

## India International Trade Fair (IITF), November 14-27, 2023 Pragati Maidan, New Delhi

## Facts at a Glance

Particulars	Details	
Exhibition	India International Trade Fair (IITF)	
Edition	42 <sup>nd</sup> Edition	
Theme	Vasudhaiva Kutumbakam - Unite	d by Trade
Exhibition Profile	B2B and B2C	
Dates	<b>Business Days</b>	General Days
	November 14-18, 2023	November 19-27, 2023
	First five days exclusively for B2B	
Fair Timings	10:00 AM to 7.30 PM (14 <sup>th</sup> – 27 <sup>th</sup> November, 2023)	
Entry Gates	Gate Nos. 1 and 4 on Bhairon Road	
-	Gate Nos. 6 and 10 on Mathura Road	
Entry to the Exhibition	9.30 AM to 7.30 PM (Exhibitors)	
Venue	10.00 AM to 5.30 PM (General Public)	
Display Profile	Multi-Product	
Venue	Pragati Maidan, New Delhi	

#### **Hall-Wise Product Profile**

Hall	Details	
H1	Focus State : Delhi, Jammu & Kashmir, Jharkhand, Maharashtra / Multi-Products	
H2 GF	Partner State : Bihar / Focus State : Uttar Pradesh / Coal India / Ministry of Earth Sciences	
H3 GF	Khadi and Village Industries Commission (KVIC)	
H4 GF	Ministry of MSME & Foreign Participation	
H5GF	Central Govt./Ministries and Departments/Commodity Board/PSUs and PSBs	
H2-5 (FFs)	Pavilions of States and UTs, GI Pavilion (DPIIT)	
Н6	DC Handicraft & Handloom, Gujarat State Handloom & Handicrafts Development Corporation(GSHHDC)/National Jute Board/Silk Mark Organisation of India(SMOI), The Kashmir Chamber of Commerce & Industry (KCC&I)	
H7(A-H)	NIRDPR(SARAS)/Food & Beverages/Multi-products	
H8-10	Spices Board/Food & Beverages	
H11	Electronics/Electricals/Consumer/Durables/Footwear/Textiles/Footwears/Kitchen Equipments/watches etc.	
H12 H12A	Jewellery, Beauty & Cosmetic Products, Furniture / Start ups/Multi products	
Hall 14 (GF+FF)	Ministry of Steel/ Ministry of Power, Coir Board, M/o Information & Broadcasting, SPMCIL, NSIC, Multi-Products	
Open Amphitheatre x 2 (One near Hall 2 and the other near Hall 5)	Cultural Programmes to be organized by States/UTs, etc.	

#### **Space Rentals (Domestic Participants)**

Particulars		Charges in INR*
Space Rentals – Bare Scheme (Minimum booth size 36 sqm)		15,340/- per sqm
Space Rentals – Shell Scheme (Minimum booth size 12 sqm)		15,975/- per sqm
Open space	Bare (Min. 36 sqm)	10,560/- per sqm
	Shell (Min 36 sqm) – Private Participants	11,705/- per sqm
	Shell (Min 12 sqm) – Govt. Participants	12,875/- per sqm
Rentals for Food Outlets (Only for State Government Pavilions) (3 x 5 sqm = Cooking area 3 x 3 sqm + Serving Area 3 x 2 sqm) plus applicable taxes, excluding;-Electricity charges, water charges, conservancy charges, Refundable Security Deposit.		4,50,000/- per stall

#### **Space Rentals (Foreign Participants)**

Particulars		Charges in USD*
Space Rentals – Bare Scheme (Minimum booth size 36 sqm)		430/- per sqm
Space Rentals – Shell Scheme (Minimum booth size 12 sqm)		465/- per sqm
Open space	Bare (Min. 36 sqm)	265/- per sqm
	Shell (Min. 36 sqm)	295/- per sqm

<sup>\*</sup> All charges are excluding applicable GST.

