

FILE NO.180–ITPO/GM/2025-26/14
INDIA TRADE PROMOTION ORGANISATION

Date: 01.08.2025

Sub: Procurement of German Hanger, Erection & dismantling during ITPO Events and Associated repair & Maintenance Work for three year at Bharat Mandapam , New Delhi.

PRE-BID QUERIES –RESPONSE

S.No	PRE-BID QUERIES	Replies	Remark
1.	Payment terms of item mentioned at Sl.No.1 of BOQ may please kindly be clarify.	Work to be executed as per BOQ item No-1 & payment will be made as per following terms:- a) Payment will be calculated as per actual measurement of the BOQ item no-1 & technical specification. b) 75% amount will be released on delivery of procured items after verification. c) 10% amount will be released after completing of one year maintenance out of three year. d) 7.5% amount will be released after completing of two year maintenance. e) Balance amount will be released after completing three year maintenance. Refer Corrigendum	
2.	CA attested Gross Annual Turnover and Net Worth Certificate may please kindly be revised to three Years ending 31st March 2024 i.e. for the Years 2020-21, 2022-23 & 2023-24.	Accepted , Refer corrigendum	
3.	It is suggested that instead of Procuring Hangers from foreign based companies preference should be given to Indian make Aluminium Hangers with IIT Certification which are also equivalent to foreign brands and must be affordable cost wise also and further easy to maintain also.	Not agreed, please refer RFP for technical and Make as per Corrigendum	
4.	Approval to submit Preventive (Private) events also.	No change, please refer RFP	
5.	Kindly mention the make of German structure	Refer corrigendum	Make In India
6.	ITPO needs to provide covered storage for structure.	Agreed.	Case for creating storage space size -20m x20m is being processed

7.	Need clarification on payment terms and maintenance terms and conditions.	Please refer reply of Point-1	
8.	Also need to increase the timeline for procurement of structure.	Agreed, Refer corrigendum	90 days
9.	Need clarification on turnover.	No change, please refer RFP	
10.	Estimated cost of above said work is Rs 16499000/, which is for three years, for one year it comes down to Rs 5500000/ consider the yearly cost for the experience and eligibility criteria.	No change , please refer RFP	
11.	Its generally need one document from solvency, bank guarantee or net worth certificate, kindly do the same.	No change, please refer RFP	
12.	Procurement of hanger from foreign shores needs minimum three months. it can take longer now days because of situation worldwide.	Agreed, Refer corrigendum	
13	you are providing storage place. Is it covered and locked?	Agreed.	Case for creating storage space size -20m x20m is being processed
14	Procurement of hanger from foreign shores has one minus point, it is that worn out and missing parts and accessories takes time to replacement. it's a suggestion to go for Indian make with IIT certificate	Not agreed, please refer technical specifications as per RFP and Make as per Corrigendum	