to provide reliable trade information to Indian exporters and overseas buyers, ITPO has set up the Business Information Centre and Trade Portal www.tradeportalofindia.org at Pragati Maidan. It also offers linkages to relevant government websites that provide information access, both off-line and online, on countries, trade statistics, market surveys, sector-based information and statistics, country regulations,



trade events, business directory etc. At present this portal contains information on 102 countries including 27 countries of EU.

ITPO's Business Information Centre has online access to a very significant instrument; the KOMPASS data base containing details of manufacturers/importers/exporters/agents/departmental stores/ distributors/wholesalers/ traders in respect more than 66 countries. KOMPASS contains data base of 5.21 million companies searchable and classified by around 57,000 product and service categories.

ITPO is running a physical and electronic library in Business Information Centre, which is visited by trade visitors for seeking information and guidance for promotion of trade/business.

Further, National Centre for Trade Information (NCTI) has been set up jointly by ITPO and National Informatics Centre (NIC), Government of India at Pragati Maidan. NCTI is regularly supplementing the information database of ITPO with regard to products and markets.

13. CULTURAL ACTIVITIES

Pragati Maidan has five open-air theatres and one air-conditioned theatre. Various cultural activities are organised in these open-air theatres during the annual flagship event India International Trade Fair (IITF).

A number of cultural activities by renowned artists/groups were performed at various theatres in Pragati Maidan. These programmes include Vocal & Instrumental Music performances and Classical Dances at Shakuntalam, Qawalis, Geets & Ghazals at Falaknuma Theatre, Street Plays at Itihasik Chowk and a number of Puppet Shows are organized on various Social subjects at a specially set up open-air theatre at Food Court. A new temporary open air theatre named "Abhivaykti" was added during IITF, 2014 where a number of cultural activities by renowned artists/groups were performed.

Hamsadhwani Theatre plays host to a number of cultural events and State days during IITF. The State Day Celebrations are also organised at Lal Chowk theatre by participating States.

In addition, ITPO also encourages upcoming and new talent to perform live during IITF' 2014. In line, as many as 27 New Artists have been given opportunity for the



Cultural event during IITF-2014

first time as a boost to their moral to perform in various cultural events. All theatres have been occupied in its capacity by visitors/ Audience during the time of performance.

Besides IITF, a Brij Rasleela was jointly organized by India Trade Promotion Organisation and National Book Trust during New Delhi World Book Fair, 2015. Theatres are also rented out to Fair Organisers, who organize exhibitions at Pragati Maidan for trade promotional activities.

14. CORPORATE COMMUNICATION SERVICES

During the year 2014-15, CCSD played a vital role in highlighting ITPO's activities in India and overseas. The Division ensured maximum visibility of the Organisation through media as well as enhancing its corporate image.

The Division undertook extensive publicity campaigns through print media (national dailies & trade related specialized magazines), electronic media (Doordarshan, TV Channels, AIR & FM Channels), outdoor publicity and digital promotion through website, etc. to mobilize participation and visitors' response in different trade fairs.

Significantly, IITF, 2014 received a wide media coverage and reach all across the world due to availability of the information of the fair on mobile phone with internet facility through user friendly mobile application.

Fulfilling demand of the business community, ITPO's quarterly newsletters 'Business Export Bulletin' and 'Log

On' in Hindi & English, have become online. These e-publications disseminate information about the companies activities to trade and industry in India and abroad including Central Ministries and Departments, State Governments EPCs, Commodity Boards etc.

15. TOWARDS ICT ENABLEMENT

During 2014-15, Company's Information Technology capabilities were further strengthened, aiming at enhanced web applications for operational excellence. E-governance activities were implemented aiming at enhanced transparency, accuracy and reliability.

Information Technology (IT) Policy has been implemented in May 2014 for strict compliance for security both in terms of physical and proper usage through robust access control by users of these devices. Internet facility has been availed from 2 service providers namely NIC and RailTel. NIC's E-mail system on domain "itpo.gov.in" has been implemented on all India basis. Enhancement of IT security system(s) through upgradation of technology to the latest available platform and building up redundancy for circumventing technological failures has also been initiated.

The Inaugural function, all State Day Functions / Celebrations and Cultural Programmes held at Hamsadhvani Theatre and Lal Chowk Theatre were covered through webcasting, which could be viewed through ITPO's Corporate website and IITF 2014's website. Archived events were also viewed through the ITPO's corporate & IITF 2014 websites. Overall, a total of 29 events were webcasted successfully. Webcasting of events was done through streaming media centre set up locally at ITPO in coordination with National Informatics Centre, Delhi.

Four LED screens were installed during IITF, 2014 at strategic locations which provided advertisement opportunities to the exhibitors, various central govt. departments and state govt. departments and these also became a revenue generation source for ITPO.

16. ADMINISTRATION & HRD

During the year 2014-15, 35 officials were promoted and 181 officials were granted personal up-gradation under Incentivized Assured Career Progression Scheme (IACPS).

Guidelines on reservation were compiled within ITPO. Liaison Officers have been nominated to look after the interest of SCs/STs & OBC. In every Departmental Promotion/Selection Committee meetings an officer of appropriate level belonging to SC/ST and minority category was associated to look after the interest of the candidates belonging to these categories. The provisions contained in Persons with Disabilities (Equal Opportunities, Protection of Rights and Full participation) Act 1995 regarding reservation in post/services for disabled person were also complied. There has been no complaint under Sexual harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013

VRSScheme 2014-15 was introduced. Targets of training set under MoU for Skill upgradation of engineering officials and Training on Project Management were achieved.

Reservation Policy of Government of India

Government of India guidelines, issued from time to time, were followed on reservation in appointment/promotion in respect of SC/ST/OBC.

During the financial year 2014-15, total of 10 appointments made as per following details:-

	SC	ST	OBC	UR	Total
Group 'A'	02	--	04	04	10

During the year, 35 officials were promoted. Out of which, there were 08 from SC and 03 from ST Categories. Posts were carried forward in cases wherever eligible officials of reserved category were not available. Out of total identified posts for PWDs 2.45% employees belongs to persons with disabilities. Birthday of Dr. B.R. Ambedkar was also celebrated on 15th April, 2014 and floral tributes were offered.

17. ENGINEERING SERVICES (ARCHITECTURE, CIVIL, ELECTRICAL, AV & CONSERVANCY AND SANITATION)

Engineering Division provides all infrastructures, maintenance and support services to entire area of Pragati Maidan premises spread over in about 123.50



Swachh Bharat activity of ITPO

acres of land. Pragati Maidan offers about 65000 sq. mtr. of exhibition space in 16 Halls besides 12000 sq. mtrs of open display area. An area of about 42,000 sq. mtrs covered exhibitions space is air-conditioned in Hall No.7,8,9,10,11,12,12A,14,15 and 18 along with Lounge facility in Hall No.7, Conference Hall facilities of 200 seating capacity, Lounge in Hall No. 8, Air Conditioned Business Development Facilities (2 Nos. of 450 and 650 seating capacity each) at Gate 1 and about 25,000 sq.mts is non-air-conditioned Halls i.e. Hall No. 1,2,3,4,5,6 and 16.

Engineering Division has full-fledged self sufficient team of Engineers (Civil & Electrical) & Architects to provide maintenance for all services except horticulture and some part of electrical in which ITPO is assisted by CPWD.

Architectural services

- Architecture Division prepares layout plans for all exhibitions of ITPO organized in Delhi and other Regional Centres. Layout Plans/drawings are also prepared for ITPO's overseas events.
- Layouts plans of all Third Party Exhibitions are reviewed and amendments made, if needed for ease of visitors and general safety. Inspections are carried out to ensure compliance of architectural guidelines.
- To render consultancy services to various State Governments and Central Ministries as well as individual exhibitors, participating in the exhibition 'India International Trade Fair 2014', relating to the design of Pavilions and stalls, keeping in view general safety guidelines.

Additions/modifications in the existing infrastructure at Pragati Maidan

- Providing of additional entry/exit Gates Nos.8A between Gate 7 and Gate 8, Hall No.18.
- Creation of additional space near Gate No.11 for the use of erecting hangers / parking of vehicles, etc. (125 nos. of cars).
- Creation of additional parking space at Gate No.4 (107 cars).
- Saving in Water consumption further by at least 10% in 2014 in addition to last year saving of 30.50%.
- Saving in electric energy consumption further by 10% in 2014 in addition to 11% of last year by encouraging usage of LED/CFL light and other measures.
- Providing of High Mast Tower (7 nos.) for better illumination at the different locations in the Pragati Maidan premises.
- Providing / replacement of energy efficient electrical fittings/fixtures in Administration Building / Annexure 1 and 2.
- Providing of capacitor banks in Hall No.7,8,9,10 and 11 for improvement of power factor.

18. TRADE PROMOTION CENTRES

CHENNAI TRADE CENTRE

Set up over an area of 25.8 acres in Nandambakkam at a prime location in Chennai, the centre comprises 3 air-conditioned halls without pillars or columns encompassing areas of 4400 sq mtrs, 1760 sq mtrs and 4400 sq mtrs and a Convention Centre commissioned in January 2001. The Convention Centre can accommodate 1500 participants with a provision for dividing the hall into two equal parts. Chennai Trade Centre (CTC) is managed by Tamil Nadu Trade Promotion Organisation (TNTPO), a Joint Venture of ITPO and Tamil Nadu Industrial Development Corporation (TIDCO).

During 2014-15, the Company organised 116 exhibitions in the Exhibition Halls of Chennai Trade Centre and 95 events took place in the Convention Centre.

TNTPO earned a total income of Rs.43.55 crore as compared to Rs 40.02 crore in the previous year. The net surplus is Rs.23.43 crore as against Rs.27.48 crore in the previous year.

TRADE CENTRE, BANGALORE

Located at a prime area in Whitefield, Bangalore, it covers an area of 50 acres. It has an air-conditioned exhibition hall of 5371 sq. mtrs. 11 open exhibition halls have been constructed all around the exhibition hall for display of heavy equipments, machineries and setting up of Food Courts, Business Centre etc. The Trade Centre is being managed by Karnataka Trade Promotion Organisation (KTPO), a joint venture of ITPO and Karnataka Industrial Area Development Board (KIADB). During 2014-15, 35 events were held in Trade Centre, Bangalore and total income was Rs.15.35 crore.

19. PROGRESSIVE USE OF THE OFFICIAL LANGUAGE (HINDI)

To ensure proper implementation of Official Language Policy of Govt. of India in ITPO, an Official Language Committee has been constituted under the Chairmanship of CMD and its meetings are organized regularly. Instructions received from Parliamentary Committee on OL, Department of OL, Kendriya Sachivalaya Hindi Parishad and Hindi Section of Department of Commerce are properly followed in ITPO.

Hindi workshops are being organized every year to create helping atmosphere for executing the official work in Hindi. Apart from its own OL implementation Committee, ITPO represented in the meetings of TOLIC (Delhi) and DOC. Officers of Department of OL and DOC visited ITPO for inspection of OL Policy.

The Corporate website of ITPO www.indiatradefair.com has been prepared in bilingual form and is being updated regularly.

To encourage the use of Official Language in day-to-day official work, Hindi Noting-drafting, Hindi translation, Hindi Virtani Shodhan and Hindi essay competitions were organized during August, 2014 in which Certificates and Cash Prizes were awarded to the winners. In addition, a set of books (Hindi novel)

written by different writer and Hindi glossary was given as incentive to each participant. Likewise, Translation and Noting-drafting Competition was organized in all regional offices of ITPO. To encourage Hindi in routine file work of ITPO, an Incentive Scheme has already been introduced.

ITPO continued to publish its Regular Hindi monthly journal "Udyog Vyapar Patrika", Beside, Business Visitors Guides, Backgrounder of IITF'2014. Mobilization folders of different exhibitions organized at Pragati Maidan, Calendar of events, Annual Report 2013-14, the Memorandum of Understanding between ITPO and the Department of Commerce were brought out in Hindi.

20. SECURITY

The Security Division had made necessary security arrangements, fire fighting arrangements and parking arrangements during various ITPO fairs including IITF'2014 & other events organized by ITPO during Financial Year 2014-15. The security Division had also monitored the various security arrangements made by the third party fair organizers during Financial Year 2014-15.

21. VIGILANCE

Vigilance Department, through its CVO, assist in maintaining transparency and integrity in general administration and functioning of various departments of ITPO. Besides investigation and dealing of disciplinary proceedings/cases; Vigilance Department also conducts inspection of ITPO's regional offices and surprise visits in exhibition complex and office spaces. Punitive disciplinary actions, if any, are taken under ITPO Employees (CDA) Rules in addition to giving vigilance clearance to officials in respect of promotions, foreign deputations, superannuation etc. and scrutinising annual property returns, Vigilance Department also files monthly, quarterly and annual returns/reports to Department of Commerce, CVC, CBI. Vigilance Awareness Week is organised annually in ITPO and its regional offices, in order to spread awareness on value of practicing ethical and transparent business transactions in day-to-day official dealings and public interface.



22. SUBSIDIARY & ASSOCIATE COMPANIES

The Company holds 51% equity in each of its two Subsidiary Companies viz. Tamil Nadu Trade Promotion Organisation and Karnataka Trade Promotion Organisation. Further, National Centre for Trade Information (NCTI), has been set up jointly by ITPO and National Informatics Centre (NIC), Government of India at Pragati Maidan having 50:50 joint venture.

Statement containing salient features of the financial statement of subsidiaries/associate companies/joint ventures, pursuant to section 129 of the Companies Act, 2013 forms part of this report (Annexure-I).

23. The extract of Annual Return as provided under sub section (3) of Section 92 of Companies Act 2013 forms part of this Report. (Annexure-II).

24. FIXED DEPOSITS, Loans, Guarantees or Investments

During the year, the Company has not accepted any public deposits under Section 73 of the Companies Act, 2013 and Rules made there under.

25. RELATED PARTIES TRANSACTIONS

There is no related party transaction which is to be reported.

26. AUDITORS

M/s. Bansal & Co, Chartered Accountants, New Delhi were appointed as Statutory Auditors of the Company for the Financial Year 2014-15 by the Comptroller and Auditor General (C&AG), Government of India.

27. STATUTORY AUDITORS' REPORT

The replies of the Board to each point raised in the Audit Report is set out and forms appended which forms part of this report (Annexure-III).

The comments of CAG on the annual accounts of the Company for the year ended 31st March, 2015 are set out and forms part of this report (Annexure-IV & V).

28. CORPORATE GOVERNANCE

The Board of Directors, the Audit Committee and the Remuneration Committee have been constituted in line with the Guidelines of DPE on Corporate Governance.

Both the Board as well as Audit Committee have been meeting at regular intervals as per DPE's Guidelines.

The Company submitted each of the four Quarterly Reports on Compliance with DPE's Guidelines on Corporate Governance to the Department of Commerce during 2014-15, within the specified timelines and reported an Annual Average Pro-rata Score of 98.06% to qualify for a 'Excellent' Grade. A detailed report is set out and appended which forms part of this report (Annexure-VI & VII).

29. RISK MANAGEMENT

Your Company regularly analyses the risks related to its operations and all steps were taken to manage & mitigate the known risks by insurance & other means. As such in the opinion of the Board which threaten the existence of the company.

30. CODE OF CONDUCT

ITPO has formulated a Code of Conduct for the Board of Directors and Senior Management Personnel. The confirmation of compliance of the same is obtained from all concerned on annual basis. All Board Members and Senior Management Personnel have given their confirmation of compliance for the year under review. A declaration duly signed by CMD is annexed to this report (Annexure-VIII).

31. CORPORATE SOCIAL RESPONSIBILITY

The thrust of CSR and Sustainability is on capacity building, empowerment of communities, inclusive socio-economic growth, environment protection, promotion of green and energy efficient technologies, development of backward region, and upliftment of the marginalized and under-privileged section of the society.



Contribution to "Swachh Bharat Kosh" of Govt. of India under CSR

ITPO has been strictly adhering to CSR and Sustainability Guidelines issued by Department of Public Enterprises and the applicable Act & Rules of the Companies Act 2013. The CSR initiatives/activities is implemented with the approval /monitoring accordingly. The detailed policy about CSR initiatives of ITPO is available at <http://www.indiatradefair.com/csr.php>. The complete details of CSR initiatives by ITPO is enclosed which forms part of this report (Annexure-IX).

32. MANAGEMENT DISCUSSION AND ANALYSIS REPORT

Management Discussion and Analysis Report has separately been appended herewith and form part of this report (Annexure-X)

33. CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

(A) Conservation of Energy:

The Company's activities do not involve continuous consumption of energy. However necessary conservation measures to the maximum extent already implemented like limited use of lights, fans, air conditions, etc.

(B) Technology Absorption:

The Company has not absorbed any technology from any source. ITPO is in service sector and the company is taking every necessary step to increase the export activities from the country being a trade promotion organisation.

(C) Foreign Exchange Earnings And Outgo

	Current Year (2014-15) (Rs. In crores)	Previous Year (2013-14) (Rs. In crores)
Earnings	13.09	10.91
Outgo	18.73	15.01

34. DIRECTORS' RESPONSIBILITY STATEMENT

As stipulated in Section 134(5) of the Companies Act, 2013, the Directors subscribe to the "Directors' Responsibility Statement" and confirm as under:

I. That in the preparation of the annual accounts, the applicable accounting standards have been

followed along with proper explanation relating to material departures;

- II. That the Directors have selected such accounting policies and applied them consistently and made estimates that are reasonable and prudent so as to give a true and fair view of the financial year and of income over expenditure of the Company for that period;
- III. That the Directors have taken proper and sufficient care of the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- IV. That the Directors have prepared the annual accounts on a going concern basis.
- V. That the Directors had devised proper systems to ensure compliance with provisions of all applicable laws and that such systems were adequate and operating effectively.

35. ACKNOWLEDGEMENTS

We are thankful to the Central Government Ministries and Departments, particularly the Ministry of Commerce and Industry, Ministry of Urban Development, Ministry of External Affairs, including the Indian Missions for their continued guidance and assistance. The Directors are also grateful to the Delhi Development Authority, State Governments, Public Sector Enterprises, Central Public Works Department, Municipal Corporation of Delhi, Delhi Police, Mahanagar Telephone Nigam Limited and other agencies and individuals for their willing co-operation extended to ITPO. The Board of Directors is also grateful to the Comptroller and Auditor General of India, Department of Public Enterprises and Ministry of Corporate Affairs for their valuable co-operation.

For and on behalf of the Board of Directors

Sd/-

(J.S. Deepak)

Chairman and Managing Director
DIN No. 02194470

Place: New Delhi

Date: 28th August, 2015



Form AOC-1

(Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014)

Statement containing salient features of the financial statement of subsidiaries/associate companies/joint ventures

Part "A": Subsidiaries

(Information in respect of each subsidiary to be presented with amounts in Rs.)

Sl.No.	Particulars	Details	
1.	Name of the subsidiary as on 31.3.2015	Tamilnadu Trade Promotion Organisation	Karnataka Trade Promotion Organisation
2.	Reporting period for the subsidiary concerned, if different from the holding company's reporting period	N.A.	N.A.
3.	Reporting currency and Exchange rate as on the last date of the relevant Financial year in the case of foreign subsidiaries	N.A.	N.A.
4.	Share capital	Rs.1,00,000/-	Rs.50,00,000/-
5.	Reserves & surplus	Rs.1,62,88,35,454/-	Rs.31,67,85,655/-
6.	Total assets	Rs.1,90,33,13,157/-	Rs.61,86,38,615/-
7.	Total Liabilities	Rs.27,43,77,703/-	Rs.29,68,52,960/-
8.	Investments	-	-
9.	Turnover	Rs.32,60,24,415/-	Rs.6,58,43,034/-
10.	Profit before taxation	Rs.23,43,09,310/-	Rs.12,45,72,653/-
11.	Provision for taxation	NIL	NIL
12.	Profit after taxation	Rs.23,43,09,310	Rs.12,45,72,653/-
13.	Proposed Dividend	N.A. (Prohibited to declare dividend as incorporated U/s 8 of the Companies Act, 2013)	N.A. (Prohibited to declare dividend as incorporated U/s 8 of the Companies Act, 2013)
14.	% of shareholding	51%	51%

Notes: The following information shall be furnished at the end of the statement:

- Names of subsidiaries which are yet to commence operations
- Names of subsidiaries which have been liquidated or sold during the year.

Part "B": Associates and Joint Ventures

Statement pursuant to Section 129 (3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures

Name of associates/Joint Ventures	Name 1	Name2	Name3
1. Latest audited Balance Sheet Date:31 March,2015	National Centre for Trade Information		
2. Shares of Associate/Joint Ventures held by the company on the year end			
No.	2,00,000		
Amount of Investment in Associates/Joint Venture	Rs.2,00,00,000/-		
Extend of Holding%	50%		
3. Description of how there is significant influence	There is significant influence due to 50% share capital held by ITPO		
4.Reason why the associate/joint venture is not consolidated	N.A.		
5. Net worth attributable to shareholding as per latest audited Balance Sheet	Rs.1,80,78,148/-		
6. Profit/Loss for the year			
i. Considered in Consolidation	(2643450)		
ii. Not Considered in Consolidation	(2643450)		

- Names of associates or joint ventures which are yet to commence operations.
- Names of associates or joint ventures which have been liquidated or sold during the year.

Note: This Form is to be certified in the same manner in which the Balance Sheet is to be certified.

Sd/-
(S.R. Sahoo)
Company Secretary

Sd/-
(D.M.Sharma)
Chief Financial Officer

Sd/-
(J.S.Deepak)
Chairman & Managing Director



Form No. MGT-9
EXTRACT OF ANNUAL RETURN

For the financial year ended as on 31st March, 2015

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies
(Management and Administration) Rules, 2014]

I. REGISTRATION AND OTHER DETAILS:

i)	CIN	U74899DL1976NPL008453
ii)	Registration Date	30/12/1976
iii)	Name of the Company	INDIA TRADE PROMOTION ORGANISATION
iv)	Category / Sub-Category of the Company	Mini- Ratna Category-1
v)	Address of the Registered office and contact details	Pragati Bhawan, Pragati Maidan, New Delhi-110001 Tel. : 91-11-23371540 (EPABX) Fax : 91-11-23371492, 23371493 email : info@itpo.gov.in
vi)	Whether listed company	Yes / No
vii)	Name, Address and Contact details of Registrar and Transfer Agent, if any	N/A

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company shall be stated:-

SI.NO.	Name and Description of main products/ services	NIC Code of the Product/ services	% to Total turnover of the company
1	Organising Fairs/ Exhibitions for promotion of India's trade	-	100%
2	-	-	-
3	-	-	-

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES –

S.NO.	NAME AND ADDRESS OF THE COMPANY	CIN/GIN	HOLDING/ SUBSIDIARY/ ASSOCIATE	% of shares held	Applicable Section
1	Tamilnadu Trade Promotion Organisation CTC Complex Nandambakkam Chennai 600089	U91120TN2000NPL046140	SUBSIDIARY	51%	Sec.25 now Sec.8
2	Karnataka Trade Promotion Organisation Plot No.121, Road No.5, EPIP, 2nd Phase, Whitefield Industrial Area, Bengaluru - 560066	U92490KA2000NPL028238	SUBSIDIARY	51%	Sec.25 now Sec.8
3	National Centre for Trade Information Hall # 19, Pragati Maidan, New Delhi - 110001	U74899DL1995NPL067008	ASSOCIATE	50%	Sec.25 now Sec.8

IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

(i) Category-wise Share Holding

Category of shareholders	No. of shares held at the beginning of the year	No. of shares held at the end of the year	% Change during the year
A. Promoters			
(1) Indian	-	-	-
(a) Individual/ HUF	-	-	-
(b) Central Govt			
• President of India (24998)	25000/-	25000/-	0%
• Commerce Secretary, DOC(1)			
• CMD,ITPO (1)			
(c) State Govt(s)	-	-	-
(d) Bodies Corp.	-	-	-
(e) Banks/FI	-	-	-
(f) Any Other	-	-	-
Sub-total			
(A)(1):-	-	-	-



(2) Foreign	-	-	-
(a) NRIs - Individuals	-	-	-
(b) Other - Individuals			
(c) Bodies Corp	-	-	-
(d) Banks / FI	-	-	-
(e) Any Other....	-	-	-
Sub-total (A) (2):-	-	-	-
Total shareholding of Promoter (A) = (A)(1)+(A)(2)	25000/-	25000/-	0%
B. Public Shareholding			
1. Institutions	-	-	-
(a) Mutual Funds	-	-	-
(b) Banks/FI	-	-	-
(c) Central Govt	-	-	-
(d) State Govt(s)	-	-	-
(e)Venture Capital Funds	-	-	-
(f) Venture Capital Funds	-	-	-
(g)Insurance Companies	-	-	-
(h)FIs	-	-	-
(i) Foreign Venture Capital Funds	-	-	-
(j) Others (specify)	-	-	-
Sub-total (B)(1):-	-	-	-
2. Non Institutions			
a) Bodies Corp.	-	-	-
i) Indian	-	-	-
ii) Overseas	-	-	-
(b)Individuals	-	-	-
i) Individual shareholders holding nominal share capital upto Rs. 1 lakh	-	-	-
ii) Individual shareholders holding nominal share capital in excess of Rs 1 lakh	-	-	-
(c)Others (specify)	-	-	-
Sub-total (B)(2):-	-	-	-
Total shareholding of Promoter (B) = (B)(1)+(B)(2)	-	-	-
C. Shares held by Custodian for GDRs & ADRs	-	-	-
Grand total (A+B+C)	25000/-	25000/-	0%

(ii) Shareholding of Promoters

S.No.	Shareholder's Name	Shareholding at the beginning of the year			Shareholding at the end of the year			
		No. of shares	% of total shares of the company	% of shares pledged /encumbered to total shares	No. of shares	% of total Shares of the company	% of Shares Pledged/ encumbered to total shares	
1	President of India	24998	99.98%	NO	24998	99.98%	NO	0%
2	Commerce Secretary, DOC	1	0.01%	NO	1	0.01%	NO	0%
3	CMD, ITPO	1	0.01%	NO	1	0.01%	NO	0%
	Total	25000	100%	NO	25000	100%	NO	0%

(iii) Change in Promoters' Shareholding (please specify, if there is no change)

SL.NO.		Shareholding at the beginning of the year		Cumulative shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	NA	-	NA	-
	Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat	-	-	-	-
	At the end of the year	NA	-	NA	-



(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

S.No.	For Each of the Top 10 Shareholders	Shareholding at the beginning of the year		Cumulative shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	NA	-	NA	-
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat	-	-	-	-
	At the end of the year (or on the date of separation, if separated during the year)	NA	-	NA	-

(v) Shareholding of Directors and Key Managerial Personnel:

S.No.	For Each of the Directors and KMP	Shareholding at the beginning of the year		Cumulative shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	CMD, ITPO (1)	.01%	CMD, ITPO (1)	.01%
	Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase /decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	NIL	-	NIL	-
	At the end of the year	CMD, ITPO (1)	.01%	CMD, ITPO (1)	.01%

V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

	Secured loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year (i) Principal Amount	NIL	NIL	-	NIL
(ii) Interest due but not paid	-	-	-	-
(iii) Interest accrued but not due	NA	-	NA	-
Total (i+ii+iii)	-	-	-	-

Change in Indebtedness during the financial year	-	-	-	-
• Addition	-	-	-	-
• Reduction	-	-	-	-
Net Change	-	-	-	-
Indebtedness at the end of the financial year (i) Principal Amount	-	-	-	-
ii) Interest due but not paid	-	-	-	-
(iii) Interest accrued but not due	-	-	-	-
Total (i + ii+ iii)	-	-	-	-

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

(All amounts in Rs.)

