

### **Response to queries of Pre-Bid Meeting**

Date: 03/04/2025

Time: 03:00PM

Location: Office of SGM, 4th Floor Admin Building, ITPO

Chair: SGM, ITPO

#### **Attendees:**

- Col. Pushpam Kumar,,SGM, ITPO (Chair)
- Lt. Col. Deependra Mihra,GM(Works),ITPO
- Ashish Dhar Dwivedi, SM(Civil), ITPO
- Siya Kant Suman, SM(Electrical),ITPO
- Sachin Sharma,YP, ITPO
- Virendra Kumar,YP, ITPO
- Rahul Masand(M/s Lexa Lighting)
- Shubham Sharma(M/s Lexa Lighting)
- Vipin Kumar (M/s Halonix Technologies)
- Shashi Bushan(M/s Halonix Technologies)
- Mayank (M/s Orient Electric )
- Praveen Kumar(M/s Orient Electric )
- Sunil Rathore (M/s Lightcraft)
- Sachin Pawar (M/s Canara Lighting)
- Gurmeet Singh (M/s Power mach)
- Harshita (M/s Lighting Technologies)
- Deepak Gupta (M/s Instapower Ltd.)

**Subject:** Pre-Bid Meeting for “Design, Supply, Installation, Testing and Commissioning including Operation and comprehensive maintenance of 5 years of Dynamic Programmable Façade Lighting at ITPO Convention Centre, Bharat Mandapam, New Delhi”.

**Queries and Clarifications:**

A prebid meeting chaired by SGM, ITPO was organized on 03/04/2025 as per schedule to address the queries of various participants. The queries were heard and were requested to be sent Via Email for further response and action. The queries along with their response have been tabulated below:

| Sr. No.   | Query  | Response   |                     |   |  |   |
|---|--|--|---------------------|---|--|---|
| 1.  | <p>We request you for the below amendments in the tender.</p> <ol style="list-style-type: none"> <li>1. We request you to add brand "Canara" in approved make list.</li> <li>2. We request you to remove the O&amp; M of similar projects from technical evaluation Marking System.</li> </ol>   | <ol style="list-style-type: none"> <li>1. Refer Corrigendum I</li> <li>2. As per RFP clause 5, section 5.4 , No Change.</li> </ol> |                     |   |  |   |
| 2.  | <p>We would like to inform you that we are a leading manufacturer of LED Facade Lights/LED Indoor &amp; outdoor Lights/LED Solar Street Lights/All in One Street Light/Decorative Pole Light/Decorative High Mast SolarLights etc. in "GOLDWYN" Brand. As we are meeting all the specification and terms regarding the tender and for which we have also submitted our Design for the ITPO Convention Center last month so that we also want to participate in the tender.</p> <p>As we are Indian manufacturer &amp; having plant &amp; office at B-60, Sector-60, Noida, Gautam Budha Nagar, U.P-201301.</p> <p>You are requested if we are matching all specification &amp; terms of said tender, kindly prefer our make (Goldwyn) also.</p>  | Refer Corrigendum I  |                     |   |  |   |
| 3.  | <p>We are keen to participate in the referenced tender. Upon reviewing the tender document, we noticed the <b>technical scoring criteria outlined on Page No. 17, Clause No. 5.4, and BOQ</b>. We respectfully request an amendment to the pre-requisite conditions as follows:</p> <table border="1" data-bbox="327 1617 1289 1953"> <thead> <tr> <th data-bbox="327 1617 805 1653">Existing Clause:</th> <th data-bbox="805 1617 1289 1653">Proposed Amendment:</th> </tr> </thead> <tbody> <tr> <td data-bbox="327 1653 805 1953"> <p><b>Sr. No. 1 &amp; Sr. No. 2 (Evaluation Criteria)</b><br/>Similar projects for Design, Supply, Installation, Testing, and Commissioning of Dynamic Programmable <b>Façade Lighting at modern and heritage buildings for any Govt. of India/Central Public Sector Undertaking.</b></p> </td> <td data-bbox="805 1653 1289 1953"> <p><b>Kindly consider Façade Lighting/ Illumination of ASI-protected monuments, modern/heritage buildings, or bridges for any Central Government, State Government, or Public Sector Undertaking</b></p> </td> </tr> </tbody> </table> | Existing Clause:   | Proposed Amendment: | <p><b>Sr. No. 1 &amp; Sr. No. 2 (Evaluation Criteria)</b><br/>Similar projects for Design, Supply, Installation, Testing, and Commissioning of Dynamic Programmable <b>Façade Lighting at modern and heritage buildings for any Govt. of India/Central Public Sector Undertaking.</b></p> | <p><b>Kindly consider Façade Lighting/ Illumination of ASI-protected monuments, modern/heritage buildings, or bridges for any Central Government, State Government, or Public Sector Undertaking</b></p> | <ol style="list-style-type: none"> <li>1. As per RFP clause 5, section 5.4 , No Change.</li> <li>2. As per RFP</li> </ol> |
| Existing Clause:  | Proposed Amendment:  |  |                     |   |  |   |
| <p><b>Sr. No. 1 &amp; Sr. No. 2 (Evaluation Criteria)</b><br/>Similar projects for Design, Supply, Installation, Testing, and Commissioning of Dynamic Programmable <b>Façade Lighting at modern and heritage buildings for any Govt. of India/Central Public Sector Undertaking.</b></p> | <p><b>Kindly consider Façade Lighting/ Illumination of ASI-protected monuments, modern/heritage buildings, or bridges for any Central Government, State Government, or Public Sector Undertaking</b></p>   |  |                     |   |  |   |