#### Note:

- Transaction/bank charges, if any, shall be borne by the participants.
- > Excluding GST
- > Refundable security deposit equivalent to the amount of TDS deducted.
- ➤ The Space Rentals mentioned above for Domestic and Foreign Exhibitors is inclusive of 0.5 KW power load per 12 sqm.

#### Premium for Corner Booths (Applicable on Booths of Sizes less than 100 sqm)

No. of Sides Open	Premium on Space Rentals
2 side Open	10%
3 side Open	15%
4 side Open (Island Type)	20%
Foyer Area of AC halls	15%

#### **Discount on Space Rentals for Bulk Booking**

Gross Area Booked (in Sq.mtr.)	Quantum of Discount on Bare Space Rentals (Applicable for Bare Scheme only for Govt./State participation)
Upto 200	0%
201 - 400	10%
401 - 600	15%
Above 600	20%

## **Early Bird Discount (Only for Government Participants)**

# 2.5 % Only on Bare Space Rentals (Cut-off date for receipt of full payment of participation charges is 20.10.2023)

#### Partner and Focus State / UT (On First-Come-First-Served Basis)

Particulars	Charges*
Charges for Status of Partner State / UT	Rs. 36.00 lakhs (Lumpsum)
Charges for Status of Focus State / UT	Rs. 24.00 lakhs (Lumpsum)
Discount on One Food Stall and Preference in allotment	Rs. 1.75 lakhs Discount on Standard Rentals of Rs. 4.50 lakhs
(The Partner State & Focus State may have only one stall at special rate and additional stall if required will have to be paid on the normal rates as applicable to other States. In case states allot Food stalls to Third party vendor, the full rentals will be charges. If it is run by State owned Department then special rates/discount will be applicable.)	

<sup>\*</sup> All charges are excluding applicable GST.

#### **Electricity Charges for additional Power-load (excluding applicable GST)**

Description	Domestic Participation (Per KW per day)	Foreign Participants (Per KW per day)
For 12 Hrs	Rs 440.00	USD 6.25
For 24 Hrs	Rs. 880.00	USD 12.50

# Rates for Advertisement in Fair Catalogue

Position	Domestic Participant (in Rs.)	Foreign Participant (in USD)
2 <sup>nd</sup> Cover	16,750	378
3 <sup>rd</sup> Cover	14,250	352
4 <sup>th</sup> Cover	25,000	568
Inside Colour Page	7,780	216
Inside B/W Page	5,510	162
Book Mark insertion	10,370	298

# **Complimentary Facilities for Partner and Focus State/UT**

S.	Description	Partner State	Focus State
<b>No.</b> 1.	Premium Charges	Rs. 36 Lakhs + GST	Rs. 24 Lakhs +GST
2.	Eligibility: Minimum Area	1000 sqm	750 sqm
3.	Placement/Coverage in major advertisements.	✓	✓
4.	Coverage in all the Presentation Meetings	✓	✓
5.	Full page colour advertisements in the fair catalogue.	02	01
6.	Seating of the VVIP/Chief Minister on the dais for the inaugural ceremony of the fair.	✓	<b>√</b>
7.	Complimentary facility of the amphitheatre for organizing Cultural Show for the State Day.	<b>√</b>	<b>√</b>
8.	Complimentary passes for business days of the number of their original entitlement.	Three Times	Two Times
9.	Complimentary facility of Conference Hall for organizing Seminar(s).	Two days	One Day
10.	Complimentary car parking permits (subject to availability)	06	04
11.	Electric / Flag Poles near entry gates	10	05
12.	Branding on Pre-function foyer area	✓	
13.	Branding on corridor column branding (rectangular & triangular columns)	3 rectangular & 2 triangular	2 rectangular & 1 triangular
14.	Discount of <b>Rs.1,75,000</b> /- on one food stall and Preference in allotment of food stalls	<b>√</b>	<b>√</b>
15.	QR Code/Barcodes/Holograms	350 Nos.	200 Nos.
16.	Printing of name Partner/Focus State on Exhibitor Badges and complementary passes, Entry Tickets.	<b>✓</b>	<b>√</b>
17.	Provision of one No. of shuttle bus for the Partner State for State Day.	<b>√</b>	•