S.No.	Particulars of Remuneration	Name of MD/WTD/Manager			Total Amount
		CMD	ED		
1	Gross salary (a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	13,78,562/-	19,61,400/-	-	33,39,962/-
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	27,174/-	-	-	27,174/-
	(c) Profits in lieu of salary under section 17(3) Income tax Act, 1961	-	-	-	-
2	Stock Option	-	-	-	-
3	Sweat Equity	-	-	-	-
4	Commission-as % of profit -others, specify.....	-	-	-	-
5	others, please specify.....	-	-	-	-
	Total (A)	14,05,736/-	19,61,400/-	-	33,67,136/-
	Ceiling as per the Act	-	-	-	-



S.No.	Particulars of Remuneration	Name of MD/WTD/Manager			Total Amount
	3. Independent Directors • Fee for attending board /committee meetings • Commission • Others, please specify	Shri Abhijit-Basu Rs.10,000/- per meeting	Shri S.M. Lodha Rs.10,000/- per meeting	Shri D.S. Rawat Rs.10,000/- per meeting	Rs. 1,10,000/-
	Total (1)	Rs. 50,000/-	Rs. 40,000/-	Rs. 20,000/-	Rs. 1,10,000/-
	4. Other Non-Executive Directors • Fee for attending board / committee meetings • Commission • Others, please specify	NIL	NIL	NIL	NIL
	Total (2)	NIL	NIL	NIL	NIL
	Total (B)=(1 +2)	Rs. 50,000/-	Rs. 40,000	Rs. 20,000/-	Rs. 1,10,000/-
	Total Managerial Remuneration Overall Ceiling as per the Act				

C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD

S.No.	Particulars of Remuneration	Key Managerial Personnel			
		CEO	Company secretary	CFO	Total
1	Gross salary (a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	NA	Rs. 12,31,311/-	Rs. 18,04,216/-	Rs. 30,35,527/-
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	-	-	-	-
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	-	-	-	-
2	Stock Option	-	-	-	-
3	Sweat Equity	-	-	-	-
4	Commission - as % of profit - others, specify...	-	-	-	-
5	Others, please specify	-	-	-	-
	Total	-	Rs. 12,31,311/-	Rs. 18,04,216/-	Rs. 30,35,527/-

VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

Type	Section of the Companies Act	Brief Description	Details of Penalty/Punishment Compounding fees imposed	Authority [RD/ NCLT/COURT]	Appeal made, if any (give details)
A.COMPANY					
Penalty	-	-	-	-	-
Punishment	-	-	-	-	-
Compounding	-	-	-	-	-
B.DIRECTORS					
Penalty	-	-	-	-	-
Punishment	-	-	-	-	-
Compounding	-	-	-	-	-
C.OTHER OFFICERS IN DEFAULT					
Penalty	-	-	-	-	-
Punishment	-	-	-	-	-
Compounding	-	-	-	-	-



INDEPENDENT AUDITOR'S REPORT

MANAGEMENT REPLY

To the Members of "India Trade Promotion Organisation",
New Delhi

Report on the Financial Statements

1. We have audited the accompanying standalone financial statements of INDIA TRADE PROMOTION ORGANISATION ("the company"), which comprises of the Balance Sheet as at 31st March, 2015, the Statement of Income and Expenditure for the year ended 31st March, 2015, the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

Management's Responsibility for the Standalone Financial Statements

2. The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that gives a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

3. Our responsibility is to express an opinion on these standalone financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under. We conducted our audit in accordance with the Standards on Auditing specified under Section 143 (10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

4. An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the company has in place an adequate internal controls system over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements subject to following qualification.



6. Basis for Qualified Opinion

(i) Company has made a provision of Rs 2,19,00,000 during the year (cumulative upto 31.03.2015 - Rs 29,46,00,000) for Performance Related Pay (PRP) and released payments of Rs. 13,94,84,131 to employees included in long term loans and advances upto 31st March, 2015 without approval of the scheme by the competent authority as explained in Note 9. Accordingly the excess of income over expenditure during the year has been understated by Rs. 2,19,00,000 and reserve and surplus has been understated by Rs.29,46,00,000 and short term provision under the head current liability have been overstated by Rs.29,46,00,000.

(ii) Contingent liability includes a service tax demand cum show cause notice of Rs 25,73,69,609 out of which Rs 8,81,30,922 has been paid during the year against the order passed by Commissioner of Custom and Central Excise and the balance amount of Rs 16,92,38,687 is payable, as explained in Note No. 32. In our opinion, provision of Rs 8,81,30,922 has not been made as per AS 29 "Provision, Contingent Liability and Contingent Assets". Accordingly the excess of Income over Expenditure is overstated and the reserves and surplus has been overstated by this amount and short term provision under current liability has been understated by the same amount.

(iii) The physical verification of assets as on 31st March, 2015 has not been conducted, in accordance with the policy of the company, as explained in Note 10(ii). Further, discrepancies of shortages/excesses reported in the previous physical verification as on 31st March, 2013 were not accounted for. The consequential financial impact on excess of income over expenditure and on assets could not be ascertained as it has not been quantified.

Factual Statement. Note No. 9 of the Financial Statements refers.

In order to avail the waiver of penalty by 75% and levy of interest as per the Order of the Commissioner of Custom & Central Excise, the company paid the demand of Rs. 8,81,30,922 under protest by the due date. Simultaneously, the company has contested the demand and filed an appeal against the Order with CESTAT. As the demand has not been accepted by the company, the contingent liability in accordance with the normal and accepted accounting principles, has been provided and included in the figure disclosed at Note No. 30(a).

The position in this regard has also been suitably explained in Note No. 32 of the Financial Statements.

It is clarified that the work of physical verification of assets as on 31st March 2015 has been entrusted to a firm of Chartered Accountants. The shortages/excesses finally determined shall be accounted for after receipt of Report and reconciliation thereof with the book balance which shall automatically cover the shortages / excesses of the Physical Verification Report of 31st March, 2013. Position in this regard has also been suitably disclosed at Note No. 10(ii) of the Financial Statement.

The net impact of qualifications mentioned at Para 6(i) to 6(iii) above, is overstatement of excess of income over expenditure by Rs 6,62,30,922 for the year, overstatement of current liabilities and provisions by Rs 20,64,69,078 and understatement of reserve and surplus by Rs 20,64,69,078 on 31st March 2015 to the extent quantified as stated above in basis for qualified opinion.

Qualified Opinion

7. In our opinion and to the best of our information and according to the explanations given to us, except for the effect of the matter described in the Basis for Qualified opinion paragraph, the aforesaid standalone financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2015, and of the Excess of Income over Expenditure and of the Cash Flow for the year ended on that date.

Report on Other Legal and Regulatory Requirements

8. The Companies (Auditor's Report) Order, 2015 ("the order"), issued by the Central Government in terms of sub-section (11) of section 143 of the Companies Act, 2013, is not applicable to India Trade Promotion Organisation, as it is registered under Section 8 of the Companies Act, 2013.

9. As required by Section 143 (3) of the Act, we report that:

(a) We have sought and obtained all the information and explanations except for the points mentioned in the basis of qualified opinion which to the best of our knowledge and belief were necessary for the purposes of our audit.

(b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books

(c) The Balance Sheet, the Statement of Income & Expenditure and Cash Flow statement dealt with by this Report are in agreement with the books of account.



(d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 except AS 29, "Provision, Contingent Liability and Contingent Assets" as mentioned in Para 6 (ii) of basis of qualification.

(e) The matter described in the Basis for Qualified Opinion paragraph above, in our opinion, may have an adverse effect on the functioning of the Company.

(f) On the basis of notification No GSR 463(E), Serial No. 19 issued by Ministry of Corporate Affairs, Government Company is exempted under section 164(2) of Companies Act, 2013.

(g) The qualification relating to the maintenance of accounts and other matters connected therewith are as stated in the Basis for Qualified Opinion paragraph above.

(h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:

i) The Company has disclosed the impact of pending litigations on its financial position in its financial statements in accordance with the generally accepted accounting practice as explained in Note No. 30 to the financial statements.

ii) The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.

iii) Provision regarding Investor Education and Protection Fund doesn't apply to Company.

For Bansal & Co
Chartered Accountants
FRN 001113N

Sd/-
(D.S. Rawat)
Partner
M.No. 083030

Place : New Delhi
Date : 28/08/2015

INDEPENDENT AUDITOR'S REPORT ON CONSOLIDATED FINANCIAL STATEMENTS

TO THE MEMBERS OF "INDIA TRADE PROMOTION ORGANISATION" (ITPO)

Report on the Consolidated Financial Statements

1. We have audited the accompanying consolidated financial statements of INDIA TRADE PROMOTION ORGANISATION (hereinafter referred to as "The holding Company"), its Subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and Jointly Controlled Entity, comprising of the Consolidated Balance Sheet as at 31st March, 2015, the Consolidated Statement of Income and Expenditure for the year ended 31st March, 2015, the Consolidated Cash Flow Statement only of the Group for the year then ended, and a summary of the significant accounting policies and other explanatory information (herein after referred to as "the consolidated financial statements")

Management's Responsibility for the Consolidated Financial Statements

2. The Holding Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 with respect to the preparation of these Consolidated Financial Statements that give a true and fair view of the consolidated financial position, consolidated financial performance of the Group and Jointly Controlled Entity and consolidated cash flow only of the Group in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. The respective Board of Directors of the Companies included in the Group and Jointly Controlled Entity are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that gives a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statement by the Directors of the Holding Company, as aforesaid.

Auditor's Responsibility

3. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. While conducting the audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.
4. We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.
5. An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial



control relevant to the Holding Company's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on whether the Holding Company has an adequate internal financial controls system over financial reporting in place and the operating effectiveness of such control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

6. We believe that the audit evidence obtained by us and the audit evidence obtained by the other auditors in term of their reports referred to in paragraph 9 of other matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements subject to following qualification.

7. Basis for Qualified Opinion

- (i) In Holding Company(ITPO), contingent liability includes a service tax demand cum show cause notice of Rs 25,73,69,609 out of which Rs 8,81,30,922 has been paid during the year against the order passed by Commissioner of Custom and Central Excise and the balance amount of Rs 16,92,38,687 is payable, as explained in Note No 38. In our opinion, provision of Rs 8,81,30,922 has not been made as per AS 29 "Provision, Contingent Liability and Contingent Assets". Accordingly the excess of income over Expenditure is overstated and the reserves and surplus has been overstated by this amount and short term provision under current liability has been understated by the same amount.
- (ii) The Holding Company (ITPO) has made a provision of Rs 2,19,00,000 during the year (cumulative upto 31.03.2015 - Rs 29,46,00,000) for Performance Related Pay (PRP) and released payments of Rs. 13,94,84,131 to employees included in long term loans and advances upto 31st March, 2015 without approval of the scheme by the competent authority as explained in Note 11. Accordingly the excess of income over expenditure during the year has been understated by Rs. 2,19,00,000 and reserve and surplus has been understated by Rs.29,46,00,000 and short term provision under the head current liability have been overstated by Rs.29,46,00,000.
- (iii) The Group company, Karnataka Trade Promotion Organisation (KTPO) has share application money pending for allotment of Rs. 9,94,50,000 to India Trade Promotion Organisation (ITPO), since the financial year 2006-07. This is the non compliance of Rule 2(1)(c)(vii) of the Acceptance and Deposit Rule 2014, which attracts penalty under section 76A of Company Act 2013. The contingent liability for penalty under section 76A of not less than Rs.1,00,00,000 has not been disclosed in the financials of the Group company, Karnataka Trade Promotion Organisation (KTPO). Accordingly, the contingent liability is understated.
- (iv) The Group company, Karnataka Trade Promotion Organisation (KTPO) has not capitalized an amount of Rs. 5,85,00,000, as against the development of external infrastructure such as construction of boundary walls, roads, transport, water, electricity and telecommunications etc as per the requirement of the projects carried out by KIADB. Accordingly, equity/subordinate debt and fixed asset/ capital work in progress has been understated by amounting Rs. 5,85,00,000. The excess of Income over Expenditure has been overstated due to non providing of depreciation in the books.
- (v) In Group company, Karnataka Trade Promotion Organisation (KTPO) has not made provision of Service Tax of an amount of Rs.5,86,430 related to Financial Year 2005-06 to 2007-08, as explained in Note No 38 In the opinion of auditor of KTPO, provision of Rs.5,86,430 has not been made as per AS 29 "Provision, Contingent Liability and Contingent Assets". Accordingly the excess of income over Expenditure is overstated and the reserves and surplus has been overstated by this amount and short term provision under current liability has been understated by the same amount.

- (vi) Jointly Controlled Entity, National Centre for Trade Information (NCTI) has share application money pending for allotment of Rs. 57,86,116. Out of the total pending allotment to India Trade Promotion Organisation (ITPO) amounts to Rs 34,00,000 and to National Informatics Centre (NIC) amounts to Rs. 23,86,116 since the financial year 1996-97. This is the non compliance of Rule 2(1)(c)(vii) of the Acceptance and Deposit Rule 2014, which attract penalty under section 76A of Company Act 2013. The contingent liability for penalty under section 76A of not less than Rs. 1,00,00,000 has not been disclosed in the financials of Jointly Controlled Entity, National Centre for Trade Information (NCTI). Accordingly, the contingent liability is understated. However ITPO has not confirmed the share application money pending for allotment with NCTI
- (vii) The physical verification of assets as on 31st March, 2015 has not been conducted by the Holding Company (ITPO), in accordance, as explained in Note 12(ii). Further, discrepancies of shortages/excesses reported in the previous physical verification as on 31st March, 2013 were not accounted for. The consequential financial impact on excess of income over expenditure and on assets could not be ascertained as it has not been quantified.

The net impact of qualifications mentioned at Para 7(i) to 7(vii) above, is overstatement of excess of income over expenditure by Rs 6,68,17,352 for the year, understatement of assets by Rs. 5,85,00,000, overstatement of current liabilities and provisions by Rs 15,07,82,648, and understatement of reserve and surplus by Rs 20,58,82,648 as on 31st March 2015 to the extent quantified as stated above in basis for qualified opinion.

Opinion

8. In our opinion and to the best of our information and according to the explanations given to us, except for the effect of the matter described in the Basis for Qualified opinion paragraph, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Group and Jointly Controlled Entity as at 31st March, 2015, and their consolidated Excess of Income over Expenditure and their consolidated cash flow for the year ended on that date.

Other Matters

9. We did not audit the financial statements of two subsidiaries and one jointly controlled entity, whose financial statement reflect the Group's and jointly controlled entity share of total assets of Rs. 2,57,33,10,884 as at 31st March, 2015, and the Group's and jointly controlled entity share of total revenues of Rs 59,82,42,322 and only the Group's net cash inflow amounting to Rs 7,32,46,090 for the year then ended on that date, as considered in the consolidated financial statements. The consolidated financial statements also include the Group's and jointly controlled entity share of Excess of Income over Expenditure of Rs 35,35,95,063 for the year ended 31st March, 2015, as considered in the consolidated financial statements. These financials statement have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and jointly controlled entity, and our report in terms of subsection (3) and (11) of Section 143 of the Act, in so far as it relates to aforesaid subsidiaries and Jointly controlled Entity, is based solely on the reports of the other auditors. Our opinion on the consolidated financial statements and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matter with respect to our reliance on the work done and the reports and the reports of the other auditors and the financial statements.
10. The Jointly Controlled Entity (NCTI) does not prepare the Cash Flow statement which is required to be prepared as prescribed under Section 2(40) of Companies Act 2013. Therefore the cash flow relating to



the Jointly Controlled Entity, National Centre for Trade Information (NCTI) is not consolidated due to lack of information provided in the financial statement of the aforesaid Jointly Controlled Entity.

Emphasis of Matters

11. We draw attention to the following matters:-

- a. The Group Company, Tamil Nadu Trade Promotion Organisation (TNTPO) (Refer Note No 35 (ii) is contesting the demand of Income Tax by the Income Tax Department amounting Rs 25,08,50,542 upto Financial Year 2014-15 as a result of withdrawal of exemption under section 11 or section 10(23C)(iv) of the Income Tax Act before the tax appellate tribunal for the Assessment Year 2009-10 to 2011-12 and in the case is pending disposal. The Group Company (TNTPO) has also made appeal before Commissioner of Income Tax (Appeals) for the Assessment Year 2012-13. There is an uncertainty related to this tax demand by the Income tax Department against the group company (TNTPO).
- b. In Group company, Karnataka Trade Promotion Organisation (KTPO) (Refer Note No 35 (iii) is contesting the demand of Income Tax by the Income Tax Department amounting to Rs 1,68,78,446 as a result of withdrawal of exemption under section 11 and section 10(23C)(iv) of the Income Tax Act before the Commissioner of Income Tax (Appeal). There is a uncertainty related to this tax demand by the Income tax Department against the company.

Our opinion is not modified in respect of these matters.

Report on Other Legal and Regulatory Requirements

12. As required by the Companies (Auditor's Report) Order, 2015 ("the order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Companies Act, 2013 the matters specified in paragraphs 3 and 4 of the Order, is not applicable to the Group and Jointly Controlled Entity, since registered under section 8 of the Companies Act, 2013.

13. As required by Section 143 (3) of the Act, we report that:

- (a) We have sought and obtained all the information and explanations except for the point mentioned in the basis of qualified opinion which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
- (b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statement have been kept so far as it appears from our examination of those books and the reports of the other auditors.
- (c) The Consolidated Balance Sheet and the Consolidated Statement of Income and Expenditure and the Consolidated Cash flow Statements dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of the preparation of the consolidated financial statements.
- (d) In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 except AS 29, "Provision, Contingent Liability and Contingent Assets" as mentioned in Para 7(i), (iii) and (vi) of basis of qualification.
- (e) The matter described in the Basis for Qualified Opinion paragraph above, in our opinion, may have an adverse effect on the functioning of the Group and jointly controlled entity.
- (f) On the basis of notification No GSR 463(E), Serial No. 19 issued by Ministry of Corporate Affairs, Government Company is exempted under section 164(2) of Companies Act, 2013.

- (g) The qualification relating to the maintenance of accounts and other matters connected therewith are as stated in the Basis for Qualified Opinion paragraph above.
- (h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us and based on other auditors reports.
- i. The Consolidated financial statement disclose the impact of pending litigation on the consolidated financial positions of the Group and jointly controlled entity in accordance with the generally accepted accounting practice as explained in Note No. 31 to the consolidated financial statements.
 - ii. The Group and jointly controlled entity did not have any material foreseeable losses on long term contracts including derivative contracts
 - iii. Provision regarding Investor Education and Protection Fund doesn't apply to the Group and Jointly Controlled Entity

For Bansal & Co
Chartered Accountants
FRN 001113N

Sd/-
(D.S. Rawat)
Partner
M.No. 083030

Place : New Delhi
Date : 28/08/2015



COMMENTS OF THE CAG OF INDIA

COMMENTS OF THE COMPTROLLER AND AUDITOR GENERAL OF INDIA UNDER SECTION 143(6) (b) OF THE COMPANIES ACT, 2013 ON THE FINANCIAL STATEMENTS OF INDIA TRADE PROMOTION ORGANISATION FOR THE YEAR ENDED 31 MARCH 2015.

The preparation of financial statements of **India Trade Promotion Organisation** for the year ended 31 March 2015 in accordance with the financial reporting framework prescribed under the Companies Act, 2013 is the responsibility of the management of the Company. The statutory auditor appointed by the Comptroller and Auditor General of India, under Section 139(5) of the Act is responsible for expressing opinion on the financial statements under Section 143 of the Act based on independent audit in accordance with the standards on auditing prescribed under section 143(10) of the Act. This is stated to have been done by them vide their Audit Report dated 28th August 2015.

I, on the behalf of the Comptroller and Auditor General of India, have conducted a supplementary audit under Section 143(6) (a) of the Act of the financial statements of **India Trade Promotion Organisation** for the year ended 31st March 2015. This supplementary audit has been carried out independently without access to the working papers of the statutory auditor and is limited primarily to inquiries of the statutory auditor and Company personnel and a selective examination of some of the accounting records.

On the basis of my audit nothing significant has come to my knowledge which would give rise to any comment upon or supplement to Statutory Auditor's report.

**For and on behalf of the
Comptroller and Auditor General of India**

Sd/-

**(Vimalendra Patwardhan)
Principal Director of Commercial Audit
& ex-officio Member, Audit Board-I, New Delhi.**

Place : New Delhi

Dated: 24 September 2015

COMMENTS OF THE CAG OF INDIA

COMMENTS OF THE COMPTROLLER AND AUDITOR GENERAL OF INDIA UNDER SECTION 143(6)(b) READ WITH SECTION 129(4) OF THE COMPANIES ACT, 2013 ON THE CONSOLIDATED FINANCIAL STATEMENTS OF INDIA TRADE PROMOTION ORGANISATION FOR THE YEAR ENDED 31 MARCH 2015.

The preparation of consolidated financial statements of **India Trade Promotion Organisation** for the year ended 31 March 2015 in accordance with the financial reporting framework prescribed under the Companies Act, 2013 is the responsibility of the management of the company. The statutory auditor appointed by the Comptroller and Auditor General of India under Section 139(5) read with section 129(4) of the Act is responsible for expressing opinion on the financial statements under Section 143 read with section 129(4) of the Act based on independent audit in accordance with the standards on auditing prescribed under section 143(10) of the Act. This is stated to have been done by them vide their Audit Report dated 28.08.2015.

I, on the behalf of the Comptroller and Auditor General of India, have conducted a supplementary audit under section 143(6)(a) read with section 129(4) of the Act of the consolidated financial statements of **India Trade Promotion Organisation** for the year ended 31 March 2015. We conducted a supplementary audit of the financial statements of Karnataka Trade Promotion Organisation, group company, but did not conduct supplementary audit of the financial statements of National centre for Trade Information, jointly controlled entity and Tamilnadu Trade Promotion Organisation, group company for the year ended on that date This supplementary audit has been carried out independently without access to the working papers of the statutory auditor and is limited primarily to inquiries of the statutory auditor and company personnel and selective examination of some of the accounting records.

On the basis of my audit nothing significant has come to my knowledge which would give rise to any comment upon or supplement to statutory auditors' report.

**For and on behalf of the
Comptroller and Auditor General of India**

Sd/-
(Vimalendra Patwardhan)
**Principal Director of Commercial Audit
& ex-officio Member, Audit Board-I, New Delhi.**

Place : New Delhi

Dated: 24 September 2015



REPORT ON CORPORATE GOVERNANCE

1. THE COMPANY'S GOVERNANCE PHILOSOPHY

India Trade Promotion Organisation (ITPO), the premier trade promotion agency of the Ministry of Commerce & Industry, Government of India is committed to showcase excellence achieved by the country in diverse fields especially trade, commerce and governance.

ITPO is fully committed towards good corporate governance entail trusteeship, empowerment and accountability of the management while remaining proactive to the Government policies. ITPO's Governance process is focused towards its mission of "wide spectrum of services to trade and industry and acting as a catalyst for growth of India's trade. The company follows guidelines on Corporate Governance issued by the Department of Public Enterprises.

The main activities and services of ITPO are:

- To promote, organize and participate in industrial trade through fairs and exhibitions in India and abroad and to take all measures incidental thereto for boosting up countries' trade
- To publicize in India and abroad international trade fairs and exhibitions to be held in India and mobilize the foreign participants to participate in them.
- To organize trade in commodities connected with or relating to such fairs, exhibitions in India and abroad.
- To promote exports and to explore new markets for traditional items of exports and develop export of new items with a view to maintaining, diversifying and expanding the export trade.
- To support and assist small and medium enterprise to access market – both in India and abroad.
- To prepare and update trade related database for dissemination among trade and industry in India.

- Organizing seminars, conferences and workshops on trade related issues.
- To lease out its exhibition halls and facilities to other organizers for holding trade related events.

The compliance of the company with DPE's Guidelines on Corporate Governance and the disclosure requirements under Companies Act are given below:

2. BOARD OF DIRECTORS

2.1 Size of the Board

ITPO is a charitable Organisation within the meaning of Section 25 of the Companies Act, 1956 and the President of India presently holds 99.98% of the total paid-up share capital. As per Articles of Association, the power to appoint Directors rests with the President of India. In terms of Articles of Association of the Company, the strength of our Board shall not be less than four Directors or more than twelve Directors.

2.2 Composition of the Board

The Board Comprised of 9 Directors, 2 as Functional Directors including the Chairman and Managing Director, 4 are Nominee Directors of Government of India and 3 Independent Director.

Shri J.S. Deepak, Additional Secretary, DOC has taken over the charge of Chairman and Managing Director of ITPO w.e.f. 21st August, 2015 in addition to his charge in DoC.

2.3 Board Meeting and Attendance

The meetings of the Board of Directors are normally held at the Registered Office of the Company. Meetings are generally scheduled well in advance and the Notice, detailed Board agenda, management reports and other explanatory Board notes are circulated to the Directors. The members of the Board have complete access to all information of the Company. Senior management is also invited to the Board meetings to provide additional input to the items being discussed by the Board, as and when required.

During the financial year ended 31st March, 2015, 6 Board Meeting were held on 28th May, 2014, 25th August, 2014, 23rd September, 2014, 30th October, 2014, 12th December, 2014 and 2nd March, 2015, respectively.

