

**No.ITPO/ITSD/VC/2024**  
**India Trade Promotion Organisation**  
**(I.T. Services Division)**

**Dated 20<sup>th</sup> June 2024**

**PRE-BID QUERIES – RESPONSE**

**Sub: Supply, Installation, Testing and Commissioning of Video Conferencing System at Administrative Office of ITPO, Bharat Mandapam, New Delhi.**

Sr.No.	Clause No.	Query/Suggestions	Response
1.	As per Clause No. 8 (5) at Page No. 13  <i>“All the proposed products as part of the VC solutions should of same make for better compatibility and smooth functioning.”</i>	We would like to bring to your kind notice that the Video Conferencing System comprises of different products like LED Display, Microphone, Controller, Amplifier and Speaker, Digital Signal Processor, Camera and PC etc. There is no such company which manufacture the above-mentioned range of products under one company name. For example, “LED displays” are manufactured by LG, Samsung, and Panasonic but they do not manufacture PC, Speaker, Amplifire, DSP etc. Same way the company like “Bosch” manufactures Microphone, Speaker, Amplifier, Camera etc, but they do not manufacture LED, Display, P.C. etc. Hence, we request to remove the condition form the tender for level playing field to bidder and manufacture in interest of maximum participation.	<b>Please refer to the Corrigendum-I.</b>
2.	Price Schedule, Item No. 1 at Page No. 36  <i>“98 inch Interactive Display with floor Mount Stand”</i>	As conveyed in the pre-bid meeting, internationally reputed brand like Samsung, Panasonic, LG, Christie, Barco manufactures non-interactive display in 98” size categories except LG. We request you to kindly amend the size to 85” which is being manufactured by all over mentioned brands or remove the interactive word from the line specification since the same is available with	<b>Please refer to the Corrigendum-I.</b>

		LG Brand only.	
3.	Price Schedule (BOQ) at page 36	In price schedule few items are missing like Ceiling/Wall Mount Speaker, Power Amplifier, and Digital Signal Processor with USB card to achieve the video conferencing application. Please confirm whether same is already available at site or shall be paid extra after award of work.	No Change. As per tender document.  Bidder may quote prices all inclusive prices including all required accessories to make the solution fully functional in all aspects to the satisfaction of ITPO.
4.	Price Schedule (BOQ) at page 36	Mandatory items like speaker cable, microphone cable, HDMI cable connectors etc. which constitute approx. 10% of the contract value is not mentioned in the schedule of items. Hence we request you to kindly include these items in Price Schedule.	No Change. As per tender document.
5.	NA	In addition, we request you to kindly mention minimum three brands against each items which should be commercially/ technically within plus / minus 10 % variation in cost. As per CVC guidelines. (CVC circular is attached)	No Change. As per tender document.
6.	As per Clause No. 8 (1) at Page No. 12  <i>“Bidder should be registered either as a Company under Companies Act 1956/2013 or as Limited Liability Partnership and should be in operations for the last five years as on the date of the submission of the bids.”</i>	We would like to bring to your kind notice that we are a fastest growing system integrator specializing in the Audio-Video segment for past three years with an excellent proven track record. We are proud to share that in the fiscal year 2023, our company achieved a turnover exceeding 130 crores, marking a remarkable 300% year-on-year growth rate from FY2021 to FY2023. We request to you kindly accept the same for last three year instead of five year.	No Change. As per tender document.

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