## PACKAGE FOR PARTNER/FOCUS COUNTRY

S1. No.	Description	Partner Country	Focus Country
1.	Eligibility : Minimum Net Area	1000 Sqm	750 Sqm
2.	One Amphitheatre /seminars for cultural programs	Two Days	One Day
3.	One Food outlet of 15 sqm (3x5)(Cooking area of 3x3 sqm + 3x2 sqm serving area) @ US\$ 7000 + applicable taxes, excluding:- Electricity charges Water Charges Conservancy charges Refundable Security Deposit	<b>✓</b>	
4.	Wide publicity is given in all advertisements and publicity material related to IITF.	<b>√</b>	<b>✓</b>
5.	Invitation for dinner to be hosted by CMD, ITPO in honour of visiting business delegation (subject to COVID-19 Guidelines)	25 PAX	10 PAX
6.	Prime location to Partner Country.	✓	✓
7.	Sharing of dais by the dignitary with the chief guest during the inaugural Ceremony.	✓	✓

## **Discount Scheme for Eligible Entities as per Table Below**

S.	<b>Particulars</b>	<b>Applicable Discount</b>	Eligibility Condition and
No.	(Domestic exhibitors only)	for Eligible Entities	Documents Required
1.	Start-Ups	50% discount on Bare	Valid Certificate of
	Eligible entities will pay full	Space rental as per	Recognition as Start-Upissued
	rentals at the time of booking.	Circular No.	by the Department for
	Discount will be applied at the	BDD/04/2022 dated	Promotion of Industry and
	time of invoicing after the event.	08.07.2022. All	Internal Trade (DPIIT),
		conditions mentioned	Ministry of Commerce and
		therein shall apply.	Industry, Govt. of India. The
			date of issue of certificate
			should be before the date of
			start of the Fair i.e 14.11.2023

#### **SPONSORSHIP**

#### **Digital Payment Partner**

Digital Payment Partner is accorded on first-come-first serve basis subject to receiving the full payment Rs. 30 lakhs + 18% GST. The facilities to be extended to the Digial Payment Partner are mentioned below:-

- I. 1000 sq. ft. Free branding or  $10 \times 10 \text{ sq. ft.}$  Hoarding space = 10 Nos. locations.
- II. Logo in all official Advertisements/outdoor Hoardings.
- III. Logo in Fair micro-site/main website.
- IV. Half day seminar for any one day (subject to availability of space)
- V. 15 sq. mtrs. each shell space at two different locations in open areas for digital payment partner.
- VI. One page colour advertisement in fair guide & general information booklet.
- VII. 200 complimentary passes
- VIII. One day amphitheatre for cultural programme (subject to availability of space)
  - IX. Five complimentary car parking labels (subject to availability)
  - X. Five electric/flag poles at different locations (subject to availability)

#### **Rate of Entry Tickets**

Single Ticket Price (including GST)	Business Days ( Rates in INR)	Non-business Days (Rates in INR)
Adult on Weekend days and Gazetted Holidays	500/-	150/-
Adult on Non-weekend days	500/-	80/-
Child on weekend days and Gazetted Holidays	200/-	60/-
Child on non-weekend days	150/-	40/-
Senior Citizens*	Free	Free
Specially-abled (Divyang)*	Free	Free
Season Ticket for Business Days Only (All 5 Business days)	1800/-	
Season Ticket for Non-Business Days Only (All 9 Non-Business days)	800/-	
Season Ticket for Exhibitors Only (All 14 days)	2,000/-	

<sup>\*</sup>Senior citizens and specially-abled are allowed free entry on all days of the fair, subject to valid government ID stating date of birth. Persons accompanying will have to purchase entry tickets

#### Note:

- (i) Availability on first come first served basis
- (ii) All Rates are excluding GST(currently @ 18%)

For Further Details:-

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