Details of number of Board Meeting attended by Directors, attendance at last Annual General Meeting (AGM), Number of other Directorships in (Body Corporates) (other than ITPO), held by Directors during the financial year 2014-15 are tabled below:

Sl.No.	Name of Director	Board Meetings		Attendance at last AGM held on (23rd September 2014)	As on March 31, 2015 (No. of other Director-ship)
		Held during the tenure	Attendance		
1	Smt. Rita Menon	5	5	Yes	2 (KTPO, TNTPO)
2.	Shri Malay Shrivastava	5	5	Yes	3 (KTPO, TNTPO, WBTPPO)
3	Shri B.P. Pandey	4	4	Yes	3 (MMTC, STC, NTC)
4	Shri J.S. Deepak	6	4	Yes	4 (KTPO, TNTPO, IIFT, National Council of Institute of Chartered Accountant of India)
5.	Shri S. N. Tripathi	6	3	No	3 (NSIC, DSIIDC, GITA)
6.	Shri Soumen Bagchi	5	2	No	4 (EETPC, IIFT, GITA, Invest India)
7.	Shri Abhijit Basu	5	5	Yes	-
8.	Shri S.M. Lodha	5	4	Yes	6 (SJVN, Indsur Gears Ltd, Indsur Global Ltd, Crystal Palace Properties Pvt. Ltd., Indsur Stelcor Services Pvt. Ltd., Eastern Coalfields Ltd.)
9.	Shri D.S. Rawat	5	2	No	1 ASSOCHAM

2.4 Information required to be placed before the Board of Directors:

The Board has complete access to any information with the Company. The information regularly supplied to the Board includes:

- Annual operating plans and budgets and any updates.
- Annual Accounts, Director's Report, etc.
- Minutes of meetings of audit committee and other committees of the Board.
- Major Investments, information of Subsidiaries and Joint Ventures, Strategic Alliances, etc.
- Award of large Contracts.
- Disclosure of Interest by Directors about directorship and committee positions occupied by them in other Companies.
- Report on the status of various ongoing projects/ Schemes and Budget Utilization.
- Any significant development in Human Resources/ Industrial Relations front like signing of wage agreement, etc.
- Non-compliance of any regulatory, statutory and shareholders' service.
- Short-term investment of surplus funds.
- Other materially important information including the requirements of Companies Act.

3. COMMITTEES OF THE BOARD OF DIRECTORS

The Board has constituted the following Committees:

- Audit Committee
- Remuneration Committee
- CSR Committee.



3.1 Composition of Audit Committee Meetings held and Attendance of Audit Committee during the year 2014-15

India Trade Promotion Organisation has complied with the Guidelines issued by the Department of Public Enterprises on Corporate Governance in

May 2010. Consequent upon the appointment of 3 Independent Directors on the Board, Audit Committee has been reconstituted as per DPE Guidelines. Four Audit Committee Meetings were held on 28th May, 2014, 25th August, 2014, 30th October, 2014, and 12th December, 2014 respectively.

SI No.	Name of Committee Members	Designation	Position in Committee	Meetings	
				Held during the tenure	Attendance
1	Abhijit Basu	Independent Director	Chairman	4	4
2.	B.P. Pandey (w.e.f. 4.6.2014)	Part Time official Director	Member	4	2
3.	Malay Shrivastava	Functional Director	Member	4	4
4.	S.M. Lodha	Independent Director	Member	4	3
5.	D.S. Rawat	Independent Director	Member	4	2

3.3 Composition of Remuneration Committee Meetings held & attendance in Remuneration Committee during the year 2014-2015.

India Trade Promotion Organisation has complied with the Guidelines issued by the Department of

Public Enterprises on Corporate Governance in May 2010. Consequent upon the appointment of 3 Independent Directors on the Board, Remuneration Committee has been constituted as per DPE Guidelines:

SI No.	Name of Committee Members	Designation	Position in Committee	Meetings	
				Held during the tenure	Attendance
1	Abhijit Basu	Independent Director	Chairman	4	4
2.	S.M. Lodha	Independent Director	Member	4	3
3.	B.P. Pandey	Part time Official Director	Member	4	2
4.	J.S. Deepak	Part time Official Director	Member	4	1
5.	S.N. Tripathi	Part time Official Director	Member	4	1

During the Year 2014-15, 4 meetings of the Remuneration Committee were held.

4. REMUNERATION OF DIRECTORS

The remuneration of CMD & ED is as per the terms of appointment issued by Govt. of India and rules applicable thereof. The Company pays Sitting

Fee of Rs.10,000/- per meeting, to each part-time Independent Director who attends any Board Meeting or Meeting of any Sub-Committee of the Board. However, no remuneration is paid to the part-time Government Nominee Director.

5. GENERAL BODY MEETING.

Date, time and location where the last three Annual General Meetings were held, are as under.

Year	Date	Time	Venue	Special Resolution
2011-12	21-11-2012	4.00 PM	Pragati Bhawan, Pragati Maidan, New Delhi -110 001	Yes - One
2012-13	23-10-2013	12.00 Noon	Pragati Bhawan, Pragati Maidan New Delhi - 110 001	Nil
2013-14	23.9.2014	12.00 Noon	Pragati Bhawan, Pragati Maidan New Delhi - 110 001	Nil

6. DISCLOSURES

- (I) The transactions with related parties is disclosed as per the requirement of Companies Act, 2013.
- (II) ITPO is complying with the applicable accounting standards. Only after review of financial statements by Statutory Auditors and CAG, the financial statements are passed by the Board.
- (III) There are no penalties or strictures imposed on the Company by statutory authority on any matter related to any guidelines issued by the Government during the last three years except penalty imposed by CCI, which is being contested.
- (IV) With respect to Whistle Blower Policy, the Policy has been formulated and implemented after approval of the Competent Authority.
- (V) Board and Senior Management of ITPO have no personal interest, which have a potential conflict with the interest of the Company.
- (VI) A Comprehensive Risk Management Policy, as per DPE Guidelines, was approved by the Board on 26-03-2013 and has since been implemented.
- (VII) No item of expenditure was debited in the Books of Accounts which was not for the purpose of the Organisation.
- (VIII) No expenses of personal nature of the Members of the Board of Directors were incurred out of the funds of the Company.

7. MEANS OF COMMUNICATION

The Company is an unlisted, Section 25 company(now section 8 of the new Companies Act, 2013) and, therefore, its quarterly or half-yearly results are not communicated like listed companies.

8. AUDIT QUALIFICATION

The audit observations/comments, if any, and replies, thereto, of the management for the financial year 2014-15 will be part of the Annual Report.

9. TRAINING OF BOARD OF DIRECTORS

Training of Directors are being conducted as per the need of the Directors.

10. WHISTLE BLOWER POLICY

ITPO has formulated its Whistle Blower Policy and the same has been implemented with the approval of the Competent Authority.

11. CORPORATE SOCIAL RESPONSIBILITY

ITPO has constituted CSR Committee as per the DPE guidelines and Companies Act which reviews the CSR activities.

Under the CSR initiative for the year 2014-15, the BOD had approved to construct toilet blocks through SDMC in the first phase within an amount of Rs.40 lakhs to Rs.45 lakhs and subsequently as per the clarifications sought from the Ministry of Corporate Affairs for the balance amount, as per provisions of Companies Act, 2013. However, as the modalities of the execution of six toilet blocks could not be finalized with SDMC before



31st March, 2015, it was decided with the approval of BOD to contribute to Swachh Bharat Kosh of Government of India to support the cause of Swachh Bharat Mission. Accordingly, ITPO contributed Rs.38 lakhs to "Swachh Bharat Kosh" of Government of India in support of Swachh Bharat Mission for promotion of sanitation and clean Ganga initiative.

Also provided support to artisans of leather Goods in the form of concessional rent free space amounting to Rs 5,03,373/- in India International Leather Fair -2014, Delhi.

CORPORATE GOVERNANCE COMPLIANCE CERTIFICATE

To
The Members
India Trade Promotion Organisation
New Delhi

We have examined the compliance of guidelines on Corporate Governance by **India Trade Promotion Organisation** for the year ended on 31st March, 2015 as stipulated in Notification No. 18(8)/2005-GM, dated 14th May 2010, issued by Ministry of Heavy Industries and Public Enterprises, Department of Public Enterprises, Government of India for Corporate Governance. While going through the statutory records of the Company for the period 01.04.2014 to 31.03.2015, we found that there were no appointment of Independent directors w.e.f. 12.01.2015. So, it is recommended that appointment of Independent directors is mandatory in order to fulfill the requirements of sub-section (4) of Section 149 and other applicable provisions of the Companies Act, 2013 as well as the requirements of DPE Guidelines.

The compliance of guidelines on Corporate Governance is the responsibility of the Management. Our examination was limited to procedures and implementation thereof, adopted by the company for ensuring the compliance of the conditions of Corporate Governance as stipulated in above mentioned Guidelines. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the company has complied with the conditions of Corporate Governance as stipulated in the DPE Guidelines.

We further state that such compliance is neither an assurance as to the future viability of the company nor the efficiency and effectiveness with which the management has conducted the affairs of the Company.

For Rajesh Mittal & Associates
Company Secretaries

Sd/-
Rajesh Mittal
(Membership No. ACS 13275, CP No. 3254)

Place:- Delhi
Date : 10.08.2015



INDIA TRADE
PROMOTION ORGANISATION

INDIA TRADE PROMOTION ORGANISATION

(A Govt. of India Enterprise)

Pragati Bhawan, Pragati Maidan, New Delhi-110 001

Tele : 011-23371540, 23371491, Fax : 011-23371492

E-mail : info@itpo.gov.in : Website : www.indiatradefair.com

Annexure-VIII

DECLARATION

As per DPE guidelines on Corporate Governance for CPSE's this is to confirm that all Board Members and Senior Management personnel have affirmed compliance with the Code of conduct of the Company for the Financial Year 2014-15.

Sd/-
(J.S. Deepak)
Chairman and Managing Director

Place: New Delhi
Dated : 19/06/2015

CORPORATE SOCIAL RESPONSIBILITY

- The thrust of CSR and Sustainability is on capacity building, empowerment of communities, inclusive socio-economic growth, environment protection, promotion of green and energy efficient technologies, development of backward region, and upliftment of the marginalized and under-privileged section of the society.

ITPO has been strictly adhering to CSR and Sustainability Guidelines issued by Department of Public Enterprises and the applicable Act & Rules of the Companies Act 2013. The CSR initiatives/activities will be implemented with the approval /monitoring accordingly. The detailed policy about CSR initiatives of ITPO is available at <http://www.indiatradefair.com/csr.php>

ITPO has been an active contributor towards the welfare of various communities under its CSR initiatives. For the years 2011-12 to 2013-14, ITPO extended support to Asha Kiran Home, Leprosy affected persons and Department of Social Welfare, Govt. of NCT, Delhi. For the year 2014-15, ITPO contributed towards Swachh Bharat Kosh of Govt. of India and it also provided CSR support to small artisans of leather goods in the form of free space to display their products in the India International Leather Fair 2014, Delhi.

- ITPO had constituted CSR Committee as per the DPE guidelines which reviewed the CSR activities. The committee comprises of following Board members:
 - Shri B.P.Pandey, AS & FA, DoC – Chairman
 - Shri S.N.Tripathi, JS, MSME – Member
 - Shri Soumen Bagchi, JS, MEA – Member
- The average net profit of the company for the last three financial years (2011-12, 2012-13 & 2013-14) is Rs. 171.66 crore (approx).
- Accordingly, the CSR target given by DPE/ Task Force in the MoU signed between ITPO and DoC for the year 2014-15 has been achieved.
- Details of the amount spent during the financial year 2014-15 is detailed below:

S.No.	CSR project or activity identified.	Sector in which the project is covered	Projects or Programs 1. Local area or other 2. Specify the State and District where projects or programs were undertaken.	Amount outlay (budget) project or program wise	Amount spent on the project or programs Sub-heads" 1.Direct expenditure 2. Overheads	Cumulative expenditure up to the reporting period	Amount spent: Direct or through implementing agency
1	Swachh Bharat Kosh to improve Cleanliness levels in rural & urban areas, including schools	Sanitation & cleanliness	Govt. of India Projects in rural and urban areas	A total amount of Rs. 38 lakh as per the MoU target for CSR for 2014-15	Rs. 38 lakh spent as Direct expenditure. No overheads	Rs. 38 lakh	Rs. 38 lakh. Contributed directly to Dept. of Expenditure, Ministry of Finance, Govt. of India
2	Providing support to artisans of leather Goods in the form of free space.	India International Leather Fair, Delhi	Delhi		Rs. 5,03,373	Rs. 5,03,373	Rs. 5,03,373 contributed directly.



6. ITPO has spent the amount as per MOU target given by the DPE Task Force for the year 2014-15.
7. CSR committee is of the view that the implementation and monitoring of ITPO's CSR Policy is in compliance with CSR objectives and Policy of the company.

Sd/-
(J.S.Deepak)
Chairman & Managing Director

Sd/-
(J.K. Dadoo)
Chairman, CSR Committee

MANAGEMENT DISCUSSION AND ANALYSIS REPORT

Industry structure, vision and mission

India Trade Promotion Organisation (ITPO) is the premier trade promotion agency of India, provides a broad spectrum of services to trade and industry and acts as a catalyst for growth of India's trade. The main objectives of ITPO are:

- To promote external and domestic trade of India in cost effective manner by organizing and participating in international trade fairs in India and abroad; organizing buyer-seller meets and contact promotion programmes abroad; conducting overseas market surveys, exchanging and contact promotion programmes abroad; conducting overseas market surveys, exchanging and coordinating visits of business delegations, and undertake need based research to facilitate trade in specific sectors/markets;
- To support and assist small and medium enterprises to access markets both in India and abroad;
- To disseminate trade information and facilitate E-commerce/trade;
- To develop quality physical infrastructure, services and management so as to enable holding of trade promotion events such as conventions and trade exhibitions of international standard; and
- To enlist the involvement and support of the State Governments, other government trade promotion agencies, trade and industry associations in trade promotion of India's external and domestic trade.

With its Headquarters at Pragati Maidan, New Delhi and regional offices at Bangalore, Chennai, Kolkata and Mumbai, ITPO ensures representative participation of trade and industry from different regions of the country in its events in India and abroad.

Vision

To be a leader amongst world class trade promotion Organisations, leveraging India's strengths internationally. Rapid growth in India's share of global trade and investments, quality of our services and customer satisfaction will be the touchstone of our success.

Mission

To promote, facilitate, encourage and coordinate various activities and programmes to enhance India's share of export through trade in goods and services.

As per the Memorandum & Articles of Association the Company is registered under Section 8 of the Companies Act, 2013, no dividend is payable. Therefore, the excess of income over expenditure has been carried forward to the Reserve and Surplus Account for the utilization of the same in furtherance of its objectives

FINANCIAL HIGHLIGHTS

The operations of the Company for the period ended on 31st March, 2015, have yielded a surplus of Rs. 207.84 crore as against Rs.180.01 crore for the fiscal year 2013-14. The total income generated during 2014-15 is Rs.387.90 crore compared to Rs.351.86 crore in the preceding year 2013-14.



SWOT

ITPO has its own exhibition ground at prime location having State of the art Exhibition Halls and Covered Exhibition Space is upto 65,000 sq.mtrs and Open Display Area of 12,000 sq.mtrs. and other Convention/Conference facilities. A team of Professional and experienced Officers of various disciplines like Engineering, Architect, Design, Fairs, etc. for organizing B2B and B2C fairs/exhibitions on national/international standards. 40 years experience in industry with rich exposure in various trends, requirements. Wide network with Ministries like MEA, other TPOs and the only Govt. PSU with back up of various Govt. agencies / departments, provides confidence among the participants. With the induction of CISF, overall security arrangements have upgraded with latest state of art equipments. Well organized system in place to control the traffic during major fairs. Since some of the infrastructure is age-old and inadequate to meet the requirement of more exhibitions and fairs, the same requires up gradation with modern facilities and more new exhibition halls. Multi use limitations for use of ground Restriction by govt. policies and to adhere the objective of Section 8 company not to maximize the profit only. Competition from private organisers and substantial change in Government Policies

Future Outlook

To maintain its leadership in exhibition industry and to match with international standard and to make Pragati Maidan a preferred destination for MICE (Meetings Incentives Conventions & Exhibitions), your company has contemplated very ambitious plan for the re-development of whole Pragati Maidan. The Board of Director of ITPO has approved phase-I A of the integrated Exhibition-cum-Convention Complex (IECC) project using ITPO's own funds for developing a world class convention centre. Efforts are being made for obtaining necessary approvals in the matter. The completion of the phase-IA is expected by October, 2017. Phase-IB and Phase-2 of the project involving development of the exhibition complex would follow subsequently which is a part of the envisaged future plan.

Internal control systems and their adequacy

Internal controls are continually evaluated by Management and Internal Auditors. Findings from internal audits are reviewed regularly by the Management and corrective actions and control measures to maintain proper accounting, monitoring of various operations are followed wherever required.

Material developments in human resources, industrial relations

Your company being in the service industry believes that human resources are the critical assets. The company recognizes the talents of the employees duly and encourages sharing of knowledge between experienced manpower and young group. Company provides various skill development training to its employees in-house and outside trainings nominating for various workshops and seminars etc.

Environmental protection and conservation, technological conservation, renewable energy development. Your company is a non-manufacturing company, however ITPO is very much concerned about the environment and conservation of energy and resources like water, power etc. Saving in Water consumption further by at least 10% in 2014 in addition to last year saving of 30.50%. Saving in electric energy consumption further by 10% in 2014 in addition to 11% of last year by encouraging usage of LED/CFL light and other measures.

Risk Management

Your Company regularly analyses the risks related to its operations and all steps were taken to manage & mitigate the known risks by insurance & other means. As such in the opinion of the Board which threaten the existence of the company.

Corporate Social Responsibility

Corporate Social Responsibility (CSR) is the continuing commitment by business to behave ethically and contribute to economic development while improving the quality of life of the workforce and their families as well as of the local community and society at large. ITPO is a section 8 company, operating not for profit and with an objective to promote external and domestic trade of India by organizing and participating in international trade fairs in India and abroad, to support and assist small and medium enterprises, to assess markets both in India and abroad and to engage in the activities in the promotion of India's external and domestic trade. Being a section 8 company, ITPO does not operate in pure commercialization and profit motive. The activities of ITPO substantially involve in promoting, supporting and helping micro, small and medium enterprises and associations and clusters of marginalized artisans, weavers, etc. to promote their products for their livelihood/progress.

The thrust of CSR and Sustainability is on capacity building, empowerment of communities, inclusive socio-economic growth, environment protection, promotion of green and energy efficient technologies, development of backward region, and upliftment of the marginalized and under-privileged section of the society.

ITPO has been strictly adhering to CSR and Sustainability Guidelines issued by Department of Public Enterprises and the applicable Act & Rules of the Companies Act 2013. ITPO, being section 25 company has referred the matter seeking clarification from Ministry of Corporate Affairs regarding the applicability of 2% CSR spending. The CSR initiatives/activities is implemented with the approval /monitoring accordingly.

Statements in this Management Analysis and Discussion Report describing the Company's performance may be forward looking within the meaning of applicable laws and regulations. Depending upon the various Government policies and the prevailing economic conditions, results may differ from those expressed or implied herein.



NOVEL
THE MAYOR OF CASTELNBRIDGE
BY THOMAS HARDY

FILM
DAAG 2010
DIRECTOR: ANURAG KASHYAP

DAAG is a 1971 film directed by Anurag Kashyap. It is a production which has the participation of Yash Chopra. It is an adaptation of the novel 'The Mayor of Castelnbridge' by Thomas Hardy. The film stars Shweta Tripathi, Karishma Kapoor, Parv, Randeep Khanna, Pooja Chopra and A.K. Hangal. The film was made at the behest of the Fourth Ministry of India and is a 'superhit' film in India. The novel by Thomas Hardy is published by Penguin Books in the April 1971 issue.



NOVEL
WHITE NIGHTS
BY ANATOL FRUNFELT

FILM
SAMARRA 2010
DIRECTOR: ANURAG KASHYAP

White Nights is a 1913 film directed by Anurag Kashyap. It is a production which has the participation of Yash Chopra. It is an adaptation of the novel 'White Nights' by Anatol Frunfelt. The film stars Shweta Tripathi, Karishma Kapoor, Parv, Randeep Khanna, Pooja Chopra and A.K. Hangal. The film was made at the behest of the Fourth Ministry of India and is a 'superhit' film in India. The novel by Anatol Frunfelt is published by Penguin Books in the April 1913 issue.



NOVEL
DEVDAAS
BY MUKUND MISHRA

FILM
DEVDAAS 2002
DIRECTOR: ANURAG KASHYAP

Devdas is a 2002 film directed by Anurag Kashyap. It is a production which has the participation of Yash Chopra. It is an adaptation of the novel 'Devdas' by Mukund Mishra. The film stars Shweta Tripathi, Karishma Kapoor, Parv, Randeep Khanna, Pooja Chopra and A.K. Hangal. The film was made at the behest of the Fourth Ministry of India and is a 'superhit' film in India. The novel by Mukund Mishra is published by Penguin Books in the April 2002 issue.



Midnight's Children is a 1981 film directed by Anurag Kashyap. It is a production which has the participation of Yash Chopra. It is an adaptation of the novel 'Midnight's Children' by Salman Rushdie. The film stars Shweta Tripathi, Karishma Kapoor, Parv, Randeep Khanna, Pooja Chopra and A.K. Hangal. The film was made at the behest of the Fourth Ministry of India and is a 'superhit' film in India. The novel by Salman Rushdie is published by Penguin Books in the April 1981 issue.



Delhi Book Fair

Accounts





INDIA TRADE
PROMOTION ORGANISATION

BALANCE SHEET AS AT 31st MARCH, 2015

(All amounts in Rs.)

Particulars	Notes	As at 31.03.2015	As at 31.03.2014
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	3	25,00,000	25,00,000
(b) Reserves & Surplus	4	15,00,25,63,468	12,92,67,72,855
		15,00,50,63,468	12,92,92,72,855
(2) Non-Current Liabilities			
(a) Other Long-Term Liabilities	5	5,20,58,299	5,53,37,404
(b) Long-Term Provisions	6	17,03,90,141	13,92,54,279
		22,24,48,440	19,45,91,683
(3) Current Liabilities			
(a) Trade Payables	7	12,41,03,640	12,61,85,606
(b) Other Current Liabilities	8	56,52,85,297	62,98,14,631
(c) Short-Term Provisions	9	35,81,47,367	32,83,73,844
		1,04,75,36,304	1,08,43,74,081
Total		16,27,50,48,212	14,20,82,38,619
II. ASSETS			
(1) Non-Current Assets			
(a) Fixed Assets	10		
(i) Tangible Assets		46,29,39,443	52,11,59,415
(ii) Intangible Assets		-	12,66,871
(iii) Capital Work in Progress		5,59,47,755	5,45,13,955
(iv) Intangible Assets under Development		62,00,000	62,00,000
		52,50,87,198	58,31,40,241
(b) Non-Current Investments	11	12,20,51,250	12,20,51,250
(c) Long-Term Loans and Advances	12	17,05,19,432	15,33,03,761
(d) Other Non-Current Assets	13	3,64,50,925	3,51,06,361
		32,90,21,607	31,04,61,372
(2) Current Assets			
(a) Current Investments	14	29,71,844	24,01,212
(b) Trade Receivables	15	6,88,17,800	8,49,04,521
(c) Cash and Cash Equivalents	16	12,45,92,41,637	10,71,24,20,389
(d) Short-Term Loans and Advances	17	2,38,60,27,877	2,00,23,93,863
(e) Other Current Assets	18	50,38,80,249	51,25,17,021
		15,42,09,39,407	13,31,46,37,006
Total		16,27,50,48,212	14,20,82,38,619

General Information

1

Significant accounting policies

2

The accompanying notes are an integral part of the financial statements.

Sd/-
(S.R. Sahoo)
Company Secretary

Sd/-
(D.M.Sharma)
Chief Financial Officer

Sd/-
(J.S.Deepak)
Chairman & Managing Director

As per our report annexed
For Bansal & Co
Chartered Accountants

Sd/-
(D.S.Rawat)
Partner
M. No. 083030
FRN - 001113N

Place : New Delhi
Dated : 28/08/15



STATEMENT OF INCOME & EXPENDITURE FOR THE YEAR ENDED 31st MARCH, 2015

(All amounts in Rs.)

	Particulars	Notes	For the year ended 31.03.2015	For the year ended 31.03.2014
I	Income			
	Revenue from Operations	19	2,41,96,62,395	2,27,35,64,668
	Other Income	20	1,39,91,10,189	1,21,43,99,812
	Total Income		3,81,87,72,584	3,48,79,64,480
II	Expenses			
	Employee Benefits Expenses	21	96,03,94,242	92,90,84,564
	Depreciation and Amortization Expenses	22	5,66,47,187	5,26,47,320
	Other Expenses	23	78,34,51,905	73,67,78,005
	Total Expenses		1,80,04,93,334	1,71,85,09,889
III	Excess of Income over Expenditure before Exceptional, Extraordinary Items and Tax		2,01,82,79,250	1,76,94,54,591
	Exceptional Items	25	1,70,94,272	3,06,67,912
IV	Excess of Income over Expenditure before Extraordinary Items and Tax		2,03,53,73,522	1,80,01,22,503
	Extraordinary Items - Subsidy given to Subsidiary Company in Earlier Years Recovered		4,31,09,273	-
V	Excess of Income over Expenditure before Tax		2,07,84,82,795	1,80,01,22,503
VI	Tax Expenses	31	-	-
VII	Excess of Income over Expenditure for the period		2,07,84,82,795	1,80,01,22,503
VIII	Earnings per equity share of Rs.100 each	26		
	(1) Basic		83,139	72,005
	(2) Diluted		83,139	72,005

General Information 1
Significant accounting policies 2
The accompanying notes are an integral part of the financial statements.

Sd/-
(S.R. Sahoo)
Company Secretary

Sd/-
(D.M.Sharma)
Chief Financial Officer

Sd/-
(J.S.Deepak)
Chairman & Managing Director

As per our report annexed
For Bansal & Co
Chartered Accountants

Sd/-
(D.S.Rawat)
Partner
M. No. 083030
FRN - 001113N

Place : New Delhi
Dated : 28/08/15

CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2015

(All amounts in Rs.)