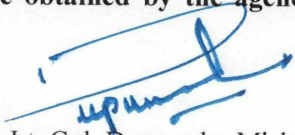
|    |  |  |
|----|--|--|
|    | <p>2. Operation and maintenance provided for a minimum of three (3) years for three (3) similar projects of <b>Façade lighting/illumination of modern and heritage buildings for any Govt. of India/Central Public Sector Undertaking.</b></p> <p><b>BOQ</b><br/>The Flood Lights required in the tender (Refer BOQ Sr. no. 2, 3,&amp; 4) are RGBNW.</p> <p>The façade lighting is RGBW/RGBWW. All tenders in the country are on this requirement hence there is no purpose of NW as LEDs are Binned generally in WW/CW. Also, when RGB LEDs light up it is close to White Light and when Warm White (WW) Light's mixes with RGB Lights then it automatically becomes RGBNW. Hence, there is no need to ask for NW lights as this is not required.</p> <p><b>Please refer to:</b><br/><a href="#">RGB Lighting Basics for Creative Setups – Articles</a><br/>It clearly shows that White Light is a mixture of RGB and when we add WW to it, it tends to become NW.<br/><b>Hence, either RGBWW or RGBW lights should be mentioned in tender.</b></p> | <p>clause 5, section 5.4 , No Change.</p> <p>3. Refer Corrigendum I.</p>     |
| 4. | Request you to approve Leksa Lighting/Equivalent brand for Sl. No. 1 and Sl. No. 3 of the approved makes.  | Refer Corrigendum I  |
| 5. | We request to consider Ligman brand in your upcoming project- "Design, Supply, Installation, Testing and Commissioning including Operation and comprehensive maintenance of 5 years of Dynamic Programmable Façade Lighting at ITPO Convention Centre, Bharat Mandapam, New Delhi"   | Refer Corrigendum I  |
| 6. | It is requested to add NERI make in above mentioned tender for better performance, reliability and world class after sales service.  | Refer Corrigendum I  |
| 7. | <p>This has reference to the above mentioned tender involving Façade lighting work of ITPO building in New Delhi, please find below our queries:</p> <p>1. Experience should be of any kind of government organization state or central instead of only GOI departments/Central PSUs only.</p> <p>2. Firms not enlisted with CPWD should be allowed to bid although the tender is silent</p>   | <p>1. As per RFP clause 5, section 5.4 , No Change.</p> <p>2. As per RFP</p> |





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|    | <p>about this but asks the bidder to follow CPWD-6.</p> <p>3. The condition of submitting hard copy of proof of paying tender document cost should be deleted considering the fact the tender document cost is transferred directly in the account of Bharat Mandapam.</p> <p>4. Experience desired for should be for similar nature of work but not necessarily for buildings only.</p> <p>5. The BOQ has clearly mentioned the details of the fixtures along with its wattages and quantities. What is to be designed in this case?</p> <p>6. The minimum marks fixed at 75 should be reduced to 60 considering that bidders with huge experience will get undue benefit of Sl no 1 &amp; 2.</p> | <p>, No Change</p> <p>3. As per RFP clause 4, section 4.1 , No Change</p> <p>4. As per RFP clause 5, section 5.4 , No Change.</p> <p>5. As per RFP clause 5, section 5.4 , No Change</p> <p>6. As per RFP clause 5, section 5.2 , No Change.</p> |
| 8. | <p>We would like to inform you that our make Halonix is not incorporated in the List of Approved makes. We have read all the Tender Technical Specifications and we fully comply with all the parameters. So hereby request you to kindly look into this matter and Incorporate our make in the above said tender.</p>   | <p>Refer<br/>Corrigendum I</p>   |
| 9. | <p>This is to request you that, Kindly consider our make 'Orient Electric ' in tender name- Design, Supply, Installation, Testing and Commissioning of Dynamic Programmable Façade Lighting at ITPO Convention Centre, Bharat Mandapam, New Delhi.</p>   | <p>Refer<br/>Corrigendum I</p>   |

**Note: A mockup comprising 10% of the lights from each category, as specified in RFP, shall be installed to demonstrate the lighting effect on the front façade of the convention centre as designated by ITPO, to the satisfaction of both ITPO and the bidder. Third mockup must align with design proposed during the presentation and shall confirm to the technical evaluation parameters outlined in clause 5, section 5.4. AutoCAD drawing may be obtained by the agency from the office of Senior Manager (Electrical), Bharat Mandapam.**

  
 Lt. Col. Deependra Mishra  
 General Manager(Electrical)