Particulars	For the year ended 31 st March 2015		For the year ended 31 st March 2014	
A CASH FLOW FROM OPERATING ACTIVITIES				
Excess of income over expenditure before Tax and Extraordinary Items		2,03,53,73,522		1,80,01,22,503
Adjustments For:				
Depreciation and Amortisation Expenses	5,66,47,187		5,91,83,172	
Profit on Sale of Fixed Assets	(27,160)		(61,212)	
Interest & Dividend Income	(1,18,49,28,353)		(1,03,59,68,706)	
Provisions	1,09,11,137		2,39,816	
Provisions/Liabilities No Longer Required	(1,70,94,272)		(3,06,67,912)	
Subsidy given to Subsidiary Company in Earlier Years Recovered	4,31,09,273		-	
Assets Written Off	-		9,962	
		(1,09,13,82,188)		(1,00,72,64,880)
Operating Profit before working capital changes		94,39,91,334		79,28,57,623
Increase/Decrease in Other Long Term Liabilities	(32,79,105)		1,98,70,210	
Increase/Decrease in Long Term Provisions	3,11,35,862		(38,03,87,660)	
Increase/Decrease in Trade Payables	(20,81,966)		(41,20,925)	
Increase/Decrease in Other Current Liabilities	(6,45,29,335)		(3,86,40,548)	
Increase/Decrease in Short Term Provisions	2,97,73,523		1,46,06,920	
Increase/Decrease in Long Term Loans & Advances	(1,72,87,579)		(77,48,940)	
Increase/Decrease in Other Non-Current Assets	(13,44,564)		24,27,834	
Increase/Decrease in Trade Receivables	75,69,153		63,47,112	
Increase/Decrease in Short Term Loans & Advances	(38,58,55,674)		(39,02,67,793)	
Increase/Decrease in Other Current Assets	85,36,772		(5,72,64,686)	
Provisions/Liabilities No Longer Required	1,70,94,272		3,06,67,912	
		(38,02,68,641)		(80,45,10,564)
Net cash from Operating Activities [A]		56,37,22,693		(1,16,52,941)
B CASH FLOW FROM INVESTING ACTIVITIES				
Purchase of Fixed Assets	(49,74,631)		(3,38,19,492)	
Sale of Fixed Assets	37,15,465		1,72,157	
Investments & Intercompany Deposits	(5,70,632)		-	
Interest & Dividend Income	1,18,49,28,353		1,03,59,68,706	
Net cash from Investing Activities [B]		1,18,30,98,555		1,00,23,21,371
C CASH FLOW FROM FINANCING ACTIVITIES [C]				
Net Increase / Decrease in Cash and Cash Equivalents [A+B+C]		NIL		NIL
Cash and Cash Equivalents at the beginning of the year		1,74,68,21,248		99,06,68,430
Cash and Cash Equivalents at the end of the year		10,71,24,20,389		9,72,17,51,959
Components of Cash and Cash Equivalents At the end of the year				
Cash in Hand and Cash Equivalents		1,14,27,909		11,14,057
Balance with Banks - in Current & Saving Accounts		28,78,13,729		64,13,06,332
Balance with Banks - in Deposit Accounts		12,15,99,99,999		10,07,00,00,000
		12,45,92,41,637		10,71,24,20,389

Note:- 1. Figures for previous year have been regrouped wherever considered necessary.
2. Cash and cash equivalents include Cash in hand, Drafts/Cheques in hand, Bank Balances, Deposits with Banks and Short term Investments with an original maturity of 3 months or less.

Sd/-
(S.R. Sahoo)
Company Secretary

Sd/-
(D.M.Sharma)
Chief Financial Officer
As per our report annexed
For Bansal & Co
Chartered Accountants

Sd/-
(J.S.Deepak)
Chairman & Managing Director

Sd/-
(D.S.Rawat)
Partner
M. No. 083030
FRN - 001113N

Place : New Delhi
Dated : 28/08/15



NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015

1 GENERAL INFORMATION

The Company was incorporated u/s 25 of the Companies Act, 1956, on 30.12.1976 as Trade Fair Authority of India (TFAI) with the objective of promoting India's trade primarily through the medium of organising trade fairs and exhibitions in India and abroad. Subsequent to the merger of erstwhile Trade Development Authority of India with TFAI on 1.1.1992, the merged organisation was renamed as India Trade Promotion Organisation duly approved by Registrar of Companies on 16.04.1992. The Company is the apex trade promotion body of the Government of India and functions under the administrative control of the Department of Commerce in the Ministry of Commerce and Industry.

2 SIGNIFICANT ACCOUNTING POLICIES

2.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

- a The financial statements have been prepared under the historical cost convention in accordance with the generally accepted accounting principles and applicable Accounting Standards notified u/s 133 as well as other provisions of the Companies Act, 2013, subject to what is stated hereinafter.
- b The Company follows the accrual system of accounting and recognises significant items of income and expenditure on accrual basis with the exceptions stated below:-
 - i) Leave Travel Concession expenses are accounted for in the year in which LTC is availed.
 - ii) Remission of demurrage including those on behalf of other parties, on settlement.
 - iii) Claims for liquidated damages from contractors for delayed execution of work, when the amount is finally determined and agreed upon.
 - iv) Subscription fees from associate subscribers and service charges from regular subscribers on receipt. However, subscription fee received in advance is accounted for in the relevant year for which it pertains.
- c Grants are taken to capital or revenue account as per nature of expenditure. Specific capital grants for fixed assets are reduced from the cost of specific fixed assets. Grants are recognised in the accounts when there is a reasonable assurance that Grants will be received.

2.2 REVENUE RECOGNITION

- a Expenditure/Income of Fairs/Exhibitions held in India and abroad, is accounted for in the year in which the event commences. However, in case of long term events having duration of three months or more, spread over two accounting periods, major period of which falls in the subsequent accounting period, the surplus/deficit of such event is accounted for in the year in which the event concludes.
- b Cost of exhibits of the Company and items of interior decoration displayed at fairs, are treated as revenue expenditure. However, new exhibits in stock for utilization in future fairs are treated as closing stock.
- c Provision for expenses is made on estimated basis, where bills are awaited and expenditure pertaining to the current year is yet to be incurred.
- d Expenditure incurred through CPWD on Civil, Electrical and Horticulture work, is accounted for on the basis of accounts rendered by them.
- e Income and Expenditure relating to earlier years, not exceeding Rs.10,000 in each case, are treated as pertaining to current year.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

- f Income from dividend is accounted for as and when declared.
- g In cases where contracts with licensee(s) have expired, dues are accounted for provisionally on the basis of expired contracts/revised accords till final decision in the matter is reached/revised contracts executed.

2.3 FIXED ASSETS

Fixed Assets are stated at cost, net of "grants received", "accumulated depreciation" and any impairment in value. Cost includes expenditure that is directly attributable to the acquisition of the assets.

2.4 IMPAIRMENT OF ASSETS

The carrying amount of assets are reviewed at each reporting date to determine whether there is any indication of Impairment. If any such indication exists, then the assets' recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or its cash generating unit exceeds its estimated recoverable amount. Impairment losses are recognised in the Statement of Income & Expenditure.

2.5 DEPRECIATION

- a Assets costing Rs.5,000 or less individually are depreciated @ 100%.
- b Depreciation is calculated on the straight line method on pro-rata basis from/up to the month of addition/deletion based on useful life of the assets determined by the management considering the activities of the organisation. The useful life of the assets is not higher than the useful life prescribed in Schedule II of the Companies Act, 2013.
- c Leasehold land acquired on perpetual lease basis is not amortized.

2.6 INTANGIBLE ASSETS

The cost of the Softwares acquired or developed internally are written off equally over a period of three years from the year in which the software is available for use.

2.7 INVESTMENTS

Current Investments are carried at the lower of the cost or market value. Long term Investments are stated at cost. Provision for diminution in the value of long term investments is made only if decline in value is other than temporary in the opinion of the management.

2.8 EMPLOYEES' BENEFITS

The liability for Gratuity and Leave Encashment is provided for on the basis of actuarial valuation made at the end of the year, keeping in view the rules of the organisation on the subject.

2.9 CURRENT ASSETS

- a Sundry debtors and advances are stated net of provisions for doubtful debts in respect of dues outstanding for more than three years, or otherwise except cases where the Company is hopeful of recovery.
- b Inventories are valued at lower of the cost or net realizable value..



NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

2.10 FOREIGN CURRENCIES

- a Assets and Liabilities denominated in Foreign Currency are translated at the rate of exchange prevalent on the date of balance sheet and the resultant difference is accounted for as gain or loss in exchange.
- b Items of income and expenditure relating to foreign currency transactions are accounted for at the average rate of remittances abroad.
- c The fixed assets are accounted at the average rate of remittance(s) in the year of acquisition. In case previous funds are utilised, average rate of the previous remittance(s) is taken for the purpose of conversion.

2.11 CASH AND CASH EQUIVALENTS

Cash and cash equivalents include Cash in hand, Drafts/Cheques in hand, Bank Balances, Deposits with Banks and Short term Investments with an original maturity of 3 months or less.

3 SHARE CAPITAL

	As at 31.03.2015	As at 31.03.2014
Authorised		
50,000 Equity Shares of Rs. 100 each	50,00,000	50,00,000
Issued, Subscribed & Fully paid-up		
25,000 Equity Shares of Rs. 100 each fully paid up	25,00,000	25,00,000
	25,00,000	25,00,000

a. Reconciliation of shares outstanding at the beginning and at the end of the reporting period

	As at 31.03.2015	
	No. of Shares	(Rs.)
Equity Shares:		
At the beginning of the period	25,000	25,00,000
Issued during the year	-	-
Outstanding at the end of the period	25,000	25,00,000

b. Terms / Rights attached to Equity Shares

The Company has only one class of equity shares having a par value of Rs.100 per share. Each holder of equity share is entitled to one vote per share. Since the Company is incorporated u/s 25 of Companies Act, 1956, it is prohibited from distribution of surplus, if any, or other income of the Company to its members by way of dividend, bonus shares or otherwise.

In the event of winding up or dissolution of the Company, if there remains, after the satisfaction of all the debts and liabilities and return of original capital to the Government, any property whatsoever, the same shall not be distributed amongst the members of the company but shall be given or transferred to such other company having objects similar to the objects of the company to be determined by the members of the company at or before the time of dissolution or in default thereof, by the High Court of Judicature that has or may acquire jurisdiction in the matter.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

c. Details of Shareholders holding more than 5% shares in the Company

	As at 31.03.2015	
	No. of shares	% age
Equity Shares of Rs. 100 each fully paid Government of India	25,000	100

4 RESERVES AND SURPLUS

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Capital Reserves		
(a) Capital Grant from Government of India (Fully Utilised)#		
-Balance as per the last financial statement	62,90,83,618	62,90,83,618
-Additions during the Year	-	-
-Adjustments/deductions	-	-
Closing Balance	62,90,83,618	62,90,83,618
(b) Other Reserves ##		
-Balance as per the last financial statement	71,21,985	71,21,985
-Additions during the Year	21,10,836	-
-Adjustments/deductions	-	-
Closing Balance	92,32,821	71,21,985
Surplus/ deficit as per Income and Expenditure Account		
Balance as per the last financial statement	12,29,05,67,252	10,49,04,44,749
Less: Appropriations relating to Fixed Assets [Refer Note 10(iv)]	48,03,018	-
Add: Surplus for the year	2,07,84,82,795	1,80,01,22,503
Closing Balance	14,36,42,47,029	12,29,05,67,252
	15,00,25,63,468	12,92,67,72,855

Includes unspecified grant of Rs.49,65,61,618 received in earlier years from the Administrative Ministry for creation of infrastructural facilities at Pragati Maidan Complex.

##Represents excess of assets over liabilities of organisations merged with the Company and excess of amounts realised on sale of assets over their acquisition cost, etc.



NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

5 OTHER LONG TERM LIABILITIES

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Others		
Income Received in Advance	5,20,58,299	5,53,37,404
	5,20,58,299	5,53,37,404

6 LONG TERM PROVISIONS

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Provision for Employees' Benefits -Leave Enchashment (Refer Note 35)	17,03,90,141	13,92,54,279
	17,03,90,141	13,92,54,279

7 TRADE PAYABLES

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Trade Payables #	12,41,03,640	12,61,85,606
	12,41,03,640	12,61,85,606

DUES TO MICRO, SMALL & MEDIUM ENTERPRISES

There are no Micro, Small & Medium Enterprises to whom the Company owes dues as at 31st March 2015. This information, as required to be disclosed under the Micro, Small and Medium Enterprises Development Act 2006, has been determined on the basis of information available with the Company.

8 OTHER CURRENT LIABILITIES

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Income Received in Advance	22,11,62,830	28,14,48,642
Security Deposits	3,30,37,214	3,29,27,195
Advance Payments and Deposits	25,74,91,104	23,78,01,695
Employees' Benefits Payable	3,00,97,351	3,46,19,047
Statutory Dues	1,22,42,364	1,42,10,622
Other Payables	1,12,54,434	2,88,07,430
	56,52,85,297	62,98,14,631

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

9 SHORT TERM PROVISIONS

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
(a) Provision for Employees' Benefits		
- Gratuity (Refer Note 35)	3,32,24,606	2,32,11,870
- Leave Enchashment (Refer Note 35)	1,89,01,652	1,92,32,708
- Performance Related Pay/ Performance Incentive #	29,46,00,000	27,26,93,046
(b) Others		
- Provision for Refund of Contingency Charges	1,14,21,109	1,32,36,220
	35,81,47,367	32,83,73,844

The Provision is in accordance with the guidelines of the Department of Public Enterprises (DPE) on the subject. During the year 2012-13, the Member Audit Board (MAB) had observed that as per the DPE Guidelines dated 26.11.2008, the Performance Related Pay (PRP) Scheme is not applicable to the Company as ITPO is incorporated u/s 25 of the Companies Act, 1956, which prohibits distribution of profits. On the basis of draft audit para, the Department of Commerce (DOC) vide Office Memorandum(OM) dated 30.09.2013 conveyed that ITPO, being a Section 25 Company, is ineligible for PRP.

The Company clarified to MAB & DOC that the DPE Guidelines on revision of pay scales w.e.f. 1.1.2007, which inter-alia includes payment of PRP, are applicable to all profit generating PSEs and the guidelines nowhere state that these are not applicable to PSEs incorporated u/s 25 of the Companies Act, 1956. The MAB vide letter dated 28.04.2014 has conveyed that it has been decided not to pursue the draft audit para any further by their office. Accordingly, the DOC has been requested by the company to issue revise OM in this regard, which is awaited.

Pending formulation of the PRP/ Performance Incentive scheme, ad-hoc payments amounting to Rs. 13,94,84,131 (Previous Year Rs. 11,74,67,834) have been released to the employees till 31.3.2015 as 'Interest free advances' on the undertaking from them that the amounts released would be recovered or adjusted as per the decision on the subject.



NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

10 FIXED ASSETS

Particulars of Assets	USEFUL LIFE (YEARS)	GROSS BLOCK AT COST			
		As at 31.03.2014	Additions during the Year	Deductions / Adjustment	As at 31.03.2015
(A) TANGIBLE ASSETS					
LAND (ON PERPETUAL LEASE)		78,75,528			78,75,528
PRAGATI MAIDAN COMPLEX (LEASE HOLD)		1			1
BUILDINGS (ON LEASE HOLD LAND)					
A CLASS	40	32,59,96,484			32,59,96,484
B CLASS	20	1,95,69,786			1,95,69,786
C CLASS	10	1,32,09,151		-2,02,855	1,30,06,296
ANARKALI FOOD PLAZA		1			1
RESIDENTIAL / OFFICE FLATS	40				
(i) FREE HOLD		2,19,96,018			2,19,96,018
(ii) ON PERPETUAL LEASE		39,02,071			39,02,071
WATER SUPPLY & DRAINAGE	10	21,41,705			21,41,705
ELECTRIC INSTALLATIONS/ FITTINGS	10	13,40,31,370		-26,652	13,40,04,718
AIR CONDITIONING PLANTS	8	65,57,650			65,57,650
AIR CONDITIONING PLANTS	15	28,09,30,306			28,09,30,306
AIR CONDITIONING/ AIR VENTILATION PLANTS	10	62,47,197		-24,71,668	37,75,529
FURNITURE & FIXTURE	10	2,37,43,507		-1,15,214	2,36,28,293
VEHICLES	5	2,18,25,054		-12,94,269	2,05,30,785
AUDIO VISUAL EQUIPMENTS	5	4,28,27,284		-3,03,708	4,25,23,576
FIRE HYDRANT & FIRE FIGHTING SYSTEMS	10	3,45,48,235			3,45,48,235
OFFICE EQUIPMENTS / OTHER					
MISCELLANEOUS ASSETS	5	6,54,27,444	4,05,166	-21,44,848	6,36,87,762
SERVERS & NETWORKS	6	1,33,20,181			1,33,20,181
COMPUTERS ETC	3	7,17,56,640	31,35,665	-2,35,64,401	5,13,27,904
SUB TOTAL (A)		1,09,59,05,613	35,40,831	-3,01,23,615	1,06,93,22,829
(B) INTANGIBLE ASSETS					
COMPUTER SOFTWARES	3	45,39,050			45,39,050
SUB TOTAL (B)		1,10,04,44,663	35,40,831	-3,01,23,615	1,07,38,61,879
(C) CAPITAL WORK IN PROGRESS		5,45,13,955	14,33,800		5,59,47,755
(D) INTANGIBLE ASSETS UNDER DEVELOPMENT		62,00,000			62,00,000
GRAND TOTAL		1,16,11,58,618	49,74,631	-3,01,23,615	1,13,60,09,634
PREVIOUS YEAR FIGURES		(1,12,99,98,890)	(3,92,30,394)	(-80,70,666)	(1,16,11,58,618)

- i Depreciation includes Rs. 75,529 (Rs. 1,40,926) in respect of each asset costing Rs. 5,000 or less, depreciated at the rate of 100%.
- ii The work of physical verification of fixed assets as on 31/03/2015 by a firm of Chartered Accountants is under consideration. The resultant financial impact, if any, between the physically verified fixed assets and book balances shall be accounted for subsequently. Consequently the financial impact is unascertainable at this stage.
- iii Assets costing Rs. 2,82,67,961 (depreciated value Rs. 13,86,630) were auctioned during the year alongwith unserviceable materials. As the sale price of individual items of assets is not ascertainable, their depreciated value at the time of auction has been taken as the sale price of the assets sold.
- iv During the year, the useful life of Office Equipments & Computers has been revised to 5 years and 3 years, as against 10 years and 6 years respectively adopted earlier, to bring them at par with the Companies Act 2013. Consequently, the written down value of those items, whose lives had expired as at 1st April 2014, have been adjusted in the opening balance of Income & Expenditure Account to the extent of Rs. 48,03,018. Further Rs. 64,33,614 has been additionally charged to Depreciation Account during the year due to adoption of useful life prescribed in the Companies Act 2013, in respect of assets referred above whose lives had not expired as at 1st April 2014.

(All amounts in Rs.)

DEPRECIATION				NET BLOCK	NET BLOCK
Upto	Deduction /	During the year	Upto	As at	As at
31.03.2014	Adjustment		31.03.2015	31.03.2015	31.03.2014
				78,75,528	78,75,528
				1	1
15,91,85,135		78,56,700	16,70,41,835	15,89,54,649	16,68,11,349
1,13,81,320		8,39,752	1,22,21,072	73,48,714	81,88,466
61,69,293	-1,92,712	9,66,133	69,42,714	60,63,582	70,39,858
				1	1
64,93,206		5,22,404	70,15,610	1,49,80,408	1,55,02,812
27,80,212		92,674	28,72,886	10,29,185	11,21,859
20,34,624			20,34,624	1,07,081	1,07,081
11,40,95,539	-25,320	20,96,812	11,61,67,031	1,78,37,687	1,99,35,831
37,89,650		4,18,306	42,07,956	23,49,694	27,68,000
7,15,06,320		1,78,01,148	8,93,07,468	19,16,22,838	20,94,23,986
59,34,836	-23,48,085		35,86,751	1,88,778	3,12,361
1,99,00,616	-1,13,485	6,13,315	2,04,00,446	32,27,847	38,42,891
1,97,23,187	-12,29,555	4,89,780	1,89,83,412	15,47,373	21,01,867
2,10,55,735	-2,90,524	66,07,803	2,73,73,014	1,51,50,562	2,17,71,549
1,45,58,327		24,62,793	1,70,21,120	1,75,27,115	1,99,89,908
4,37,36,927	-4,83,946	1,11,41,037	5,43,94,018	92,93,744	2,16,90,517
1,07,82,152		3,68,437	1,11,50,589	21,69,592	25,38,029
6,16,19,119	-1,90,59,501	31,03,222	4,56,62,840	56,65,064	1,01,37,521
57,47,46,198	-2,37,43,128	5,53,80,316	60,63,83,386	46,29,39,443	52,11,59,415
32,72,179		12,66,871	45,39,050	-	12,66,871
57,80,18,377	-2,37,43,128	5,66,47,187	61,09,22,436	46,29,39,443	52,24,26,286
				5,59,47,755	5,45,13,955
				62,00,000	62,00,000
57,80,18,377	-2,37,43,128	5,66,47,187	61,09,22,436	52,50,87,198	58,31,40,241
(52,13,74,062)	(-25,38,857)	(5,91,83,172)	(57,80,18,377)	(58,31,40,241)	



NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH,2015 (Contd.)

11 NON-CURRENT INVESTMENTS (AT COST)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
(a) Trade Investments		
Unquoted		
2,00,000 equity shares of Rs.100 each fully paid in National Centre for Trade Information (Joint Venture Company)	2,00,00,000	2,00,00,000
51 equity shares of Rs.1,000 each fully paid in Tamilnadu Trade Promotion Organisation (Subsidiary Company)	51,000	51,000
2,550 equity shares of Rs.1,000 each fully paid in Karnataka Trade Promotion Organisation (Subsidiary Company)	25,50,000	25,50,000
99,450 equity shares of Rs.1,000 each in Karnataka Trade Promotion Organisation (Subsidiary Company), application money pending allotment	9,94,50,000	9,94,50,000
	12,20,51,000	12,20,51,000
(b) Others		
Unquoted		
5 shares of Rs.50 each in Sea Glimpse Cooperative Housing Society, Mumbai	250	250
	12,20,51,250	12,20,51,250

(i) Aggregate amount of unquoted investments	12,20,51,250	12,20,51,250
(ii) Aggregate provision for diminution in value of investments	Nil	Nil

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

12 LONG-TERM LOANS AND ADVANCES (UNSECURED, CONSIDERED GOOD, UNLESS STATED OTHERWISE)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Capital Advances	22,93,428	2,22,25,682
Loans & Advances		
Advance to TNTPO - Subsidiary Company	2,15,54,633	-
Advance to KTPO -Subsidiary Company [Refer note 29 (a)]	7,73,76,950	7,73,76,950
Other Loans & Advances		
Advances to Employees #	4,96,39,086	3,70,53,565
Prepaid Expenses	7,926	2,50,158
Sundry Deposits	2,11,03,749	1,77,78,005
Less: Provison for Doubtful Sundry Deposits	(14,56,340)	(13,80,599)
	1,96,47,409	1,63,97,406
	17,05,19,432	15,33,03,761

Includes

a) Due from Directors	Nil	Nil
b) Due from officers in the nature of loan	10,82,325	7,49,750
c) Fully secured/secured against personal guarantee	1,98,47,928	1,07,91,674

13 OTHER NON-CURRENT ASSETS (SECURED, CONSIDERED GOOD, UNLESS STATED OTHERWISE)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Others		
Interest Accrued on Advances to Employees	3,64,50,925	3,51,06,361
	3,64,50,925	3,51,06,361

14 CURRENT INVESTMENTS

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Quoted (at cost)		
2,05,383 (previous year 1,85,096) units of Rs.10 each in UTI-Balance Fund Scheme under reinvestment plan	29,71,844	24,01,212
	29,71,844	24,01,212

(i) Market value of quoted investments	60,72,025	46,73,433
(ii) Aggregate provision for diminution in the value of investments	Nil	Nil



NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

15 TRADE RECEIVABLES (UNSECURED, CONSIDERED GOOD, UNLESS OTHERWISE STATED)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Outstanding for a period exceeding six months from the date they became due for payment		
-Considered Good	1,98,28,505	3,16,74,385
-Considered Doubtful	14,64,00,370	14,30,88,357
	16,62,28,875	17,47,62,742
Less: Provision for Doubtful Receivables	(14,64,00,370)	(14,30,88,357)
	1,98,28,505	3,16,74,385
Outstanding for a period less than six months from the date they became due for payment		
-Considered Good	4,89,89,295	5,32,30,136
-Considered Doubtful	45,65,501	-
	5,35,54,796	5,32,30,136
Less: Provision for Doubtful Receivables	(45,65,501)	-
	4,89,89,295	5,32,30,136
	6,88,17,800	8,49,04,521

16 CASH & CASH EQUIVALENTS

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Cash & Cash Equivalents		
-Balances with Banks in Current/Saving Accounts #	28,78,13,729	64,13,06,332
-Drafts /Cheques on Hand	1,09,43,520	6,20,898
-Cash on Hand	2,60,518	4,68,533
-Postage Imprest	2,23,871	24,626
	29,92,41,638	64,24,20,389
Other Bank Balances		
- Bank Deposits with more than 3 months but upto 12 months original maturity	10,06,99,99,999	4,62,00,00,000
- Bank deposits with original maturity for more than 12 months	2,09,00,00,000	5,45,00,00,000
	12,45,92,41,637	10,71,24,20,389

Includes

(i) Lying in foreign countries	16,29,806	17,79,478
(ii) Out of (i) above, unconfirmed on the date of the Balance Sheet	6,71,383	7,94,516

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

17 SHORT-TERM LOANS AND ADVANCES (UNSECURED, CONSIDERED GOOD, UNLESS STATED OTHERWISE)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Loans & Advances to Subsidiaries		
-TNTPO	1,10,03,027	3,75,623
-KTPO	64,78,379	62,78,651
Others		
Advances to Employees #	18,11,01,837	14,79,91,452
Advances to Parties	5,82,25,532	10,27,75,381
	23,93,27,369	25,07,66,833
Less: Provision for Doubtful Advances	(78,53,446)	(59,05,565)
	23,14,73,923	24,48,61,268
Service Tax Recoverable	9,52,27,908	10,02,364
Income Tax/ TDS Recoverable	1,31,82,48,615	1,02,32,57,216
Less: Provision for Doubtful Recovery of TDS	(3,10,40,768)	(3,58,60,291)
	1,28,72,07,847	98,73,96,925
Prepaid Expenses	46,36,793	1,24,79,032
Inter-Corporate Deposits	75,00,00,000	75,00,00,000
	2,38,60,27,877	2,00,23,93,863

Includes

a) Due from Directors / Ex-Directors	85,691	2,75,211
b) Due from Officers in the nature of loan	10,46,700	9,52,750
c) Fully secured/secured against personal guarantee	89,89,596	2,04,29,329



NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

18 OTHER CURRENT ASSETS (UNSECURED, CONSIDERED GOOD, UNLESS STATED OTHERWISE)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Grant recoverable from Government of India	4,97,04,539	11,50,30,619
Less: Provision for Doubtful Recovery of Grant	(3,63,05,110)	(4,45,97,701)
	<u>1,33,99,429</u>	<u>7,04,32,918</u>
Interest Accrued on Saving Bank Accounts / Deposits	48,41,13,254	43,62,83,252
Interest Accrued on Advances to Employees	48,41,362	42,21,940
Consumable Stores (valued at cost)	8,19,976	8,61,628
Due from Indian Missions Abroad	1,33,591	1,44,646
Due from parties in respect of Deposit Works	44,71,820	44,71,820
Less: Provision for Doubtful Dues	(38,99,183)	(38,99,183)
	<u>5,72,637</u>	<u>5,72,637</u>
	50,38,80,249	51,25,17,021

19 REVENUE FROM OPERATIONS

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Space Rent (Net) #	2,19,78,38,622	2,05,40,49,791
Sale of Entry Tickets / Seasonal Passes	8,68,92,321	7,80,73,418
Sale of Publications	7,02,200	6,91,420
Advertisement (Publications)	30,53,126	25,28,971
Hoardings	95,29,194	18,17,615
Subscription Fee	12,14,324	12,51,976
Various Services Provided	2,70,52,151	4,77,90,426
Recovery of Electricity & Water Charges	9,33,80,457	8,73,61,051
	2,41,96,62,395	2,27,35,64,668

Rs. 2,40,79,000 has not been recognised as income for the year (cumulative upto 31.03.2015 - Rs. 29,98,12,148) in accordance with AS-9 as the same is being disputed by the two parties.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

20 OTHER INCOME

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Interest on		
-Bank Deposits	1,08,11,89,023	91,24,91,320
-Income Tax Refunds	2,60,28,042	4,73,31,816
-Advances to Staff	72,96,855	33,37,938
-Others	6,98,43,801	7,28,07,632
	1,18,43,57,721	1,03,59,68,706
Dividend from UTI	5,70,632	-
Profit on Sale of Assets (Net)	27,160	61,212
Miscellaneous Income #	17,45,37,267	13,75,22,978
Revenue Grant from Government of India	3,96,17,409	4,08,46,916
	1,39,91,10,189	1,21,43,99,812

Does not include penalty charges of Rs. 30,53,499/- (Cumulative up to 31.03.2015 - Rs. 7,55,08,909) due to cancellation of events by the third party organisers as the penalty amount works out to more than the amount deposited by the parties / credit available with the company. As the chances of realisation of the balance penalty of Rs. 30,53,499/- are doubtful of recovery, the same shall be accounted for in accordance with the AS-9 as and when the amount is recovered/adjusted ..



NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

21 EMPLOYEES' BENEFITS EXPENSES

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Salaries, Wages & Allowances #	62,51,05,731	60,57,99,635
Other Perks & Allowances	11,81,20,782	8,07,49,540
Medical Expenses	29,38,449	6,56,93,400
Performance Related Pay / Performance Incentive (Refer footnote to Note 9)	2,19,00,000	3,37,00,000
Contribution to Provident & Other Funds	5,66,48,094	7,97,79,532
Gratuity (Refer Note 35)	3,31,69,412	2,31,35,134
Leave Encashment (Refer Note 35)	7,69,86,404	2,88,43,937
Staff Welfare	76,01,638	4,28,031
Compensation against Employment-Deceased Employees	1,42,24,835	75,88,460
Other Costs	36,98,897	33,66,895
	96,03,94,242	92,90,84,564

Includes Rs.2,06,24,669 (Previous Year Rs. 2,99,08,272) on account of ex-gratia under the Voluntary Retirement Scheme.

22 DEPRECIATION AND AMORTISATION EXPENSES

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Depreciation	5,53,80,316	5,13,80,449
Amortisation of Intangible Assets	12,66,871	12,66,871
	5,66,47,187	5,26,47,320

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

23 OTHER EXPENSES

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Participation Charges	17,08,51,529	14,18,25,770
Construction & Interior Decoration	8,91,31,643	7,43,21,460
Publicity	3,76,96,612	3,73,84,008
Freight, Packing & Handling	20,24,147	55,250
Cultural Programmes & Fashion Shows	16,50,931	8,49,220
Travelling & Conveyance [includes Rs. 25,43,657 (Previous Year Rs. 44,11,305) in respect of Directors]	2,71,09,686	2,03,81,414
Postage, Telegrams & Telephones	51,32,657	61,23,063
Entertainment [includes through Directors Rs. 3,08,896 (Previous Year Rs. 2,65,776)]	40,49,259	67,18,366
Maintenance of Pragati Maidan		
-Civil [includes Repairs to Buildings Rs. 20,34,537 (Previous Year Rs. 18,635)]	2,32,69,379	3,66,16,294
-Electrical	8,05,57,399	8,12,77,886
-Horticulture	1,70,17,294	1,49,91,394
-Conservancy Arrangements	2,83,96,643	2,90,41,087
Electricity & Water Charges	14,69,19,325	15,78,98,686
Repairs, Renewals & Maintenance	3,66,83,091	3,62,13,350
Rates & Taxes	2,29,85,890	2,51,55,742
Less: Recoveries	(16,02,434)	(18,23,551)
	2,13,83,456	2,33,32,191
Books & Periodicals	14,37,713	16,66,314
Printing & Stationery	95,64,654	1,32,39,368
Rent	11,71,104	14,35,304
Less: Recoveries	(1,39,800)	(1,39,800)
	10,31,304	12,95,504
Vehicle Maintenance	22,06,868	27,32,178
Less: Recoveries	(60,744)	(39,654)
	21,46,124	26,92,524

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NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Insurance	6,80,242	7,68,546
Advertisement Expenses	44,29,187	38,50,019
Commission	1,65,56,815	39,49,368
Foreign Delegation	7,86,732	23,00,283
Difference in Exchange (Net)	13,35,197	13,04,315
Legal & Professional Charges	61,35,990	89,03,357
Seminar & Training	7,21,767	4,05,344
Interest	29,05,154	22,12,662
Corporate Social Responsibility Expenses (Refer Note 33)	43,03,373	38,16,161
Provisions/Write Offs	1,11,23,925	2,66,875
Other Miscellaneous Expenses	1,36,20,359	1,57,49,888
Sitting Fees to Directors	2,71,000	2,80,000
Auditor's Remuneration		
-Audit Fee*	5,00,000	3,00,000
-Tax Audit Fee	1,00,000	1,00,000
-Other Expenses	42,915	56,826
Prior Period Adjustments (Net)-Refer Note 24	1,38,86,403	65,91,212
	78,34,51,905	73,67,78,005

* includes Rs. 1,00,000 for increase in statutory audit fee for 2014-15 which is subject to approval of the Board of Directors.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

24 PRIOR PERIOD ADJUSTMENTS (NET)

	For the year ended 31.03.2015		For the year ended 31.03.2014	
	Debit (Rs.)	Credit (Rs.)	Debit (Rs.)	Credit (Rs.)
Construction and Interior Decoration	7,71,234	-	8,86,215	-
Depreciation	-	-	65,35,852	-
Entertainment	1,20,219	-	-	-
Foreign Delegation	-	-	12,44,420	-
Maintenance of Pragati Maidan-Conservancy	-	-	17,63,057	-
Maintenance of Pragati Maidan-Civil Works	-	-	-	3,14,553
Miscellaneous Expenses	3,02,225	-	-	-
Miscellaneous Income	-	-	-	59,28,150
Other Perks and Allowances	-	-	17,000	-
Participation Charges	48,786	-	-	-
Postage Telegrams & Telephones	-	-	-	21,023
Printing & Stationary	34,880	-	-	-
Publicity Expenses	13,58,252	-	25,82,540	-
Rates & Taxes	-	-	-	6,64,333
Repairs, Renewals & Maintenance	14,30,974	-	4,33,324	-
Revenue Grant from Govt. of India	1,00,72,555	-	-	-
Salary & Allowances	21,978	-	-	6,839
Sale of Entry Tickets/ Passes	-	9,86,820	-	-
Space Rent (Net)	68,095	-	6,236	-
Staff Welfare	48,400	-	-	-
Travelling & Conveyance	5,93,098	-	57,466	-
Vehicle Maintenance	2,527	-	-	-
Total	1,48,73,223	9,86,820	1,35,26,110	69,34,898
Net	Dr. 1,38,86,403		Dr. 65,91,212	



NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

25 EXCEPTIONAL ITEMS

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Liabilities / Provisions no longer required	1,22,56,330	1,07,41,153
Provision for Doubtful Debts/ Advances Written Back	18,419	69,49,050
Provision for Doubtful Recovery of TDS Written Back	48,19,523	1,29,77,709
	1,70,94,272	3,06,67,912

26 EARNINGS PER EQUITY SHARE

	As at 31.03.2015	As at 31.03.2014
Net Surplus after tax (Rs.)	2,07,84,82,795	1,80,01,22,503
Equity Shares (Nos.)	25,000	25,000
Nominal Value per Equity Share (Rs.)	100	100
Basic & Diluted Earnings per Share (Rs.)	83,139	72,005

27 EXPENDITURE IN FOREIGN EXCHANGE

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Foreign Travel	75,17,961	52,27,634
Fairs and Exhibitions	17,97,51,097	14,49,16,920
	18,72,69,058	15,01,44,554

28 EARNINGS IN FOREIGN EXCHANGE

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Space Rent	12,96,53,663	10,79,36,518
Other Receipts	12,75,389	12,05,739
	13,09,29,052	10,91,42,257

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

29 SUBSIDIARY COMPANIES

(a) Karnataka Trade Promotion Organisation (KTPO) was promoted by ITPO in December, 2000 u/s 25 of the Companies Act 1956, in collaboration with Karnataka Industrial Area Development Board (KIADB), with an authorized share capital of Rs. 50,00,000 out of which the Company's share is 51%. In accordance with MOU with KIADB, ITPO contributed an exhibition hall to KTPO at a total cost of Rs. 17,93,76,950 against which the Department of Commerce provided a grant of Rs. 13,25,22,000 to ITPO.

The authorised share capital of KTPO was enhanced to Rs. 20,00,00,000 by their Board of Directors on 9.9.2004 and it was also decided that ITPO's contribution of the exhibition hall to the extent of Rs. 10,20,00,000 be treated as its capital contribution to KTPO. The amount of Rs. 7,73,76,950 spent on construction of exhibition hall, over and above Rs. 10,20,00,000, was to be treated as non-interest bearing subordinate debt to KTPO, to be refunded subject to annual review and cash flow situation of KTPO. Accounting entries as per the above were carried out in earlier years. As the subordinate debt was not being realised, it has been proposed to enhance share capital of KTPO to Rs. 35,00,00,000 with a view to convert the subordinate debt into ITPO's equity contribution. Approval of the other co-promoter viz KIADB is awaited. Accounting entries, shall be carried out as and when the revised arrangement is approved.

(b) Tamil Nadu Trade Promotion Organisation (TNTPO) was promoted by ITPO in November 2000 u/s 25 of the Companies Act, 1956, in collaboration with Tamil Nadu Industrial Development Corporation (TIDCO) with an Authorized Share Capital of Rs. 50,00,000 of which ITPO's share is 51%. The issued capital of TNTPO is Rs. 1,00,000 of which the Company has paid Rs. 51,000.

In accordance with MOU with TIDCO, ITPO contributed an exhibition hall to TNTPO at a cost of Rs. 16,37,48,414 against which the Department of Commerce provided a grant of Rs. 12,06,39,141 to ITPO. The balance amount of Rs. 4,31,09,273/- was charged off in ITPO's books as "Subsidy to TNTPO" in earlier years.

During the year, the Board of Directors of TNTPO in its 44th meeting held under the Chairmanship of CMD -ITPO, decided to reimburse the expenditure of Rs. 4,31,09,273/- incurred by ITPO from its own resources in 16 quarterly equal installments of Rs. 26,94,330/- each from the year 2014-15. Accordingly, the amount of Rs. 4,31,09,273/- has been shown as recoverable from TNTPO in ITPO's books in 2014-15 by treating the same as "Extraordinary Items - subsidy given to subsidiary company in earlier years recovered". Against this, Rs. 1,07,77,320/- comprising of 4 installments was received from TNTPO in the year 2014-15.

30 CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS (TO THE EXTENT NOT PROVIDED FOR)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
(a) Contingent Liabilities		
-Claims against the Company not acknowledged as debts	86,65,91,281	2,47,00,31,052
(b) Capital Commitments		
Estimated amount of contracts remaining to be executed on Capital Account (net of advances)	8,45,08,760	8,45,08,760



NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

31 INCOME TAX MATTERS

The Director General of Income Tax (Exemptions) had withdrawn the Income Tax Exemption granted to the Company u/s 10(23C)(iv) of the Income Tax Act, 1961 from the Assessment Years 2009-10 and onwards as per the amended proviso of Section 2(15) of the Income Tax Act, 1961 effective from 1.4.2008.

The company had contested the withdrawal of exemption in the Hon'ble High Court of Delhi. The Hon'ble High Court delivered its judgement on 22.1.2015 in favour of the company and accordingly the Chief Commissioner of Income Tax(Exemptions) vide order dated 2nd March 2015 restored the income tax exemption u/s 10(23C)(iv) of the Income Tax Act, 1961 w.e.f. Assessment Years 2009-10 and onwards.

Pending restoration of the exemption, the Income Tax Department had completed assessments for the Assessment Years 2009-10 to 2011-12 and raised total demands of Rs. 1,55,89,86,000 against which Rs.13,19,00,000 was paid under protest and TDS refunds of Rs 64,64,63,679 were adjusted. The Income Tax Department has since reassessed the income for these years as well as the Assessment Year 2012-13 by giving the benefit of exemption u/s 10(23C)(iv) of the Income Tax Act. Action is in hand to obtain the refunds of Rs. 77,83,63,679 from the Income Tax Department.

As the exemption has been restored, no provision for deferred tax as per Accounting Standard-22, has been made. The adjustment of TDS refunds and amounts paid by the company, amounting to Rs 77,83,63,679 (Rs 13,19,00,000 and Rs 64,64,63,679) has been reflected in the accounts under the head "Income Tax Recoverable".

32 SERVICE TAX MATTERS

A. A Demand of Rs. 10,87,94,894 for the period 2006-07 to 2009-10 comprising of Service Tax of Rs. 10,64,27,051 and interest of Rs. 23,67,843 was raised on the company by The Commissioner of Service Tax. The demand was contested and The Commissioner of Customs and Central Excise vide order dt. 22.01.2015 (received on 03.02.2015) revised the demand of Service Tax to Rs. 4,10,40,683 alongwith penalty of Rs. 4,10,40,683 plus Rs. 10,000 & interest till the date of payment with the condition that penalty amount would stand waived by 75% in case payment is made within 30 days.

The company paid Rs. 8,81,30,922 on 25.02.2015 comprising of Service Tax of Rs. 4,10,40,683 alongwith penalty of Rs. 1,02,70,171 and interest of Rs. 3,68,20,068 under protest. An Appeal against the order dt. 22.01.2015 has been filed with CESTAT on 24.04.2015.

B. In addition the company had been served the following demands cum show cause notices by the Service Tax Department for the various periods as under:

Sr.No.	Amount (Rs.)	Remarks
i	42,77,135	For the period 2011-12 - excluding interest and penalties, if any, amount not quantified.
ii	46,68,575	For the period 2013-14 excluding interest and penalties, if any, amount not quantified.
iii	51,68,167	For the period 2012-13 excluding interest and penalties, if any, amount not quantified.
iv	15,51,24,810	For the period 2007-08 to 2009-10 -Comprising of Service Tax of Rs. 15,43,40,285 and interest of Rs. 7,84,525 plus penalty, if any, amount not quantified.
Total	16,92,38,687	

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

As per the expert opinion, the services under Sr. No. A and B (i to iii) above on which the demands/demand-cum-show cause notices were served, do not fall within the ambit of Service Tax. The demands have been contested by the company with the respective authorities.

In respect of Sr. No. B (iv) above, the applicable Service Tax has already been paid and nothing remains to be paid to the Department in that respect as per the calculations of the Company. Accordingly, the Service Tax Department has been requested to withdraw the said demand.

No provision for the demand of Rs. 25,73,69,609 (Rs. 8,81,30,922 plus Rs. 16,92,38,687) has accordingly been made in the accounts. The demand of Rs. 25,73,69,609 is, however, included as a Contingent Liability at Note No. 30(a).

The amount of Rs. 8,81,30,922, paid under protest with the Service Tax Department has been reflected in the accounts under the head "Service Tax Recoverable".

33 CORPORATE SOCIAL RESPONSIBILITY

A. Gross amount required to be spent by the company during the year as per Section 135 of the Companies Act 2013 - Rs. 3,43,55,816 (2% of average surplus of last 3 financial years).

B. Amount spent during the year :

		In Cash	Yet to be paid in Cash	Total
(i)	Construction/ acquisition of any assets	-	-	-
(ii)	On purposes other than (i) above	Rs. 43,03,373	-	Rs. 43,03,373

C. Amount unspent - Rs. 3,00,52,443

34 CONFIRMATION OF BALANCES

Amounts due to/from various parties are subject to confirmation, reconciliation and adjustments, if any.

35 DISCLOSURE AS PER AS-15 ON EMPLOYEES' BENEFITS

General description of various defined employee benefit schemes are as under:-

(a) Provident Fund

The Company pays its contribution relating to the Provident Fund of its employees, at the prescribed rates to the ITPO Employees' Contributory Provident Fund Trust which invests the funds in permitted securities. The contribution for the year is recognized as expense and is charged to the statement of income and expenditure. The Company is also under obligation to make good the shortfall of the trust, if any, and recognises such shortfall as its expense.

(b) Leaves

The scheme of leave encashment is unfunded. It is recognized in the books of the Company on the basis of actuarial valuation. The encashment of Earned Leave (EL) and Half-Pay Leave (HPL) benefits to the employees of the Company accrue annually at the rate of 30 days and 20 days respectively. While in service, EL is encashable subject to a maximum of 60 days once in a calendar year leaving minimum balance of 30 days. However, employees within one year of their superannuation are allowed encashment of EL twice in a calendar year subject to the proviso that 30 days EL should be in credit at all times. EL is also encashable subject to a maximum of 300 days on superannuation / death / resignation etc. HPL is encashable only on superannuation / death / resignation etc. upto a maximum of 300 days as per the



NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Rules of the Company. An overall ceiling of encashment of EL and HPL for 300 days is prescribed at the time of superannuation / death / resignation etc.

I Expenses recognized in the statement of Income and Expenditure

	2014-2015 (Rs.)	2013-2014 (Rs.)
Interest Cost	1,26,78,959	1,59,35,806
Current service cost	79,17,888	67,04,588
Net actuarial (gain)/loss recognised in the period	5,62,60,638	(3,72,86,661)
Expenses recognised in the statement of Income and Expenditure #	7,68,57,485	(1,46,46,267)

II The amount recognized in the Balance Sheet

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Present value of the obligation at end of the year	18,92,91,793	15,84,86,987
Net liability/(assets) recognised in Balance Sheet and related analysis	18,92,91,793	15,84,86,987
Funded Status	(18,92,91,793)	(15,84,86,987)

III Changes in the Present Value of Obligations

	2014-2015 (Rs.)	2013-2014 (Rs.)
Present value of the obligation at the beginning of the period	15,84,86,987	17,70,64,514
Interest cost	1,26,78,959	1,59,35,806
Current service cost	79,17,888	67,04,588
Benefits paid (if any)	(4,60,52,679)	(39,31,260)
Actuarial (gain)/loss	5,62,60,638	(3,72,86,661)
Present value of the obligation at the end of the year	18,92,91,793	15,84,86,987

IV The assumptions employed for the calculations are tabulated

	As at 31.03.2015	As at 31.03.2014
Discount Rate	8% per annum	9% per annum
Salary Growth Rate	5% per annum	5% per annum
Mortality	IALM 2006-08 Ultimate	IALM 2006-08 Ultimate
Withdrawal Rate (Per Annum)	2% per annum	2% per annum

Rs. 7,69,86,404 recognised in the Statement of Income and Expenditure as benefits of Rs. 1,28,919 paid over and above the actuarial valuation.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

(c) Gratuity

The Company has a defined benefit gratuity scheme. The Scheme is funded. A separate ITPO Employees Gratuity Fund Trust manages the affairs of the trust. The funds of the trust are managed by LIC. It is recognized in the books of the Company on the basis of actuarial valuation. Every employee who has rendered continuous service of 5 years or more is entitled to get gratuity at the rate of 15 days salary [$15/26 \times$ (last drawn basic salary + dearness allowance)] for each completed year of service, subject to a maximum of Rs.10,00,000.

I Expenses recognized in the statement of Income and Expenditure

	2014-2015 (Rs.)	2013-2014 (Rs.)
Interest cost	3,23,87,788	3,63,70,357
Current service cost	1,67,09,407	1,61,05,840
Expected return on plan asset	(3,51,52,249)	(2,36,28,627)
Net actuarial (gain)/loss recognised in the period	1,92,79,660	(63,35,916)
Expenses recognised in the statement of Income & Expenditure Account #	3,32,24,606	2,25,11,654

II The amount recognized in the Balance Sheet

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Present value of the obligation at end of the year	42,15,86,761	40,48,47,345
Fair value of plan assets at end of period	38,76,13,952	38,16,35,475
Net liability/(assets) recognised in Balance Sheet and related analysis	3,39,72,809	2,32,11,870
Funded Status	(3,39,72,809)	(2,32,11,870)

III Changes in the Present Value of Obligations

	2014-2015 (Rs.)	2013-2014 (Rs.)
Present value of the obligation at the beginning of the period	40,48,47,345	40,41,15,083
Interest cost	3,23,87,788	3,63,70,357
Current service cost	1,67,09,407	1,61,05,840
Benefits paid (if any)	(5,16,37,439)	(4,54,08,019)
Actuarial (gain)/loss	1,92,79,660	(63,35,916)
Present value of the obligation at the end of the year	42,15,86,761	40,48,47,345



NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

IV Changes in the Fair Value of Planned Assets

	2014-2015 (Rs.)	2013-2014 (Rs.)
Fair Value of Plan Assets at the beginning of the period	38,16,35,475	-
Expected return of Plan Assets	3,51,52,249	2,36,28,627
Contributions	2,24,63,667	35,94,18,217
Benefits paid	(5,16,37,439)	(14,11,369)
Actuarial gain/(loss) on Plan Assets	-	-
Actual Return on Plan Assets	3,51,52,249	2,36,28,627
Fair Value of Plan Assets at the end of the period	38,76,13,952	38,16,35,475

V The assumptions employed for the calculations are tabulated

	As at 31.03.2015	As at 31.03.2014
Discount Rate	8% per annum	9% per annum
Salary Growth Rate	5% per annum	5% per annum
Mortality	IALM 2006-08 Ultimate	IALM 2006-08 Ultimate
Expected Rate of Return	9% per annum	8.85% per annum
Withdrawal Rate (Per Annum)	2% per annum	2% per annum

Rs. 3,31,69,412 recognised in the Statement of Income and Expenditure as net recovery of Rs. 55,194 not considered in actuarial valuation.

36 PENSION FUND

The pay scales of employees were revised w.e.f. 1.1.2007 in accordance with DPE Guidelines. These guidelines also provided for a Pension Scheme for the employees under the Superannuation Benefits, which is yet to be implemented in the Company. The estimated liability on this account w.e.f. 1.1.2007 is Rs. 28,00,00,000. No provision for the same has been made as the scheme is yet to be approved by the Board of Directors and the Administrative Ministry. However, the amount of Rs. 28,00,00,000 is included as a contingent liability at Note 30(a)

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

37 SEGMENT REPORTING FOR THE YEAR ENDED 31st MARCH, 2015

(I) Information about Primary Geographical Segments

	Trade Promotion Activities in India	Trade Promotion Activities Abroad	Unallocated	Total
Revenue				
External	2,32,78,23,133 (2,22,43,28,571)	29,66,50,353 (21,63,09,876)	-	2,62,44,73,486 (2,44,06,38,447)
Inter-segment	-	-	-	-
Total revenue	2,32,78,23,133 (2,22,43,28,571)	29,66,50,353 (21,63,09,876)		2,62,44,73,486 (2,44,06,38,447)
Result				
Segment result	1,00,06,75,694 (88,74,00,288)	-4,10,67,085 (-3,73,53,430)		95,96,08,609 (85,00,46,858)
Unallocated expenditure net of unallocated income	-	-	-1,86,44,044 (-2,82,27,743)	-1,86,44,044 (-2,82,27,743)
Interest/Dividend Income	-	-	1,15,14,04,633 (98,48,94,600)	1,15,14,04,633 (98,48,94,600)
Surplus before Taxation and Prior Period Adjustment (Net)	-	-	-	2,09,23,69,198 (1,80,67,13,715)
Prior Period Adjustment (Net)	-	-	-	1,38,86,403 (65,91,212)
Excess of Income over Expenditure	-	-	-	2,07,84,82,795 (1,80,01,22,503)
Other information				
Segment Assets	88,00,93,325 (85,40,71,439)	5,06,43,985 (13,81,85,300)	15,34,43,10,902 (13,21,59,81,880)	16,27,50,48,212 (14,20,82,38,619)
Segment Liabilities	61,78,02,016 (66,69,28,846)	7,36,02,844 (8,96,67,387)	57,85,79,884 (52,23,69,531)	1,26,99,84,744 (1,27,89,65,764)
Capital Expenditure	49,74,631 (3,92,30,394)	-	-	49,74,631 (3,92,30,394)
Depreciation & Amortisation	5,66,47,187 (5,26,47,320)	-	-	5,66,47,187 (5,26,47,320)
Non-cash expenses other than Depreciation	-	-	-	-

Contd.



NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015

(II) The Company does not have any Secondary Segment.

- NOTE:** (a) The unallocated expenditure includes 10% of establishment and office expenses. The balance is apportioned among the segments on the basis of their respective revenues.
- (b) The unallocated assets and liabilities include those which are not possible to be appropriately identified to a specific segment.
- (c) Figures in brackets in the Segment Report relate to the previous year.

38 PREVIOUS YEAR FIGURES

The Previous year's figures have been regrouped / reclassified / recast, wherever considered necessary.

Sd/-
(S.R. Sahoo)
Company Secretary

Sd/-
(D.M.Sharma)
Chief Financial Officer

Sd/-
(J.S.Deepak)
Chairman & Managing Director

Place : New Delhi
Dated : 28/08/15

CONSOLIDATED BALANCE SHEET AS AT 31st MARCH, 2015

Particulars	Notes	As at 31.03. 2015 (Rs.)	As at 31.03. 2014 (Rs.)
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	2	25,00,000	25,00,000
(b) Reserves & Surplus	3	15,99,29,08,381	13,73,98,06,041
		15,99,54,08,381	13,74,23,06,041
(c) Minority Interest			
- In Equity	4	95,58,53,343	78,29,17,977
- In Share Application Money Pending Allotment	5	9,55,50,000	-
(2) Non-Current Liabilities			
(a) Long Term Borrowing (Unsecured)	6	5,24,93,458	6,23,26,668
(b) Other Long Term Liabilities	7	5,20,58,299	5,53,37,404
(c) Long-Term Provisions	8	17,34,19,517	14,33,42,766
		27,79,71,274	26,10,06,838
(3) Current Liabilities			
(a) Trade Payables	9	11,58,55,620	11,79,06,000
(b) Other Current Liabilities	10	76,90,90,945	88,06,44,918
(c) Short-Term Provisions	11	35,86,72,103	32,91,14,243
		1,24,36,18,668	1,32,76,65,161
Total		18,56,84,01,666	16,11,38,96,017
II. ASSETS			
(1) Non-Current Assets			
(a) Fixed Assets	12		
(i) Tangible Assets		1,12,49,74,416	1,09,27,81,870
(ii) Intangible Assets		66,507	12,66,871
(iii) Capital Work in Progress		5,59,47,755	5,45,13,955
(iv) Intangible Assets under Development		62,00,000	62,00,000
		1,18,71,88,678	1,15,47,62,696
(b) Non-Current Investments	13	250	250
(c) Long-Term Loans and Advances	14	7,85,01,439	8,16,49,791
(d) Other Non-Current Assets	15	3,64,50,925	3,51,77,361
		11,49,52,614	11,68,27,402
(2) Current Assets			
(a) Current Investments	16	29,71,844	24,01,212
(b) Trade Receivables	17	7,34,05,546	9,14,40,237
(c) Cash and Cash Equivalents	18	13,88,79,08,572	12,01,26,62,378
(d) Short-Term Loans and Advances	19	2,48,34,77,883	2,07,35,80,145
(e) Other Current Assets	20	81,84,96,529	66,22,21,947
		17,26,62,60,374	14,84,23,05,919
Total		18,56,84,01,666	16,11,38,96,017

General Information and Significant Accounting Policies

1

The accompanying notes are an integral part of the consolidated financial statements.

Sd/-
(S.R.Sahoo)
Company Secretary

Sd/-
(D.M.Sharma)
Chief Financial Officer

Sd/-
(J.S.Deepak)
Chairman & Managing Director

As per our report annexed
For Bansal & Co
Chartered Accountants
FRN - 001113N

Sd/-
(D.S. Rawat)
Partner
M.No.083030

Place: New Delhi

Date : 28/08/15



CONSOLIDATED STATEMENT OF INCOME & EXPENDITURE FOR THE YEAR ENDED 31st MARCH, 2015

	Particulars	Note No.	As at 31.03. 2015 (Rs.)	As at 31.03. 2014 (Rs.)
I	Income			
	Revenue from Operations	21	2,81,39,87,380	2,63,11,70,236
	Other Income	22	1,59,84,05,065	1,34,56,28,931
	Total Income		4,41,23,92,445	3,97,67,99,167
II	Expenses			
	Employee Benefits Expenses	23	97,70,47,848	94,36,96,159
	Depreciation and Amortization Expenses	24	14,80,48,338	8,40,72,708
	Other Expenses	25	91,27,78,496	85,85,21,616
	Total Expenses		2,03,78,74,682	1,88,62,90,483
III	Excess of Income over Expenditure before Exceptional, Extraordinary Items and Tax		2,37,45,17,763	2,09,05,08,684
	Exceptional Items	26	1,70,94,272	3,02,83,529
IV	Excess of Income over Expenditure before Extraordinary Items and Tax		2,39,16,12,035	2,12,07,92,213
	Extraordinary Items- Subsidy given to Subsidiary Company in Earlier Years Recovered		4,31,09,273	-
V	Excess of Income over Expenditure before Tax		2,43,47,21,308	2,12,07,92,213
VI	Tax Expenses	35	-	-
VII	Excess of Income over Expenditure before Minority Interest		2,43,47,21,308	2,12,07,92,213
VIII	Minority Interest	27	(17,58,52,162)	(15,74,03,509)
IX	Excess of Income over Expenditure for the period		2,25,88,69,146	1,96,33,88,704
X	Earnings per equity share of Rs.100 each	28		
	(1) Basic		90,355	78,536
	(2) Diluted		90,355	78,536

General Information and Significant Accounting Policies

1

The accompanying notes are an integral part of the consolidated financial statements.

Sd/-
(S.R.Sahoo)
Company Secretary

Sd/-
(D.M.Sharma)
Chief Financial Officer

Sd/-
(J.S.Deepak)
Chairman & Managing Director

As per our report annexed
For Bansal & Co
Chartered Accountants
FRN - 001113N

Sd/-
(D.S. Rawat)
Partner
M.No.083030

Place: New Delhi

Date : 28/08/15

CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2015

(All amounts in Rs.)

Particulars	For the year ended 31 st March 2015		For the year ended 31 st March 2014	
A. CASH FLOW FROM OPERATING ACTIVITIES				
Excess of income over expenditure before Tax and Extraordinary Items		2,39,42,55,485		2,12,17,38,536
Adjustments For:				
Depreciation and Amortisation Expenses	8,89,49,540		9,03,78,641	
Profit on Sale of Fixed Assets	(27,160)		(61,212)	
Amortization of Grant	(45,56,720)		(45,56,720)	
Prior Period Items			(3,84,383)	
Interest & Dividend Income received	(1,30,99,58,851)			(1,14,25,20,982)
Interest Paid	12,98,458			
Subsidy given to Subsidiary Company in earlier years recovered	4,31,09,273			
Provisions	1,09,11,137		2,39,816	
Provisions/Liabilities No Longer Required	(1,70,94,272)		(3,06,67,912)	
Assets Written Off	-		9,962	
		(1,18,73,68,595)		(1,08,75,62,790)
		1,20,68,86,890		1,03,41,75,746
Operating Profit before working capital changes				
Increase/Decrease in Other Long Term Liabilities	(32,79,105)		1,98,70,210	
Increase/Decrease in Long Term Provisions	3,11,35,862		(38,03,87,660)	
Increase/Decrease in Trade Payables	5,99,952		(38,35,625)	
Increase/Decrease in Other Current Liabilities	(7,15,93,163)		(2,50,21,197)	
Increase/Decrease in Short Term Provisions	2,88,10,130		1,47,67,860	
Increase/Decrease in Long Term Loans & Advances	(1,84,78,189)		(77,48,940)	
Increase/Decrease in Other Non-Current Assets	(13,44,564)		24,27,834	
Increase/Decrease in Trade Receivables	56,50,771		58,48,580	
Increase/Decrease in Short Term Loans & Advances	(39,63,21,940)		(51,27,68,856)	
Increase/Decrease in Other Current Assets	(18,04,48,616)		(5,89,01,606)	
Provisions/Liabilities No Longer Required	1,70,94,272		3,06,67,912	
		(58,81,74,590)		(91,50,81,488)
Net cash from Operating Activities [A]		61,87,12,300		11,90,94,258
B. CASH FLOW FROM INVESTING ACTIVITIES				
Purchase of Fixed Assets	(3,00,78,258)		(3,98,82,930)	
Sale of Fixed Assets	40,97,065		1,72,157	
Investments & Intercompany Deposits	(5,62,63,632)		(4,57,28,000)	
Interest & Dividend Income	1,30,99,58,851		1,14,25,20,982	
Net cash from Investing Activities [B]		1,22,77,14,026		1,05,70,82,209
C. CASH FLOW FROM FINANCING ACTIVITIES				
Interest Paid	(12,98,458)		-	
Increase / (Decrease) in Long Term Borrowing	(2,50,60,530)		-	
Net cash from Financing Activities [C]		(2,63,58,988)		-

Cont...



Net Increase / Decrease in Cash and Cash Equivalents [A+B+C]		1,82,00,67,338		1,17,61,76,467
Cash and Cash Equivalents at the beginning of the year		11,70,77,97,134		10,53,16,20,667
Cash and Cash Equivalents at the end of the year		13,52,78,64,472		11,70,77,97,134
Components of Cash and Cash Equivalents at the end of the year				
Cash in Hand and Cash Equivalents		1,14,49,987		14,94,944
Balance with Banks - in Current & Saving Accounts		31,67,14,486		67,43,02,190
Balance with Banks - in Deposit Accounts		13,19,96,99,999		11,03,20,00,000
		13,52,78,64,472		11,70,77,97,134
Add: NCTI cash not considered in Cash Flow Statement (Refer Note 3)		2,24,29,100		2,29,43,244
Add: KTPO investment not considered in Cash Flow Statement (Refer Note 2)		33,76,15,000		28,19,22,000
Cash and Cash Equivalent as per Consolidated Balance Sheet		13,88,79,08,572		12,01,26,62,378

Note: 1. Figures for previous year have been regrouped wherever considered necessary.

2. Cash and cash equivalents include Cash in hand, Drafts/Cheques in hand, Bank Balances, Deposits with Banks and Short term Investments with an original maturity of 3 months or less. However, the Group Company (KTPO) has not considered bank deposits exceeding three months maturity proceeding amounting to Rs. 33,76,15,000 (Previous Year Rs. 28,19,22,000).
3. The Jointly Controlled Entity (NCTI) has not prepared the Cash Flow Statement. Therefore it's Cash and Cash Equivalents amounting to Rs 2,24,29,100 (Previous Year Rs. 2,29,43,244) do not form part of the Cash Flow Statement.

Sd/-
(S.R.Sahoo)
Company Secretary

Sd/-
(D.M.Sharma)
Chief Financial Officer

Sd/-
(J.S.Deepak)
Chairman & Managing Director

As per our report annexed
For Bansal & Co
Chartered Accountants
FRN - 001113N

Sd/-
(D.S. Rawat)
Partner
M.No.083030

Place: New Delhi
Date : 28/08/15

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015

Note 1: General Information and Significant Accounting Policies

A. Reporting Entity

India Trade Promotion Organisation (ITPO) was incorporated under Section 25 of Companies Act 1956 (now, Section 8 of Companies Act 2013) on 30.12.1976 as Trade Fair Authority of India (TFAI) with the objective of promoting India's trade primarily through the medium of organizing trade fairs and exhibitions in India and abroad. Subsequent to the merger of erstwhile Trade Development Authority of India with TFAI on 1.1.1992, the merged organisation was renamed as "India Trade Promotion Organisation" duly approved by Registrar of Companies on 16.04.1992.

The company is wholly owned by Government of India.

The company was incorporated and registered under the Companies Act 1956, (now, Companies Act 2013) and has its registered office located at Pragati Maidan, New Delhi, India.

As on the reporting date, ITPO has investment of 51% of the total equity in Tamilnadu Trade Promotion Organisation (TNTPO) and Karnataka Trade Promotion Organisation (KTPO) and an investment of 50% in the Joint Venture - National Centre for Trade Information (NCTI). Accordingly, the Financial Statement of ITPO (hereinafter referred to as "the Holding Company"), its subsidiaries namely TNTPO and KTPO (the Holding Company and its subsidiaries together referred to as "the Group") and the jointly controlled entity (NCTI) have been consolidated.

B. Nature of Operations

The Group is the apex trade promotion body of the Government of India and functions under the administrative control of the Department of Commerce in the Ministry of Commerce and Industry. The jointly controlled entity - National Centre for Trade Information (NCTI) was incorporated with the view to create an institutional Mechanism of collection and dissemination of trade data and improving information services to the business community, especially small and medium enterprises.

C. Significant Accounting Policies

Convention

To prepare financial statements in accordance with applicable Accounting Standards in India. A summary of important accounting policies is set out below. The financial statements have also been prepared in accordance with relevant presentation requirements of the Companies Act, 2013.

1. Basis of Accounting

The financial statements are prepared in accordance with the historical cost convention.

All assets and liabilities have been classified as current and non-current as per the Group's normal operating cycle and other criteria set out in the Schedule III to the Companies Act, 2013 based on time between acquisition of assets for processing and their realization in cash and cash equivalents.

2. Basis of Consolidation

- a. To prepare Consolidated Financial Statements (CFS) in accordance with Accounting Standard – 21 "Consolidated Financial Statement" and Accounting Standard – 27 "Financial Reporting of Interest in Joint Venture" as notified.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

- b. In case of subsidiaries, line by line consolidation of the Statement of Income & Expenditure and Balance Sheet is done by aggregating similar items of assets, liabilities, income and expenses. Minority interest in the net income (Income after tax) for the reporting period is identified and adjusted against the group income to arrive at the net income of the Group. Likewise the minority interest in the net assets of the consolidated subsidiaries is identified and presented separately on the liabilities side in the Consolidated Balance Sheet. Inter-Company transactions within the Group (both Income and Expenditure and Balance Sheet items) are eliminated for arriving at the Consolidated Financial Statements of the Group.
- c. Interest in jointly controlled entity is reported using the proportionate consolidation method in Consolidated Financial Statement.

3. Foreign Currency

- a) Assets and Liabilities denominated in Foreign Currency are translated at the rate of exchange prevalent on the date of balance sheet and the resultant difference is accounted for as gain or loss in exchange.
- b) Items of income and expenditure relating to foreign currency transactions are accounted for at the average rate of remittances abroad.
- c) The fixed assets are accounted at the average rate of remittance(s) in the year of acquisition. In case previous funds are utilized, average rate of the previous remittance(s) is taken for the purpose of conversion.
- d) Any gain/loss arising due to difference in exchange rates at the time of translation or settlement are accounted for in the Income & Expenditure Account under the head foreign exchange difference (net).

4. Investments

- a) Investments (other than investment in group) intended to be held for not more than one year is classified as current investments. The investments other than this have been classified as non-current investments.
- b) Non-Current investments are stated at costs and provision is made to recognize a decline if any, other than temporary, in the value of Non-Current investments.

5. Fixed Assets

- a) Fixed Assets are stated at cost, net of "grants received", "accumulated depreciation" and any impairment in value. Cost includes expenditure that is directly attributable to the acquisition of the assets.
- b) Software is capitalized, where it is expected to provide future enduring economic benefits. Cost of software that is integral to the functionality of the related equipment is capitalized as part of that equipment.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

- c) Gains and losses on disposal of an item of asset are determined by comparing the proceeds from disposal with the carrying amount of fixed assets and are recognized net within "other income / other expenses / Capital Reserve" in the financial statements.

6. **Depreciation**

The Group and jointly controlled entity provide depreciation on Fixed Assets as per Companies Act, 2013.

- a) Assets costing Rs 5,000 or less individually are depreciated @ 100%.
- b) Depreciation is calculated on the straight line method on pro-rata basis from/up to the month of addition/deletion based on useful life of the assets determined by the management of the group company's and jointly controlled entity considering the activities of the Organisation except National Center for Trade Information (NCTI), where depreciation is calculated on the written down value method on pro-rata basis from the day of such addition / deletion. The useful life of the assets is not higher than the useful life prescribed in Schedule II of the Companies Act, 2013.
- c) Leasehold land acquired on perpetual lease basis is not amortized.
- d) Group entities provide amortization of Intangible assets over 3 years.

7. **Government Grants**

- a) Grants are taken to capital or revenue account as per nature of expenditure. Specific capital grants for fixed assets are reduced from the cost of specific fixed assets. Grants are recognized in the accounts when there is a reasonable assurance that Grants will be received.
- b) The Government Grants received from Government before the conduct of fair is treated as liability and booked as "Grant received in advance". However, after the conclusion of fair and submission of Audited Utilization Certificate, the amount received from the Government is booked as revenue income and credited to Statement of Income and Expenditure account and the amount remaining to be received from the Government after submission of Audited Utilization Certificate is treated as Assets and booked as Grant Recoverable.

8. **Impairment of Assets**

The Group and jointly controlled entity (NCTI) are carrying amounts of assets and the same are reviewed at each reporting date to determine, whether there is any indication of Impairment. If any such indication exists, then the assets' recoverable amount is estimated. An impairment loss is recognized if the carrying amount of an asset or its cash generating unit exceeds its estimated recoverable amount. Impairment losses are recognized in the Statement of Income & Expenditure.

9. **Employee Benefits**

The Group and jointly controlled entity (NCTI) liabilities for Gratuity and Leave Encashment are provided for on the basis of actuarial valuation made by independent actuarial / LIC at the end of the year except in the case of the Jointly Controlled Entity (NCTI) which recognises the leave encashment expenditure on rational method basis.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

10. Revenue

- a. Income of Fairs/Exhibitions held in India and abroad, is accounted for in the year in which the event commences. However, in case of long term events having duration of three months or more, spread over two accounting periods, major period of which falls in the subsequent accounting period, the surplus/deficit of such event is accounted for in the year in which the event concludes.
- b. Income pertaining to earlier years, not exceeding Rs.10,000 in each case, are treated as pertaining to current year.
- c. Income from dividend is accounted for as and when declared.

11. Contingent Liabilities

Contingent liabilities are not recognized but disclosed for all possible obligations that arises from past events and whose existence will be confirmed only by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the entity.

12. Cash and Cash Equivalents

Cash and cash equivalents include Cash in hand, Drafts/Cheques in hand, Bank Balances, Deposits with Banks and Short term Investments with an original maturity of 3 months or less.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 2: SHARE CAPITAL

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Authorised 50,000 Equity Shares of Rs.100 each	50,00,000	50,00,000
Issued, Subscribed & Fully paid-up 25,000 Equity Shares of Rs. 100 each fully paid up	25,00,000	25,00,000
	25,00,000	25,00,000

a. Reconciliation of shares outstanding at the beginning and at the end of the reporting period

	As at 31.03.2015 No. of shares	As at 31.03.2014 No. of shares
Equity Shares: At the beginning of the period	25,000	25,000
Issued during the year	-	-
Outstanding at the end of the period	25,000	25,000

b. Terms/Rights attached to Equity Shares

The Company has only one class of equity shares having a par value of Rs.100 per share. Each holder of equity share is entitled to one vote per share. Since the Company is incorporated u/s 25 of Companies Act, 1956, it is prohibited from distribution of surplus, if any, or other income of the Company to its members by way of dividend, bonus shares or otherwise.

In the event of winding up or dissolution of the Company, if there remains, after the satisfaction of all the debts and liabilities and return of original capital to the Government, any property whatsoever, the same shall not be distributed amongst the members of the company but shall be given or transferred to such other company having objects similar to the objects of the company to be determined by the members of the company at or before the time of dissolution or in default thereof, by the High Court of Judicature that has or may acquire jurisdiction in the matter.

c. Details of Shareholders holding more than 5% shares in the Company

	As at 31.03.2015 No. of shares	As at 31.03.2014 No. of shares
Equity Shares of Rs. 100 each fully paid "Government of India"	25,000	25,000



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 3: RESERVES AND SURPLUS

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Capital Reserves		
(a) Capital Grant from Government of India (Fully Utilised)#		
- Opening Balance	68,45,78,868	68,69,02,795
- Amortisation of Grant Received	23,23,927	23,23,927
- Additions during the Year	-	-
- Adjustments/deductions	-	-
Closing Balance	68,22,54,941	68,45,78,868
ASIDE Grant through ITPO	6,15,25,962	6,15,25,962
(b) Other Reserves ##		
- Opening Balance	71,21,985	71,21,985
- Additions during the Year	21,10,836	-
- Adjustments/deductions	-	-
Closing Balance	92,32,821	71,21,985
Excess of Income over Expenditure as per Consolidated Income and Expenditure Account		
Opening Balance	12,98,65,79,226	11,02,30,88,714
Less: Appropriations relating to Fixed Assets	55,79,524	-
Add: Prior Period Adjustment	25,809	1,01,808
Add: Surplus for the year	2,25,88,69,146	1,96,33,88,704
Closing Balance	15,23,98,94,657	12,98,65,79,226
	15,99,29,08,381	13,73,98,06,041

Includes unspecified grant of Rs.49,65,61,618 of Holding Company (ITPO) received in earlier years from the Administrative Ministry for creation of infrastructural facilities at Pragati Maidan Complex.

##Represents excess of assets over liabilities of organisations merged with the Company and excess of amounts realised on sale of assets over their acquisition cost, etc shown in the books of the Holding Company, ITPO.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 4: MINORITY INTEREST

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Tamilnadu Trade Promotion Organisation (TNTPO)		
- Share Capital	49,000	49,000
- Reserve and Surplus	79,81,29,372	68,62,34,606
Karnataka Trade Promotion Organisation (KTPO)		
- Share Capital	24,50,000	24,50,000
- Reserve and Surplus	15,52,24,971	9,41,84,371
	95,58,53,343	78,29,17,977

Note 5: SHARE APPLICATION MONEY PENDING ALLOTMENT TO MINORITY SHAREHOLDER

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Karnataka Trade Promotion Organisation (KTPO)		
-Karnataka Industrial Area Development Board	9,55,50,000	-
	9,55,50,000	-

Note 6: LONG TERM BORROWING (UNSECURED)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Karnataka Trade Promotion Organisation (KTPO)		
- Karnataka Industrial Area Development Board	44,50,000	-
Tamilnadu Trade Promotion Organisation (TNTPO)		
- Tamilnadu Industrial Development Corporation	4,80,43,458	6,23,26,668
	5,24,93,458	6,23,26,668

Note 7: OTHER LONG TERM LIABILITIES

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Others		
Income Received in Advance	5,20,58,299	5,53,37,404
	5,20,58,299	5,53,37,404



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2015 (Contd.)

Note 8: LONG TERM PROVISIONS

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Provision for Employees' Benefits		
- Leave Enchashment (Refer Note 37)	17,16,78,693	14,04,93,178
- Gratuity (Refer Note 37)	13,59,174	23,95,030
- Medical Leave Enchashment	3,81,650	4,54,558
	17,34,19,517	14,33,42,766

Note 9: TRADE PAYABLES

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Trade Payables	11,58,55,620	11,79,06,000
	11,58,55,620	11,79,06,000

Note 10: OTHER CURRENT LIABILITIES

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Share application money pending for allotment in NCTI	11,93,058	11,93,058
Unreconciled Balance (See Note 42)	27,36,340	4,11,48,268
Advance from MOC towards Projects & Upgradation	1,088	1,088
Income Received in Advance	22,11,62,830	28,14,48,642
Security Deposits	3,57,53,150	3,53,55,920
Advance Payments and Deposits	25,57,40,746	23,78,01,695
Employees' Benefits Payable	3,00,97,351	3,46,19,047
Customer Advances		
- For Future events	3,82,69,338	4,71,12,507
- For Refund to organizers	1,88,03,420	1,53,51,268
Membership Fees Received in Advance	34,490	20,399
Prepaid Income	58,333	58,630
Statutory Dues	1,30,40,405	1,48,80,968
Creditor for Expenses	70,46,387	62,35,050
Salary Deduction Payable	720	10,240
Payable to Employees	6,31,254	5,26,816
Other Payables	14,45,22,035	16,48,81,322
	76,90,90,945	88,06,44,918

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 11: SHORT TERM PROVISIONS

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
(a) Provision for Employees' Benefits		
-Gratuity (Refer Note 37)	3,32,24,606	2,32,11,870
-Leave Enchashment (Refer Note 37)	1,94,26,388	1,99,73,107
-Performance Related Pay/ Performance Incentive#	29,46,00,000	27,26,93,046
(b) Others		
-Provision for Refund of Contingency Charges	1,14,21,109	1,32,36,220
	35,86,72,103	32,91,14,243

The Provision is in accordance with the guidelines of the Department of Public Enterprises (DPE) on the subject. During the year 2012-13, the Member Audit Board (MAB) had observed that as per the DPE Guidelines dated 26.11.2008, the Performance Related Pay (PRP) scheme is not applicable to the Holding Company (ITPO) as it is incorporated u/s 25 of the Companies Act, 1956, which prohibits distribution of profits. On the basis of draft audit para, the Department of Commerce (DOC) vide Office Memorandum(OM) dated 30.09.2013 conveyed that the Holding Company (ITPO), being a Section 25 Company, is ineligible for PRP.

The Holding Company (ITPO) clarified to MAB & DOC that the DPE Guidelines on revision of pay scales w.e.f. 1.1.2007, which inter-alia includes payment of PRP, are applicable to all profit generating PSEs and the guidelines nowhere state that these are not applicable to PSEs incorporated u/s 25 of the Companies Act, 1956. The MAB vide letter dated 28.04.2014 has conveyed that it has been decided not to pursue the draft audit para any further by their office. Accordingly, the DOC has been requested by the company to issue revise OM in this regard, which is awaited. Pending formulation of the PRP/ Performance Incentive scheme, ad-hoc payments amounting to Rs. 13,94,84,131 (Previous Year Rs. 11,74,67,834) have been released to the employees till 31.3.2015 as 'Interest free advances' on the undertaking from them that the amounts released would be recovered or adjusted as per the decision on the subject.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 12: FIXED ASSETS

Particulars of Assets	USEFUL LIFE (YEARS)	GROSS BLOCK AT COST			
		As at 31.03.2014	Additions during the Year	Deductions / Adjustment	As at 31.03.2015
(A) TANGIBLE ASSETS					
LAND (ON PERPETUAL LEASE)		78,75,528	-	-	78,75,528
PRAGATI MAIDAN COMPLEX (LEASE HOLD)		1			1
BUILDINGS (ON LEASE HOLD LAND)					
A CLASS	40	32,59,96,484	-	-	32,59,96,484
B CLASS	20	1,95,69,786	-	-	1,95,69,786
C CLASS	10	1,32,09,151	-	(2,02,855)	1,30,06,296
ANARKALI FOOD PLAZA		1	-	-	1
OFFICE BUILDING		25,451	-	-	25,451
BUILDING RCC	60	12,46,14,851	2,60,000	-	12,48,74,851
EXHIBITION COMPLEX	30	44,26,45,008	-	-	44,26,45,008
RESIDENTIAL / OFFICE FLATS	40				
(i) FREE HOLD		2,19,96,018	10,00,00,000	-	12,19,96,018
(ii) ON PERPETUAL LEASE		39,02,071	-	-	39,02,071
WATER SUPPLY & DRAINAGE	10	21,55,905	-	-	21,55,905
ELECTRIC INSTALLATIONS/ FITTINGS	10	33,76,23,073	11,61,830	(26,652)	33,87,58,251
AIR CONDITIONING PLANTS	8	65,57,650	-	-	65,57,650
AIR CONDITIONING PLANTS	15	36,64,62,846	1,75,47,136	(3,30,000)	38,36,79,982
AIR CONDITIONING/ AIR VENTILATION PLANTS	10	62,47,197	-	(24,71,668)	37,75,529
FURNITURE & FIXTURE	10	3,87,90,099	41,89,484	(1,15,214)	4,28,64,369
FURNITURE & FIXTURE	8	45,93,941	-	-	45,93,941
VEHICLES	5	2,23,58,405	-	(12,94,268)	2,10,64,137
VEHICLES	4	3,34,182	-	-	3,34,182
VEHICLES	8	26,04,963	-	(51,000)	25,53,963
AUDIO VISUAL EQUIPMENTS	5	4,28,27,284	-	(3,03,708)	4,25,23,576
FIRE HYDRANT & FIRE FIGHTING SYSTEMS	10	3,45,48,235	-	-	3,45,48,235
OFFICE EQUIPMENTS / OTHER					
MISCELLANEOUS ASSETS	5	7,17,16,178	15,70,263	(21,26,148)	7,11,60,293
SERVERS & NETWORKS	6	1,33,20,181	-	-	1,33,20,181
COMPUTERS ETC	3	7,69,31,419	38,32,683	(2,35,64,401)	5,71,99,701
T O T A L (A)		1,98,69,05,908	12,85,61,396	(3,04,85,914)	2,08,49,81,390
(B) INTANGIBLE ASSETS					
COMPUTER SOFTWARES	3	45,39,050	-	-	45,39,050
WEBSITE		-	75,000	-	75,000
T O T A L (B)		45,39,050	75,000	-	46,14,050
(C) TANGIBLE ASSETS UNDER DEVELOPMENT		5,45,13,955	14,33,800	-	5,59,47,755
(D) INTANGIBLE ASSETS UNDER DEVELOPMENT		62,00,000	-	-	62,00,000
GRAND TOTAL (A+B+C+D)		2,05,21,58,913	13,00,70,196	(3,04,85,914)	2,15,17,43,195
Previous Year Figures		2,01,44,04,373	4,58,25,206	(80,70,666)	2,05,21,58,913

- 1 Depreciation includes Rs. 75,529 (Rs. 1,40,926) in respect of each asset costing Rs. 5,000 or less, depreciated at the rate of 100%.
- 2 The work of physical verification of fixed assets in Holding Company (ITPO) as on 31/03/2015 by a firm of Chartered Accountants is under consideration. The resultant financial impact, if any, between the physically verified fixed assets and book balances shall be accounted for subsequently. Consequently the financial impact is unascertainable at this stage.
- 3 The Group followed SLM method of depreciation except KTPO and NCTI till 31st March, 2014. However, the Group Company (KTPO) has changed the method of depreciatoin to SLM method from the year 2014-15 in line with the Holding Company (ITPO).

(All amounts in Rs.)

D E P R E C I A T I O N				NET BLOCK	NET BLOCK
Upto 31.03.2014	Deduction / Adjustment	During the year	Upto 31.03.2015	As at 31.03.2015	As at 31.03.2014
-	-	-	-	78,75,528 1	78,75,528 1
15,91,85,135	-	78,56,700	16,70,41,835	15,89,54,649	16,68,11,349
1,13,81,320	-	8,39,752	1,22,21,072	73,48,714	81,88,466
61,69,293	(1,92,712)	9,66,133	69,42,714	60,63,582	70,39,858
-	-	-	-	1	1
14,067	-	550	14,617	10,835	11,384
1,99,79,142	-	20,55,736	2,20,34,878	10,28,39,973	10,46,35,709
15,09,28,478	(5,61,62,235)	1,68,48,288	11,16,14,531	33,10,30,478	29,17,16,530
64,93,206	-	5,22,404	70,15,610	11,49,80,408	1,55,02,812
27,80,212	-	92,674	28,72,886	10,29,185	11,21,859
20,42,948	(4,327)	1,708	20,40,329	1,15,576	1,12,957
21,10,66,317	(19,89,794)	5,51,52,901	26,42,29,424	7,45,28,827	12,65,56,756
37,89,650	-	4,18,306	42,07,956	23,49,694	27,68,000
10,25,43,548	-	2,95,77,466	13,21,21,014	25,15,58,968	26,39,19,298
59,34,836	(23,48,085)	-	35,86,751	1,88,778	3,12,361
2,86,02,042	(4,499)	52,60,899	3,38,58,442	90,05,927	1,01,88,057
37,24,933	4,13,796	98,533	42,37,262	3,56,679	8,69,008
2,01,85,398	(13,49,458)	621,382	1,94,57,322	16,06,814	21,73,007
3,25,172	-	-	3,25,172	9,010	9,010
10,81,996	(76,312)	2,31,117	12,36,801	13,17,162	15,22,967
2,10,55,735	(2,90,523)	66,07,803	2,73,73,015	1,51,50,562	2,17,71,549
1,45,58,327	-	24,62,793	1,70,21,120	1,75,27,115	1,99,89,908
4,57,55,721	2,74,126	1,29,24,491	5,89,54,338	1,22,05,954	2,59,60,457
1,07,82,152	-	3,68,437	1,11,50,589	21,69,592	25,38,029
6,57,44,410	(1,91,60,015)	38,64,901	5,04,49,296	67,50,404	1,11,87,009
89,41,24,038	(8,08,90,038)	14,67,72,974	96,00,06,974	1,12,49,74,416	1,09,27,81,870
32,72,179	-	12,66,871	45,39,050	-	12,66,871
-	-	8,493	8,493	66,507	-
32,72,179	-	12,75,364	45,47,543	66,507	12,66,871
-	-	-	-	5,59,47,755	5,45,13,955
-	-	-	-	62,00,000	62,00,000
89,73,96,217	(8,08,90,038)	14,80,48,338	96,45,54,517	1,18,71,88,678	1,15,47,62,696
80,93,26,514	(25,38,857)	9,06,08,560	89,73,96,217	1,15,47,62,696	



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 13: NON-CURRENT INVESTMENTS (AT COST)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Others		
Unquoted		
5 shares of Rs.50 each in Sea Glimpse Cooperative Housing Society, Mumbai	250	250
	250	250

Note 14: LONG-TERM LOANS AND ADVANCES (UNSECURED, CONSIDERED GOOD, UNLESS STATED OTHERWISE)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Capital Advances	29,85,953	2,29,18,207
Other Loans & Advances		
Advances to Employees	4,96,39,086	3,70,53,565
Prepaid Expenses	7,926	2,50,158
Sundry Deposits	2,73,24,814	2,28,08,460
Less: Provison for Doubtful Sundry Deposits	(14,56,340)	(13,80,599)
	2,58,68,474	2,14,27,861
	7,85,01,439	8,16,49,791

Note 15: OTHER NON-CURRENT ASSETS (SECURED, CONSIDERED GOOD, UNLESS STATED OTHERWISE)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Others		
Interest Accrued on Advances to Employees	3,64,50,925	3,51,06,361
Preliminary expenses not written off	-	71,000
	3,64,50,925	3,51,77,361

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 16: CURRENT INVESTMENTS

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Quoted (at cost)		
2,05,383 (previous year 1,85,096) units of Rs. 10 each in UTI-Balance Fund Scheme under reinvestment plan	29,71,844	24,01,212
	29,71,844	24,01,212
(i) Market value of quoted investments	60,72,025	46,73,433
(ii) Aggregate provision for diminution in the value of investments	Nil	Nil

Note 17: TRADE RECEIVABLES (UNSECURED, CONSIDERED GOOD, UNLESS OTHERWISE STATED)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Outstanding for a period exceeding six months from the date they became due for payment		
-Considered Good	2,44,16,251	3,76,02,601
-Considered Doubtful	14,71,04,472	14,37,92,459
	17,15,20,723	18,13,95,060
Less: Provision for Doubtful Receivables	(14,71,04,472)	(14,37,92,459)
	2,44,16,251	3,76,02,601
Outstanding for a period less than six months from the date they became due for payment		
-Considered Good	4,89,89,295	5,38,37,636
-Considered Doubtful	45,65,501	-
	5,35,54,796	5,38,37,636
Less: Provision for Doubtful Receivables	(45,65,501)	-
	4,89,89,295	5,38,37,636
	7,34,05,546	9,14,40,237



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 18: CASH & CASH EQUIVALENTS

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Cash & Cash Equivalents		
-Balances with Banks in Current/Saving Accounts #	31,76,42,785	67,57,45,287
-Drafts /Cheques on Hand	1,09,43,520	6,20,898
-Cash on Hand	2,83,397	8,49,567
-Postage Imprest	2,23,871	24,626
	32,90,93,573	67,72,40,378
Other Bank Balances		
-Bank Deposits with more than 3 months but upto 12 months original maturity	11,46,88,14,999	5,88,54,22,000
-Bank deposits with original maturity for more than 12 months	2,09,00,00,000	5,45,00,00,000
	13,88,79,08,572	12,01,26,62,378

Includes

(i) Lying in foreign Countries	16,29,806	17,79,478
(ii) Out of (i) above, unconfirmed on the date of the Balance Sheet	6,71,383	7,94,516

Note 19: SHORT-TERM LOANS AND ADVANCES (UNSECURED, CONSIDERED GOOD, UNLESS STATED OTHERWISE)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Other		
Advances to Employees	18,28,51,032	14,88,17,940
Advances to Parties	5,70,57,673	9,89,29,757
	23,99,08,705	24,77,47,697
Less: Provision for Doubtful Advances	(78,53,446)	(59,05,565)
	23,20,55,259	24,18,42,132
Service Tax Recoverable	10,10,45,524	72,77,259
Service Tax Deposit	11,77,008	11,77,008
Income Tax / TDS Recoverable	1,42,52,96,258	1,09,63,69,991
Less: Provision for Doubtful Recovery of TDS	(3,10,40,768)	(3,58,60,291)
	1,39,42,55,490	1,06,05,09,700
Prepaid Expenses	49,44,602	1,27,74,046
Inter-Corporate Deposits	75,00,00,000	75,00,00,000
	2,48,34,77,883	2,07,35,80,145

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 20: OTHER CURRENT ASSETS (UNSECURED, CONSIDERED GOOD, UNLESS STATED OTHERWISE)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Unreconciled Balance (See Note 43)	-	42,544
Grant recoverable from Government of India	4,97,04,539	11,50,30,619
Less: Provision for Doubtful Recovery of Grant	(3,63,05,110)	(4,45,97,701)
	1,33,99,429	7,04,75,462
Interest Accrued on Saving Bank Accounts / Deposits	53,65,33,163	48,85,07,572
Interest Accrued on Advances to Employees	48,71,262	42,21,940
Electricity Charges Receivable	1,50,958	1,29,149
Deposit-Income Tax Account	26,07,81,406	9,69,73,167
Diesel Stock	1,59,650	3,13,500
Rent Receivable	74,371	22,246
Group Gratuity Fund-LIC	10,00,086	-
Consumable Stores (valued at cost)	8,19,976	8,61,628
Due from Indian Missions Abroad	1,33,591	1,44,646
Due from parties in respect of Deposit Works	44,71,820	44,71,820
Less: Provision for Doubtful Dues	(38,99,183)	(38,99,183)
	5,72,637	5,72,637
	81,84,96,529	66,22,21,947

Note 21: REVENUE FROM OPERATIONS

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Space Rent (Net)	2,51,46,86,823	2,34,71,85,706
Rent from Convention Centre (Net)	5,85,24,168	5,19,51,491
Membership Charges	30,940	36,153
ETO online Services	1,00,296	41,370
Sale of Information	-	23,62,500
Income from Projects	23,26,300	11,96,007
Sale of Entry Tickets / Seasonal Passes	9,18,82,765	8,36,84,143
Sale of Publications	7,02,200	6,91,420
Empanelment Fees	18,73,781	20,20,494
Income from Outdoor Filmshooting	30,000	1,01,000
Advertisement (Publications)	30,53,126	25,28,971
Hoardings	95,29,194	18,17,615
Subscription Fee	12,14,324	12,51,976
Various Services Provided	2,70,52,151	4,77,90,426
Recovery of Electricity & Water Charges	10,17,68,255	8,73,61,051
Other Operating Income	12,13,057	11,49,913
	2,81,39,87,380	2,63,11,70,236



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 22: OTHER INCOME

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Interest on		
-Bank Deposits	1,20,83,05,042	1,02,11,42,937
-Income Tax Refunds	2,60,28,042	4,73,31,816
-Advances to Staff	72,96,855	33,37,938
-Others	6,98,43,801	7,28,07,632
	1,31,14,73,740	1,14,46,20,323
Dividend from UTI	5,70,632	-
Profit on Sale of Assets	27,160	61,212
Miscellaneous Income	18,34,86,697	14,48,62,028
Upgradation of facilities (MOU)	-	5,14,162
Revenue Grant from Government of India	3,96,17,409	4,08,46,916
Income by way amortisation of ASIDE Grant	45,56,720	45,56,720
Other non Operating Income	55,887	1,01,67,570
Depreciation written back	5,86,16,820	-
	1,59,84,05,065	1,34,56,28,931

Note 23: EMPLOYEES' BENEFITS EXPENSES

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Salaries, Wages & Allowances	63,70,47,840	61,54,12,120
Other Perks & Allowances	11,81,20,782	8,07,49,540
Medical Expenses	29,62,936	6,57,24,036
Performance Related Pay / Performance Incentive	2,19,00,000	3,37,00,000
Contribution to Provident & Other Funds	5,78,63,180	8,07,57,428
Gratuity (Refer Note 37)	3,38,29,057	2,46,24,636
Leave Encashment (Refer Note 37)	7,74,32,977	2,90,97,390
Staff Welfare	96,63,168	19,70,066
Compensation against Employment-Deceased Employees	1,42,24,835	75,88,460
Other Costs	40,03,073	40,72,483
	97,70,47,848	94,36,96,159

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 24: DEPRECIATION AND AMORTISATION EXPENSES

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Depreciation	14,67,72,974	8,28,05,837
Amortisation of Intangible Assets	12,75,364	12,66,871
	14,80,48,338	8,40,72,708

Note 25: OTHER EXPENSES

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Participation Charges	17,08,51,529	14,18,25,770
Construction & Interior Decoration	8,91,31,643	7,43,21,460
Publicity	3,76,96,612	3,73,84,008
Administrative Expenses	1,49,91,962	1,13,20,961
Freight, Packing & Handling	20,24,147	55,250
Cultural Programmes & Fashion Shows	16,50,931	8,49,220
Travelling & Conveyance	2,95,74,173	2,22,72,240
Postage, Telegrams & Telephones	52,26,924	62,01,106
Entertainment	40,50,692	67,22,880
Operation and Maintenance	3,59,36,737	3,18,64,709
Maintenance of Pragati Maidan		
-Civil	2,32,69,379	3,66,16,294
-Electrical	8,05,57,399	8,12,77,886
-Horticulture	1,70,17,294	1,49,91,394
-Conservancy Arrangements	2,83,96,643	2,90,41,087
Electricity & Water Charges	18,29,66,024	19,32,62,908
Repairs, Renewals & Maintenance	4,99,53,203	5,38,86,567
Rates & Taxes	2,47,27,470	2,69,84,964
Less: Recoveries	<u>(16,02,434)</u>	<u>(18,23,551)</u>
	2,31,25,036	2,51,61,413

(Contd.)



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Books & Periodicals	14,40,243	16,69,161
Printing & Stationery	96,44,379	1,33,17,313
Rent	1,11,71,104	1,14,35,304
Less: Recoveries	(1,39,800)	(1,39,800)
	<u>1,10,31,304</u>	<u>1,12,95,504</u>
Vehicle Maintenance	24,36,829	31,49,068
Less: Recoveries	(60,744)	(39,654)
	<u>23,76,085</u>	<u>31,09,414</u>
Insurance	12,77,891	13,51,977
Advertisement Expenses	45,49,502	38,90,019
Power and Fuel	62,52,405	47,37,567
Commission	1,65,56,815	39,49,368
Security Expenses	69,992	71,166
Database/software expenses	3,47,063	1,36,599
Computer Consumables	6,950	5,488
Communication charges	1,00,393	1,17,285
Foreign Delegation	7,86,732	23,00,283
Difference in Exchange (net)	13,35,197	13,04,315
Legal & Professional Charges	80,59,302	1,08,74,522
House Keeping & Security Charges	30,42,767	31,16,712
Seminar & Training	7,21,767	4,05,344
Interest	42,03,612	22,12,662
Corporate Social Responsibility Expenses (Refer Note 41)	48,03,373	40,16,161
Provisions/Write Offs	1,11,23,925	2,66,875
Other Miscellaneous Expenses	1,36,61,867	1,58,26,514
Sitting Fees to Directors	2,81,050	2,90,500
Late filling of TDS Return for 2012-13	-	7,440
Auditor's Remuneration		
-Audit Fee	6,56,236	4,46,236
-Tax Audit Fee	1,00,000	1,00,000
-Other Expenses	42,915	56,826
Prior Period Adjustments (Net)-Refer Note 32	1,38,86,403	65,91,212
	91,27,78,496	85,85,21,616

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 26: EXCEPTIONAL ITEMS

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Liabilities / Provisions no longer required	1,22,56,330	1,07,41,153
Provision for Doubtful Debts/ Advances Written Back	18,419	69,49,050
Prior Period expenses	-	(3,84,383)
Provision for Doubtful Recovery of TDS Written Back	48,19,523	1,29,77,709
	1,70,94,272	3,02,83,529

Note 27: MINORITY INTEREST

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Tamilnadu Trade Promotion Organisation	11,48,11,562	13,46,60,100
Karnataka Trade Promotion Organisation	6,10,40,600	2,27,43,409
	17,58,52,162	15,74,03,509

Note 28: EARNINGS PER EQUITY SHARE

	As at 31.03.2015	As at 31.03.2014
Net Surplus after Tax (Rs.)	2,25,88,69,146	1,96,33,88,704
Equity Shares (Nos.)	25,000	25,000
Nominal Value per Equity Share (Rs.)	-	-
Basic & Diluted Earnings per Share (Rs.)	90,355	78,536

Note 29: EXPENDITURE IN FOREIGN EXCHANGE

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Foreign Travel	75,17,961	52,27,634
Fairs and Exhibitions	17,97,51,097	14,49,16,920
	18,72,69,058	15,01,44,554



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 30: EARNINGS IN FOREIGN EXCHANGE

	For the year ended 31.03.2015 (Rs.)	For the year ended 31.03.2014 (Rs.)
Space Rent	12,96,53,663	10,79,36,518
Other Receipts	12,75,389	12,05,739
	13,09,29,052	10,91,42,257

Note 31: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS (TO THE EXTENT NOT PROVIDED FOR)

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
(a) Contingent Liabilities		
-Claims against the Company not acknowledged as debts	99,73,94,426	2,55,35,18,680
(b) Capital Commitments		
Estimated amount of contracts remaining to be executed on Capital Account (net of advances)	10,29,42,415	10,50,42,415

Note 32: PRIOR PERIOD ADJUSTMENTS

	For the year ended 31.03.2015		For the year ended 31.03.2014	
	Debit Rs.	Credit Rs.	Debit Rs.	Credit Rs.
Construction and Interior Decoration	7,71,234	-	8,86,215	-
Depreciation	-	-	65,35,852	-
Entertainment	1,20,219	-	-	-
Foreign Delegation	-	-	12,44,420	-
Maintenance of Pragati Maidan-Conservancy	-	-	17,63,057	-
Maintenance of Pragati Maidan-Civil Works	-	-	-	3,14,553
Miscellaneous Expenses	3,02,225	-	-	-
Miscellaneous Income	-	-	-	59,28,150
Other Perks and Allowances	-	-	17,000	-
Participation Charges	48,786	-	-	-
Postage Telegrams & Telephones	-	-	-	21,023
Printing & Stationary	34,880	-	-	-
Publicity Expenses	13,58,252	-	25,82,540	-
Rates & Taxes	-	-	-	6,64,333
Repairs Renewals & Maintenance	14,30,974	-	4,33,324	-
Revenue Grant from Govt. of India	1,00,72,555	-	-	-
Salary & Allowances	21,978	-	-	6,839
Sale of Entry Tickets/ Passes	-	9,86,820	-	-
Space Rent (Net)	68,095	-	6,236	-
Staff Welfare	48,400	-	-	-
Travelling & Conveyance	5,93,098	-	57,466	-
Vehicle Maintenance	2,527	-	-	-
Total	1,48,73,223	9,86,820	1,35,26,110	69,34,898
Net	Dr. 1,38,86,403		Dr. 65,91,212	

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 33: SEGMENT REPORTING FOR THE YEAR ENDED 31st MARCH, 2015

(I) Information about Primary Geographical Segments

(All amount in Rs.)

	Trade Promotion Activities in India	Trade Promotion Activities Abroad	Unallocated	Total
Revenue				
External	2,72,21,48,119 (2,58,19,34,139)	29,66,50,353 (21,63,09,876)	-	3,01,87,98,472 (2,79,82,44,015)
Inter-segment				-
Revenue	2,72,21,48,119 (2,58,19,34,139)	29,66,50,353 (21,63,09,876)		3,01,87,98,472 (2,79,82,44,015)
Result				
Segment result	1,19,83,93,629 (1,09,94,18,379)	-4,10,67,085 (-3,73,53,430)		1,15,73,26,544 (1,06,20,64,949)
Unallocated expenditure net of unallocated income			-1,86,44,044 (-2,82,27,743)	-1,86,44,044 (-2,82,27,743)
Interest/Dividend income			1,30,99,25,211 (1,09,35,46,219)	1,30,99,25,211 (1,09,35,46,219)
Surplus before Taxation and Prior Period Adjustment (Net)				2,44,86,07,711 (2,12,73,83,425)
Prior Period Adjustment(Net)				1,38,86,403 (65,91,212)
Excess of Income over Expenditure				2,43,47,21,308 (2,12,07,92,213)
Other information				
Segment Assets	3,42,77,24,653 (2,98,18,79,056)	5,06,43,985 (13,81,85,300)	15,34,43,10,902 (13,21,59,81,880)	18,82,26,79,540 (16,33,60,46,236)
Segment Liabilities	1,19,66,34,087 (1,17,61,84,300)	7,36,02,844 (8,96,67,387)	57,85,79,884 (52,23,69,531)	1,84,88,16,815 (1,78,82,21,218)
Capital Expenditure	13,00,70,196 (4,58,25,206)			13,00,70,196 (4,58,25,206)
Depreciation & Amortisation	14,80,48,338 (8,40,72,708)			14,80,48,338 (8,40,72,708)
Non-cash expenses other than Depreciation	-	-	-	-

(II) The Group and Jointly Controlled Entity do not have any Secondary Segment.

- Note: (a) As the Group Companies, (TNTPO) and (KTPO) and Jointly Controlled Entity i.e National Centre for Trade Information (NCTI) have only one segment operating in India, the revenue, results, assets, liabilities and depreciation resulting from such operations have been clubbed under Trade Promotion Activities in India.
- (b) The unallocated expenditure includes 10% of establishment and office expenses of the Holding Company (ITPO). The balance is apportioned among the segments on the basis of their respective revenues.
- (c) The unallocated assets and liabilities of the Holding Company (ITPO) include those which are not possible to be appropriately identified to a specific segments
- (d) Figures in brackets in the Segment Report relate to the previous year.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 34: PREVIOUS YEAR FIGURES

The Previous year's figures have been regrouped / reclassified / recast, wherever considered necessary.

Note 35: INCOME TAX MATTERS

- (i) The Director General of Income Tax (Exemptions) had withdrawn the Income Tax Exemption granted to the Holding Company (ITPO) u/s 10(23C)(iv) of the Income Tax Act, 1961 from the Assessment Years 2009-10 and onwards as per the amended proviso of Section 2(15) of the Income Tax Act, 1961 effective from 1.4.2008.

The Holding Company (ITPO) had contested the withdrawal of exemption in the Hon'ble High Court of Delhi. The Hon'ble High Court delivered its judgement on 22.1.2015 in favour of the company and accordingly the Chief Commissioner of Income Tax(Exemptions) vide order dated 2nd March 2015 restored the income tax exemption u/s 10(23C)(iv) of the Income Tax Act, 1961 w.e.f. Assessment Years 2009-10 and onwards

Pending restoration of the exemption, the Income Tax Department had completed assessments for the Assessment Years 2009-10 to 2011-12 and raised total demands of Rs. 1,55,89,86,000 against which Rs.13,19,00,000 was paid under protest and TDS refunds of Rs 64,64,63,679 were adjusted. The Income Tax Department has since reassessed the income for these years as well as the Assessment Year 2012-13 by giving the benefit of exemption u/s 10(23C)(iv) of the Income Tax Act. Action is in hand to obtain the refunds of Rs. 77,83,63,679 from the Income Tax Department.

As the exemption has been restored, no provision for deferred tax as per Accounting Standard-22, has been made. The adjustment of TDS refunds and amounts paid by the company, amounting to Rs 77,83,63,679 (Rs 13,19,00,000 and Rs 64,64,63,679) has been reflected in the accounts under the head "Income Tax Recoverable".

- (ii) In case of the Group Company, Tamilnadu Trade Promotion Organisation (TNTPO) for the Assessment year 2006-07, the Income Tax Department has reopened the Assessment by issue of notice u/s 148 dated 28.03.2013 pointing out that there was an escapement of Income and raised demand of Rs. 1,49,46,663/- towards short fall in the Application of Income besides interest and penalty.

By contesting the same, TNTPO filed an appeal against the said Assessment order and filed an application for stay of demand. As per the orders of stay of demand, TNTPO has remitted (under protest) 50% of the Tax Demand of Rs. 74,73,331/-. Pending disposal, no provision towards Income Tax Liability, interest and penalty were made in books of Accounts.

Consequent to the withdrawal of exemption order issued under section 10 (23C) (iv), the Assessing Officer has raised demands for the Assessment Years 2009-10, 2010-11, 2011-12 and 2012-13 amounting to Rs. 23,59,03,879. The TDS refunds of Rs. 1,10,20,464 were adjusted by the department against the demand and tax deposited under protest by the Company amounting to Rs. 12,80,33,045. The balance payable to Income Tax Department is Rs. 9,68,50,370. Subsequently the company has made a appeal before the Income Tax Appellate Tribunal for the Assessment Year 2009-10 to 2011-12 and the case is pending for disposal. The Company has also made appeal before Commissioner of Income Tax (Appeals) for the Assessment Year 2012-13.

Further, the Group Company has remitted (under protest) Advance Tax of Rs. 7,50,40,930/- and Rs. 4,00,00,000/- for the Assessment Year 2014-15 and 2015-16 respectively. All the above Deposits and Advance tax payments were remitted to the Department under protest.

TNTPO is also hopeful of getting a favorable decision on par with holding Company ITPO, hence no provision for Income Tax liability for the AY 2009-10, 2010-11, 2011-12 & 2012-13 are made in the books of accounts, in line with the Accounting Treatment followed by holding Company ITPO. The appeals filed by TNTPO for various Assessment Years are pending for disposal.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

The total demand as on 31st March, 2015 amounts to Rs. 25,08,50,542 which include the demand for withdrawal of exemption of Rs. 23,59,03,879 and demand for escapement of Income of Rs. 1,49,46,663

- (iii) In case of the Group Company, Karnataka Trade Promotion Organisation (KTPO) the organisation had obtained exemption u/s 10(23C)(iv) of Income Tax Act, 1961 up to assessment year 2008-09. The organisation applied for extension of exemption for the assessment years 2009-10, 2010-11, and 2011-12 relevant to financial years 2008-09, 2009-10, and 2010-11 respectively. The Chief Commissioner of Income Tax has passed orders rejecting the applications for renewal of approval u/s 10(23C)(iv) of Income Tax Act, 1961. The organisation had filed writ petition in the Hon'ble High Court of Karnataka, challenging the rejection orders of the Chief Commissioner of Income Tax. The Hon'ble High court of Karnataka passed orders setting aside the orders passed by the Chief Commissioner of Income Tax u/s 10(23C)(iv) of Income Tax Act rejecting the renewal of approval as sought by the Company, at the same time directing the department to decide on withdrawal or otherwise of the registration when such an occasion arising in future.

During 2012-13, Deputy Director of Income Tax (exemptions), Bangalore had completed the assessment proceedings and passed assessment order in respect of Assessment Year 2010-11, stating that KTPO is clearly covered by the provision to section 2(15) of the Act and consequently denying the exemption claimed by the company u/s 11. There is no tax liability for the assessment year 2010-11 since there is no excess of income over expenditure during the year as per the assessment order passed by the Assessing Officer. In response, the Company has filed an appeal before Hon'ble Commissioner of Income Tax (Appeals)-V, Bangalore on 09-04-2013 stating that (a) The Company is not hit by the amended provisions of section 2(15) of the Act and (b) Company is entitled to claim exemption u/s 10(23C) (iv) of the Act. During 2013-14 the Assessing officer had completed assessment proceedings and passed assessment order in respect of assessment year 2011-12, stating that provision to Sec 2(15) is applicable in the case of KTPO and hence it is neither eligible for exemption U/s 11 nor U/s 10(23C) (iv) of the Act and hence its income is taxed accordingly. In response, the Company has filed an appeal before Hon'ble Commissioner of Income Tax (Appeals)-V, Bangalore on 08-04-2014 stating that the Company is not hit by the amended provisions of section 2(15) of the Act.

During 2014-15, the Assessing officer had Completed assessment Proceedings and passed assessment order in respect of Assessment year 2012-13, stating that the organisation attracts amended provision of Section 2(15) of Income Tax, and therefore its income is liable to be taxed, and the organisation will not be entitled for exemption under section 11 of the Act. In response, the Company has filed an appeal before the Hon'ble Commissioner of Income Tax (Appeals)-14 on 27-04-2015 stating that the organisation will not attract the amended provision of Section 2(15) of the Act and the organisation is eligible to claim exemption u/s 10(23C)(iv) of the Act.

The Group Company (KTPO) has received Show Cause Notice for cancellation of registration u/s 12AA of Income Tax Act, 1961. In response, the organisation filed justification letters dated 27.04.2011 & 17.10.2011 requesting for reconsideration of its rejection proposal and no further Communication received in this regard from the department.

In view of the above, the liability of Income Tax is not provided in the books. Contingent Liability for the same has been recognised

The position of demands raised and adjusted till 31.03.2015 are as under:

AY	Demand Raised (Rs.)	Refunds Adjusted (Rs.)	Balance Pending (Rs.)	Remarks
2011-12	58,31,412	31,37,762	26,93,650	Appeal filed on 08.08.2014
2012-13	1,10,47,034	48,79,533	61,67,501	Appeal filed on 27.04.2015
	1,68,78,446	80,17,295	88,61,151	



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 36: DUES TO MICRO, SMALL & MEDIUM ENTERPRISES

According to information available with the Managements, on the basis of intimation received from suppliers regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act), the Group and Jointly Controlled Entity have no dues to Micro and Small Enterprises under the said act as at 31st March, 2015.

Note 37: EMPLOYEE BENEFITS DISCLOSURE AS PER AS 15

General description of various defined employee benefit schemes are as under:-

a. Provident Fund

The Group and Jointly Controlled Entity pay its contribution relating to the Provident Fund of its employees, at the prescribed rates. The contribution for the year is recognized as expense and is charged to the consolidated statement of income and expenditure.

b. Leaves

The scheme of leave encashment is unfunded. It is recognized in the books of the Group on the basis of actuarial valuation except in the case of the Jointly Controlled Entity (NCTI) which recognises the leave encashment expenditure on rational method basis.

i. Expenses recognized in the statement of Income and Expenditure

	2014-2015 (Rs.)	2013-2014 (Rs.)
Interest cost	1,27,15,795	1,59,39,734
Current service cost	80,51,981	67,83,325
Net actuarial (gain)/loss recognised in the period	5,65,36,282	(3,73,11,263)
Expenses recognised in the statement of Income and Expenditure #	7,73,04,058	(1,45,88,204)

ii. The amount recognized in the Balance Sheet

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Present value of the obligation at end of the year		
- Funded	18,92,91,793	15,84,86,987
- Unfunded	5,24,736	7,40,399
Net liability/(assets) recognised in Balance Sheet and related analysis		
- Funded	18,92,91,793	15,84,86,987
- Unfunded	5,24,736	7,40,399
Funded Status	(18,92,91,793)	(15,84,86,987)
Unfunded Status	5,24,736	7,40,399

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

iii. Changes in the present value of the Present Value of Obligations:

	2014-2015 (Rs.)	2013-2014 (Rs.)
Present value of the obligation at the beginning of the period	15,92,27,386	17,77,88,718
Interest cost	1,27,15,795	1,59,39,104
Current service cost	92,58,781	67,83,325
Benefits paid (if any)	(29,61,680)	(39,73,038)
Actuarial (gain)/loss	1,27,83,067	(3,73,11,263)
Present value of the obligation at the end of the year	19,10,23,349	15,92,26,846

iv. The assumptions employed for the calculations are tabulated

	As at 31.03.2015	As at 31.03.2014
Discount rate	8% per annum	9% per annum
Salary Growth Rate	5% per annum	5% per annum
Mortality	IALM 2006-08 Ultimate	IALM 2006-08 Ultimate
Withdrawal rate (Per Annum)	2% per annum	2% per annum

Rs. 7,74,32,977 recognised in the Statement of Income and Expenditure as benefits of Rs. 1,28,919 paid over and above the actuarial valuation in the case of the Holding Company (ITPO).

c. Gratuity

i. Expenses recognized in the statement of Income and Expenditure

	2014-2015 (Rs.)	2013-2014 (Rs.)
Interest cost	3,24,74,526	3,64,53,350
Current service cost	1,68,17,208	1,61,98,505
Expected return on plan asset	(3,52,59,715)	(2,37,21,253)
Net actuarial (gain)/loss recognised in the period	1,96,82,691	(62,07,065)
Expenses recognised in the statement of Income & Expenditure Account ###	3,37,14,710	2,27,23,537

ii. The amount recognized in the Balance Sheet

	As at 31.03.2015 (Rs.)	As at 31.03.2014 (Rs.)
Present value of the obligation at end of the year	42,28,16,737	40,59,31,566
Fair value of plan assets at end of period	38,86,14,038	38,28,28,758
Net liability/(assets) recognised in Balance Sheet and related analysis ####	3,42,02,699	2,31,02,808
Funded Status	(3,42,02,699)	(2,31,02,808)



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

iii. Changes in the Present Value of Obligations:

	2014-2015	2013-2014
	(Rs.)	(Rs.)
Present value of the obligation at the beginning of the period	40,59,31,566	40,51,52,497
Interest cost	3,24,74,526	3,64,53,350
Current service cost	1,68,17,208	1,61,98,505
Benefits paid (if any)	(5,20,89,254)	(4,54,08,019)
Actuarial (gain)/loss	1,96,82,691	(64,64,767)
Present value of the obligation at the end of the year	42,28,16,737	40,59,31,566

iv. Changes in the Fair Value of Planned Assets:

	2014-2015	2013-2014
	(Rs.)	(Rs.)
Fair Value of Plan Assets at the beginning of the period	38,28,28,758	9,42,349
Expected return of Plan Assets	3,52,59,715	2,37,21,253
Contributions	2,26,14,819	35,95,76,525
Benefits paid	(5,20,89,254)	(14,11,369)
Actuarial gain/(loss) on Plan Assets	-	-
Actual Return on Plan Assets	3,51,52,249	2,36,28,627
Fair Value of Plan Assets at the end of the period	38,86,14,038	38,28,28,758

v. The assumptions employed for the calculations are tabulated

	As at 31.03.2015	As at 31.03.2014
Discount rate	8% per annum	9% per annum
Salary Growth Rate #	5% per annum	5% per annum
Mortality	IALM 2006-08 Ultimate	IALM 2006-08 Ultimate
Expected Rate of Return ##	9% per annum	8.85% per annum
Withdrawal rate (Per Annum)	2% per annum	2% per annum

The salary Growth Rate taken by TNTPO for actuarial valuation of gratuity is 6% per annum

The Expected Rate of Return taken by TNTPO for actuarial valuation of gratuity is 6% per annum

Rs. 3,38,29,057 recognised in the Statement of Income and Expenditure as net recovery of Rs 55,194 not considered in actuarial valuation in the case of the Holding Company (ITPO). Does not include Rs. 1,69,541 in respect of Jointly Controlled Entity NCTI since no disclosure made as per AS 15 "Employee Benefits".

Does not include Rs. 22,58,568 in respect of Jointly Controlled Entity NCTI as the disclosure as per AS 15 on "Employee Benefits" is not made.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 38: SERVICE TAX MATTERS

- (i) a) The Holding Company, India Trade Promotion Organisation (ITPO) was served demand notice of Rs. 10,87,94,894 for the period 2006-07 to 2009-10 comprising of Service Tax of Rs. 10,64,27,051 and interest of Rs. 23,67,843 by The Commissioner of Service Tax. The demand was contested and The Commissioner of Customs and Central Excise vide order dt. 22.01.2015 (received on 03.02.2015) revised the demand of Service Tax to Rs. 4,10,40,683 alongwith penalty of Rs. 4,10,40,683 plus Rs. 10,000 & interest till the date of payment with the condition that penalty amount would stand waived by 75% in case payment is made within 30 days.

The Holding Company (ITPO) paid Rs. 8,81,30,922 on 25.02.2015 comprising of Service Tax of Rs. 4,10,40,683 alongwith penalty of Rs. 1,02,70,171 and interest of Rs. 3,68,20,068 under protest. An Appeal against the order dt. 22.01.2015 has been filed with CESTAT on 24.04.2015.

- b. In addition, the Holding Company had been served the following demands cum show cause notices by the Service Tax Department for the various periods as under:

Sr.No.	Amount (Rs.)	Remarks
i	42,77,135	For the period 2011-12 - excluding interest and penalties, if any, amount not quantified.
ii	46,68,575	For the period 2013-14 excluding interest and penalties, if any, amount not quantified.
iii	51,68,167	For the period 2012-13 excluding interest and penalties, if any, amount not quantified.
iv	15,51,24,810	For the period 2007-08 to 2009-10 -Comprising of Service Tax of Rs. 15,43,40,285 and interest of Rs. 7,84,525 plus penalty, if any, amount not quantified.
Total	16,92,38,687	

As per the expert opinion taken by the Holding Company (ITPO), the services under Sr. No. a and b (i to iii) above on which the demands/demand-cum-show cause notices were served, do not fall within the ambit of Service Tax. The demands have been contested by the company with the respective authorities.

In respect of b (iv), the applicable Service Tax has already been paid and nothing remains to be paid to the Department in that respect as per the calculations of the Holding Company. Accordingly, the Service Tax Department has been requested to withdraw the said demand. No provision for the demand of Rs. 25,73,69,609 (Rs. 8,81,30,922 plus Rs. 16,92,38,687) has accordingly been made in the accounts. The demand of Rs. 25,73,69,609 is, however, included as a Contingent Liability at Note No. 31(a). The amount of Rs. 8,81,30,922 paid under protest with the Service Tax Department has been reflected in the accounts under the head "Service Tax Recoverable".

- (ii) In case of the Group Company, Tamilnadu Trade Promotion Organisation (TNTPO) the Additional Commissioner of Service Tax, Chennai have issued an order demanding service tax on the share of income from sale of ticket for various periods as given below.

S.No	Order / SOD & Date	Amount (Rs.)	Period
1	115/2013 dated 17.12.2013 & 456/2011 dated 13.10.2011	19,53,359/-	April 2006 to March 2011
2	115/2013 dated 17.12.2013 & 7/2013 dated 17.01.2013	6,50,925/-	April 2011 to March 2012
3	7/2014 dated 25.03.2014	1,67,704/-	April 2012 to June 2012
4	290/2014 dated 08.10.2014	6,15,691/-	July 2012 to March 2013
5	16/2015 dated 24.03.2015	6,17,200/-	April 2013 to March 2014
	Total	40,04,879/-	



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

The Group Company, TNTPO has already filed appeal against the above orders before the Additional Commissioner of Service Tax, Chennai and the case is pending for disposal. Pending Disposal of the case, TNTPO is contingently liable for Service Tax of Rs. 40,04,879/- besides interest and penalty.

- (iii) The Group Company, Karnataka Trade Promotion Organisation (KTPO) consequent to the audit conducted by the Service Tax department, relating to the period 2005-06 to 2007-08, the Company during the year received Order-in-Original passed by the Additional Commissioner, office of the Commissioner of Service Tax, Bangalore-27, demanding service tax amounting to Rs.5,86,430/-u/s 73(2) of the Finance Act 1994, alongwith interest (not quantified) and penalty (not quantified) u/s75,76and 78 of Finance Act 1994.

In the opinion of the Group Company (KTPO), based on the considered opinion of Service Tax Law Consultant, the services on which demand has been raised, do not fall within the ambit of services liable for Service Tax. Accordingly an amount of Rs. 11,77,008/- (comprising of Rs.5,86,430/- towards service tax, Rs.4,43,970/-towards interest and Rs.1,46,608/-towards penalty was deposited and shown under "Other Advances (unsecured and considered good)." Therefore, the demand has been contested by the Group Company (KTPO) with the Commissioner of Service Tax(appeals), Bangalore.The Commissioner of Service Tax (Appeals), Bangalore upheld the order in original passed by Additional Commissioner vide order in appeal No.279/2014 dated 28-03-2014(received by the Group Company (KTPO) on 07-04-2014). The Organisation has filed appeal before Honorable CESTAT on 01-07-2014 and hence no provision has been made in accounts.

The Position of Demands raised and paid as on 31.03.2015 are as follows

Amount (Rs)	Remarks
5,86,430	The Group Company (KTPO) had received a Show Cause Notice dated 19.09.2011 comprising of Service Tax Demand Rs.5,86,430 for the period 2005-06 to 2007-08. The company has paid Rs.11,77,008/- (comprising of Service Tax Rs.5,86,430/-, Interest Rs.4,43,970/- and penalty Rs.1,46,608/- which is shown under "Other Advances" (Unsecured Considered Good)

Note 39: TIDCO MATTER IN TNTPO

In the MOU signed between India Trade Promotion Organisation (ITPO) and Tamilnadu Industrial Development Corporation Ltd. (TIDCO) dated 13.11.2000, for promoting TNTPO, the TIDCO had provided land and met land development expenses and ITPO had provided an Exhibition Hall. Land measuring 25.48 acres was allotted by Government of Tamil Nadu vide G.O.Ms.No.568, Revenue (LA (2)) Department dated 6.11.2000. A subsequent G.O. Ms.No.28 dated 03.02.2003 was issued by the Government of Tamilnadu, according to which TNTPO had to pay a lease rent of Rs.100 Lacs per year from 2001-02 to the Government of Tamilnadu through TIDCO for the land handed over to TNTPO on a long lease of thirty years.

In 44th Board meeting of the Group Company (TNTPO) held on 3.12.2014, the Board confirmed the minutes of 30th Board meeting of TNTPO that arrears of lease rent of Rs. 9 crore for the period from 2001-02 to 2009-10 and authorised the MD, TNTPO to release arrears of lease rent and future annual lease rent to Government of Tamilnadu through TIDCO.

As per the above decision of the Board, lease rent of Rs. 1 crore for the year 2014-15 has been paid to Government of Tamilnadu through TIDCO and the lease rent arrear of Rs.13 crore due from the year 2001-02 to 2013-14 has been accounted as expenses payable under Other Current Liabilities and the same has been released during the year 2015-16. The lease deed in this respect is yet to be executed between TNTPO and TIDCO.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

Note 40: DISCLOSURE ON THE SUBSIDIARY COMPANIES

- (a) The Group Company, Karnataka Trade Promotion Organisation (KTPO) was promoted by ITPO in December, 2000 u/s 25 of the Companies Act 1956, in collaboration with Karnataka Industrial Area Development Board (KIADB), with an authorized share capital of Rs. 50,00,000 out of which the Holding Company (ITPO) share is 51%. In accordance with MOU with KIADB, ITPO contributed an exhibition hall to KTPO at a total cost of Rs. 17,93,76,950 against which the Department of Commerce provided a grant of Rs. 13,25,22,000 to ITPO.

The authorised share capital of KTPO was enhanced to Rs. 20,00,00,000 by their Board of Directors on 9.9.2004 and it was also decided that ITPO's contribution of the exhibition hall to the extent of Rs. 10,20,00,000 be treated as its capital contribution to KTPO. The amount of Rs. 7,73,76,950 spent on construction of exhibition hall, over and above Rs. 10,20,00,000, was to be treated as non-interest bearing subordinate debt to KTPO, to be refunded subject to annual review and cash flow situation of KTPO. Accounting entries as per the above were carried out in earlier years. As the subordinate debt was not being realised, it has been proposed to enhance share capital of KTPO to Rs. 35,00,00,000 with a view to convert the subordinate debt into ITPO's equity contribution. Approval of the other co-promoter viz KIADB is awaited. Accounting entries, shall be carried out as and when the revised arrangement is approved.

- (b) The Group Company, Tamil Nadu Trade Promotion Organisation (TNTPO) was promoted by the Holding Company (ITPO) in November 2000 u/s 25 of the Companies Act, 1956, in collaboration with Tamil Nadu Industrial Development Corporation (TIDCO) with an Authorized Share Capital of Rs. 50,00,000 of which ITPO's share is 51%. The issued capital of TNTPO is Rs. 1,00,000 of which the Company has paid Rs. 51,000.

In accordance with MOU with TIDCO, the Holding Company (ITPO) contributed an exhibition hall to TNTPO at a cost of Rs. 16,37,48,414 against which the Department of Commerce provided a grant of Rs. 12,06,39,141 to the Holding Company (ITPO). The balance amount of Rs. 4,31,09,273/- was charged off in ITPO's books as "Subsidy to TNTPO" in earlier years.

During the year, the Board of Directors of TNTPO in its 44th meeting held under the Chairmanship of CMD -ITPO, decided to reimburse the expenditure of Rs. 4,31,09,273/- incurred by the Holding Company (ITPO) from its own resources in 16 quarterly equal installments of Rs. 26,94,330/- each from the year 2014-15. Accordingly, the amount of Rs. 4,31,09,273/- has been shown as recoverable from TNTPO in ITPO's books in 2014-15 by crediting the same to income as "Subsidy given to TNTPO in earlier years recovered" separately disclosed under "Extraordinary Items" in Statement of Income and Expenditure. Against this, Rs. 1,07,77,320/- comprising of 4 installments was received from TNTPO in the year 2014-15.

Further, the above Central ASIDE Grant of Rs. 12,06,39,141/- transferred through the Holding Company (ITPO) has been treated as Capital Reserve Account and shown as ASIDE grant through ITPO under the Reserve and Surplus.

Note 41: CORPORATE SOCIAL RESPONSIBILITY

- (i) In case of the Holding Company, India Trade Promotion Organisation (ITPO):
- a. Gross amount required to be spent by the company during the year as per Section 135 of the Companies Act 2013 - Rs. 3,43,55,816 (2% of average surplus of last 3 financial years).



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015 (Contd.)

b. Amount spent during the year :

	In Cash	Yet to be paid in Cash	Total
(i) Construction/ acquisition of any assets	-	-	-
(ii) On purposes other than (i) above	Rs. 43,03,373	-	Rs. 43,03,373

c. Amount unspent - Rs. 3,00,52,443

(ii) In case of the Group Company, Tamilnadu Trade Promotion Organisation (TNTPO):

Section 135 of the Companies Act, 2013 is not applicable to the Group Company (TNTPO). However, on voluntary basis, during the year, the Company has paid Rs. 3,00,000 to Swachh Bharat Kosh as a CSR activity to improve cleanliness level in rural and urban areas including schools by complying with the MOU Target fixed by DPE for the year 2014-15 which comes under excellent category.

(iii) In case of the Group Company Karnataka Trade Promotion Organisation (KTPO):

Section 135 of the Companies Act, 2013 and Rules made thereunder prescribe that every company having a net worth of Rs. 500 crore or more, or turnover of Rs. 1,000 crore or more or a net profit of Rs.5 crore or more during any financial year shall ensure that the company spends, in every financial year, at least 2% of the average net profits made during the three immediately preceding financial years, in pursuance of its Corporate Social Responsibility Policy. The provisions pertaining to corporate social responsibility as prescribed under the Companies Act, 2013 applicable to Karnataka Trade Promotion Organisation, a Section 8 Company and Central Public sector Enterprise. The financial details as sought by the Companies Act,2013 are as follows:

	Amount in Rs.
Average net profit of the Company for last three financial years	4,40,63,383
Prescribed CSR expenditure (2% of the average net profit as computed above)	8,81,268
Details of CSR expenditure during the financial year:	
Total Amount to be spent for the financial year(As fixed by Department of Public Enterprises Govt.of India)	2,00,000
Amount Spent	2,00,000
Amount Unspent	6,81,268

Note 42: RECONCILIATION OF HOLDING COMPANY (ITPO) ACCOUNTS WITH THE GROUP COMPANIES AND JOINTLY CONTROLLED ENTITY - LIABILITY

	31 st March, 2015	31 st March, 2014
1) Net Unreconciled Liability in the books of NCTI	(19,71,964)	(34,20,114)
-50% Share of Holding Company taken for consolidation	(9,85,982)	(17,10,057)
2) Net Excess Liability in the books of TNTPO	(17,50,358)	(3,34,51,954)
3) Net Excess Liability in the books of ITPO	-	(59,86,257)
Total Excess Liability	(27,36,340)	(4,11,48,268)

The Excess Liability is taken as the liability for the purpose of consolidation and shown under Other Current Liability.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2015**Note 43: RECONCILIATION OF HOLDING COMPANY (ITPO) ACCOUNTS WITH THE GROUP COMPANIES AND JOINTLY CONTROLLED ENTITY - ASSETS**

The unreconciled assets in the book of the Holding Company (ITPO) is:

	31st March, 2015	31st March, 2014
Net Receivable from KTPO in the books of ITPO	-	8,36,55,601
Net Payable to ITPO in the books of KTPO	-	(8,36,13,057)
Total Excess Assets	-	42,544

The Excess Assets in the books of the Holding Company (ITPO) is taken as the assets for the purpose of consolidation and shown under Other Current Assets.

Note 44: CONFIRMATION OF BALANCES

Amounts due to/from various parties are subject to confirmation, reconciliation and adjustments, if any.

Note 45: POSSESSION OF 50 ACRES OF DEVELOPED LAND BY KTPO

The Group Company (KTPO) is in possession of entire 50 acres of land. KIADB has issued title deed of the entire land to KTPO and the same is registered vide sale deed dated 15.12.2010. Government of Karnataka extended full exemption of Registration fee and Stamp Duty. The Khatha for the property has not yet been transferred in favour of the Group Company (KTPO) so far. During the year the Land has been Capitalised at Rs. 10 Crore as per MOU dated 16.02.1999. Since the details of total cost of infrastructure is not provided by KIADB, the capitalization of infrastructure cost is pending.

Note 46: PENSION FUND - HOLDING COMPANY

The pay scales of employees of holding company (ITPO) were revised w.e.f. 1.1.2007 in accordance with DPE Guidelines. These guidelines also provided for a Pension Scheme for the employees under the Superannuation Benefits, which is yet to be implemented in the Company. The estimated liability on this account w.e.f. 1.1.2007 is Rs. 28,00,00,000. No provision for the same has been made as the scheme is yet to be approved by the Board of Directors and the Administrative Ministry of the holding company. However, the amount of Rs. 28,00,00,000 is included as a contingent liability at Note 31(a)

Sd/-
(S.R.Sahoo)
Company Secretary

Sd/-
(D.M.Sharma)
Chief Financial Officer

Sd/-
(J.S.Deepak)
Chairman & Managing Director

As per our report annexed
For Bansal & Co
Chartered Accountants
FRN - 001113N

Sd/-
(D.S. Rawat)
Partner
M.No.083030

Place: New Delhi
Date : 28/08/15



INDIA TRADE
PROMOTION ORGANISATION